

**FORM C**  
**SECURITIES AND EXCHANGE BOARD OF INDIA**  
**(PORTFOLIO MANAGERS) REGULATIONS, 2020**  
**(Regulation 22)**

**Ambit Wealth Private Limited**  
Ambit House, 449, Senapati Bapat Marg  
Lower Parel, Mumbai – 400 013  
SEBI Registration No. INP000007465

We confirm that:

- (i) the Disclosure Document forwarded to the Board is in accordance with the SEBI (Portfolio Managers) Regulations, 2020 and Guidelines issued by SEBI dated February 13, 2020.
- (ii) the disclosures made in the Disclosure Document are true, fair and adequate to enable the investors to make a well informed decision regarding entrusting the management of the portfolio to us/investment in the Portfolio Management Product(s).
- (iii) the Disclosure Document has been duly certified by Mr. Narendra K. Aneja (M. No. 030202) of independent Chartered Accountant, M/s. Aneja Associates, Chartered Accountants, Membership Number 100404W, on September 5, 2023 (enclosed a copy of the chartered accountants' certificate to the effect that the disclosures made in the Disclosure Document are true, fair and adequate to enable the investors to make a well informed decision).

**For Ambit Wealth Private Limited**



**Umesh Gupta**  
**Principal Officer**

**Ambit Wealth Private Limited**  
Ambit House, 449, Senapati Bapat Marg  
Lower Parel, Mumbai – 400 013

**January 9, 2024**



# ANEJA ASSOCIATES

C H A R T E R E D A C C O U N T A N T S

## CERTIFICATE

The Board of Directors  
Ambit Wealth Private Limited  
Ambit House,  
Senapati Bapat Marg,  
Lower Parel,  
Mumbai 400 013

1. You have requested to us to provide a certificate on the Disclosure document for Portfolio Management services ("the Disclosure Document") of Ambit Wealth Private Limited ("the Company"). We understand that the disclosure document is required to be submitted to the Securities and Exchange Board of India ("the SEBI").
2. The Disclosure Document and compliance with the Securities and Exchange Board of India (Portfolio Managers) Regulations, 2020 is the responsibility of the management of the company. Our responsibility is to report in accordance with the Guidance note on Audit Reports and Certificates for special purposes issued by the Institute of Chartered Accountants of India. Further, our scope of work did not involve us performing audit tests for the purpose of expressing an opinion on the fairness or accuracy of any of the financial information or the financial statement taken as a whole. We have not performed an audit, the objective of which would be the expression of an opinion on the financial statement, specified elements, accounts or items thereof, for the purpose of this certificate. Accordingly, we do not express such opinion.
3. In respect of the information given in the Disclosure document, we state that
  - i. The list of persons classified as Associates or group companies and list of related parties are relied upon as provided by the company.
  - ii. The Promoters and directors qualification, experience, ownership details are as confirmed by the directors and have been accepted without further verification.

301, Peninsula Towers, Peninsula Corporate Park, Ganpatrao Kadam Marg, Lower Parel, Mumbai - 400 013.  
Phone : 6654 6905 to 6654 6909 Fax : 6660 2704 Email : [contact@anejaassociates.com](mailto:contact@anejaassociates.com)  
Website : [www.anejaassociates.com](http://www.anejaassociates.com)

**ANEJA ASSOCIATES**  
**CHARTERED ACCOUNTANTS**

- iii. We have relied on the representations given by the management of the company about the penalties or litigations against the Portfolio Manager mentioned in the Disclosure document.
- iv. As on review date, 185 clients were registered with the Ambit Wealth Private Ltd under Discretionary Portfolio Management services and the asset under Management was 372.21 crore, 22 Client were registered under Non-Discretionary Portfolio Management and the asset under Management was 107.63 crore.
4. Read with above and on the basis of our examination of the books of accounts, records, statements produced before us and to the best of our knowledge and according to the information, explanations and representations given to us, we certify that the disclosure made in the Disclosure Document dated December 29, 2023 are true and fair in accordance with, the disclosure requirements laid down in Regulation 14 (2) read with Schedule V to the SEBI Regulations. A management certified copy of the disclosure document is enclosed herewith and marked as Annexure "A".
5. This certificate is intended solely for the use of the management of the company for the purpose as specified in paragraph 1 above.

**Aneja Associates**  
**Chartered Accountants**  
**(Seal & Signature)**

**NARENDRA**  
**KUMAR ANEJA**

Digitally signed by NARENDRA KUMAR ANEJA  
DN: cn=NARENDRA KUMAR ANEJA, o=IN,  
ou=MUMBAI, st=MAHARASHTRA, c=Personal,  
#cn=0001, email=NAREN,  
A@ANEJAASSOCIATES.COM,  
serialNumber=071e4e3b4e2202b50db0821e0  
cb22b41bc082a8b2cd81a8d04c1eb3dee4  
Date: 2024.01.08 16:46:07 +0530'

**NARENDRA K. ANEJA**  
**Membership No. 030202**  
**UDIN No. 24030202BKAGTU8856**  
**Firm Membership No. 100404W**

**Place: Mumbai**  
**Date: January 8, 2024**

## PMS DISCLOSURE DOCUMENT

*(As per Schedule V of Regulation 22 of Securities and Exchange Board of India (Portfolio Managers) Regulations, 2020)*

The Disclosure Document has been filed with Securities and Exchange Board of India ("the Board") along with the certificate in the prescribed format in terms of Regulation 22 of the SEBI (Portfolio Manager) Regulations, 2020.

The purpose of the Disclosure Document is to provide essential information about the Portfolio Management Services in a manner to assist and enable the investors in making informed decision for engaging a Portfolio Manager.

The Disclosure Document contains necessary information about the Portfolio Manager required by an investor before investing. The investor is advised to retain the Disclosure Document for future reference.

The name, phone number, e-mail address of the Principal Officer so designated by the Portfolio Manager is:

Name of the Principal Officer	: Mr. Umesh Gupta
Phone	: 91-22 -6623 3000
E-mail	: umesh.gupta@ambit.co
Address	: Ambit House, 449, Senapati Bapat Marg, : Lower Parel, Mumbai – 400 013.

Date: January 9, 2024

Place: Mumbai

**Contents of the Disclosure Document**

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## 1. Disclaimer

The particulars given in this Disclosure Document have been prepared in accordance with the SEBI (Portfolio Managers) Regulations, 2020 and filed with SEBI. This Disclosure Document has neither been approved nor disapproved by SEBI nor has SEBI certified the accuracy or adequacy of the contents of the Disclosure Document.

Please note that performance of your portfolio may vary from that of other investors and that generated by the Investment Approach across all investors because of

1. The timing of inflows and outflows of funds; and
2. Differences in the portfolio composition because of restriction and other constraints.

## 2. Definitions

Unless the context or meaning thereof otherwise requires, the following expressions shall have the meaning assigned to them hereunder respectively.

- **“Act”** means the Securities and Exchange Board of India, Act 1992 (15 of 1992) and as amended from time to time.
- **“Advisory Services”** shall mean the non-binding investment advisory services rendered by the Portfolio Manager to the Client. The Portfolio Manager shall be solely acting as an advisor to the Portfolio of the Client and shall not be responsible for the investment / divestment of Securities.
- **“Agreement”** means the agreement between Portfolio Manager and its Client and shall include all schedules and annexures attached thereto.
- **“Application”** means the application made by the Client to the Portfolio Manager as more particularly described in Schedule A to the Agreement, for investing the monies and/or Securities therein mentioned with the Portfolio Manager in the Products for rendering the services. Upon execution of the Agreement by the Parties, the Application shall be deemed to form an integral part of the Agreement. Provided that in case of any conflict between the contents of the Application and the provisions of the Agreement, the provisions of the Agreement shall prevail.
- **“Assets”** means (i) the Portfolio and/or (ii) the Funds (as the case may be).
- **“Bank Account”** means one or more accounts opened, maintained and operated by the Portfolio Manager with any of the Scheduled Commercial Banks in the name of the Client or the Product (as may be applicable).
- **“Board”** means the Securities and Exchange Board of India established under sub-section (1) of Section 3 of the Securities and Exchange Board of India Act.
- **“Chartered Accountant”** means a chartered accountant as defined in Clause (b) of Sub-section (1) of Section 2 of the Chartered Accountants Act, 1949 (38 of 1949) and who has obtained a certificate of practice under Sub-section (1) of Section 6 of that Act.
- **“Client”** means the person who enters into an Agreement with the Portfolio Manager for managing its Portfolio/Funds or for receiving advisory services.
- **“Client Level”** shall mean the Product under which all the Assets of the Client shall be managed on an individual basis through a separate Bank Account and Depository Account which will be opened in the name of the Client and operated by the Portfolio Manager.
- **“Custodian”** means any person who carries on or proposes to carry on the business of providing custodial services and shall be registered with SEBI.
- **“Depository Account”** means one or more account or accounts opened, maintained and operated by Portfolio Manager in the name of client or Product (as may be applicable) with any depository or depository participant registered under the SEBI (Depositories and Participants) Regulations 1996.
- **“Disclosure Document”** shall mean this disclosure document filed by the Portfolio Manager with SEBI and as may be amended by the Portfolio Manager from time to time pursuant to the Regulations.
- **“Discretionary Portfolio Management Services”** shall mean the portfolio management services rendered to the Client, by the Portfolio Manager individually and independently, exercising its full discretion and/or advising and/or directing and/or undertaking on behalf of the Client, in respect of investments or management or administration of the Portfolio of the Assets of the Client in accordance with the various provisions of the

Act, Rules, Regulations and/or laws in force and amendments made therein from time to time and on the terms and conditions set out in this Agreement.

- **“Non-Discretionary Portfolio Management Services”** shall mean service wherein Portfolio Manager shall manage the Assets in accordance with the directions of the Client under oral or written consents/ instructions.
- **“Funds”** means the monies managed by the Portfolio Manager on behalf of the Client pursuant to the Agreement and includes the monies mentioned in the Application, any further monies that may be placed by the Client with the Portfolio Manager from time to time, for being managed pursuant to this Agreement, the proceeds of the sale or other realization of the Portfolio and interest, dividend or other monies arising from the Assets, so long as the same is managed by the Portfolio Manager.
- **“Financial Year”** means the year starting from April 1 and ending on 31st March of the following year.
- **“Net Asset Value” (NAV)** for the Products shall be calculated using the following method:  $NAV = \text{Market value of all investments} + \text{Cash} + \text{Balance in ledger account with broker} + \text{Dividend/interest receivable} - \text{accrued expenses including Portfolio Management Fee}$ .
- **“Parties”** means the Portfolio Manager and the Client; and **“Party”** shall be construed accordingly.
- **“Person”** includes any individual, partners in partnership, central or state government, company, body corporate, co-operative society, corporation, trust, society, Hindu Undivided family or any other body of persons, whether incorporated or not.
- **“Portfolio Manager”** means any person who pursuant to a contract or arrangement with a Client, advises or directs or undertakes on behalf of the client the management or administration of portfolio of securities or the funds of the client, as the case maybe. For the purpose of this Disclosure Document, Portfolio Manager is Ambit Wealth Private Limited (“AWPL”).
- **“Portfolio”** means the Securities managed by the Portfolio Manager on behalf of the Client pursuant to this Agreement and includes any Securities mentioned in the Application, any further Securities that may be placed by the Client with the Portfolio Manager from time to time, for being managed pursuant to this Agreement, Securities acquired by the Portfolio Manager through investment of Funds and bonus and rights shares in respect of Securities forming part of the Portfolio, so long as the same is managed by the Portfolio Manager.
- **“Principal Officer”** means an employee of the portfolio manager who has been designated as such by the portfolio manager and is responsible for:
  - i. the decisions made by the portfolio manager for the management or administration of portfolio of securities or the funds of the client, as the case may be; and
  - ii. all other operations of the portfolio manager.
- **“Portfolio Management Fees/Advisory Fee”** shall have the meaning attributed thereto in Clause [10] of this Disclosure Document.
- **“RBI”** mean Reserve Bank of India, established under the Reserve Bank of India Act, 1934, as amended from time to time
- **“Regulations”** means the Securities and Exchange Board of India (Portfolio Managers) Regulation, 2020, and as may be amended from time to time.
- **“Scheduled Commercial Bank”** means any bank included in second Schedule to the Reserve Bank of India Act, 1934 (2 of 1934).
- **“SEBI”** means the Securities and Exchange Board of India established under sub-section (1) of Section 3 of the Securities and Exchange Board of India Act 1992.
- **“Product”** means any current investment Products or such Products that may be introduced at any time in the future by the Portfolio Manager.
- **“Securities”** shall mean securities as defined under Section 2(h) of the Securities Contracts (Regulation) Act, 1956, as may be amended from time to time. Provided that it shall not include any securities which the Portfolio Manager is prohibited from investing in or advising on under the SEBI Regulations or other Applicable Law, for the time being in force.

Words and expressions used in this Disclosure Document and not expressly defined shall be interpreted according to their general meaning and usage. The definitions are not exhaustive. They have been included only for the purpose of clarity and shall in addition be interpreted according to their general meaning and usage and shall also carry meanings assigned to them in the regulations governing Portfolio Management Services.



### 3. Description

#### 3.1 History, Present Business and Background of the Portfolio Manager:

- Ambit Wealth Private Limited (“AWPL”) was incorporated on September 13, 2007 under the provisions of Companies Act, 1956 and its Corporate Identification Number is U74140MH2007PTC174082. The Company is a SEBI registered Portfolio Manager having registration number INP000007465 since July 22, 2022. The Company is also an AMFI-registered Mutual Fund Distributor- ARN-168436 and Authorised person of BSE (AP01308101108877) and NSE (AP1986000103) of Ambit Capital Private Limited.
- As part of its business strategy, Ambit Wealth Private Limited would like to offer Portfolio Management Services including Discretionary, non-discretionary and Advisory exclusively to their clients.
- The Portfolio Management business of Ambit Capital Private Limited has been transferred to Ambit Wealth Private Limited vide a Business Transfer Agreement w.e.f. December 01, 2022. Therefore, all the existing clients along with their investments and existing investment strategies have been transferred to AWPL effective December 01, 2022.

#### 3.2 Promoters of the Portfolio Manager and Directors:

##### Promoters:

Nine International Securities Private Limited is a holding company of Ambit Wealth Private Limited holding 83% of the total shareholding.

##### Board of Directors:

#### 1. Rahul Gupta

Mr. Rahul Gupta is a 2020 Senior Fellow and 2019 Fellow - Advanced Leadership at Harvard University and Chairman, J. C. Flowers Asset Reconstruction, India, Member of the Board of Directors of Ambit Private Limited and SICOM. Prior to that, he was Co-Group Chief Executive Officer of Ambit Pvt. Ltd., and Senior Advisor to Oliver Wyman, a global management consulting firm.

Rahul’s career in financial services spans over 30 years across all of the major Asian economies and has a formidable reputation as an Asian financial services expert. Prior to returning to India, Rahul was a Member of the Board of Directors, Senior Managing Executive Officer and Chief Financial Officer of Shinsei Bank, Japan. He was the first Indian ever to be appointed to the Board of Directors of a Japanese financial institution. In reporting his departure, The Wall Street Journal, Asia noted that, “without the initiative led by Mr. Gupta to buyback capital at distressed levels, Shinsei Bank could have lost an additional 95 billion yen (over USD 1 billion) in fiscal years 2008 and 2009.”

Rahul has also served as the Managing Director and Group Financial Controller of DBS Bank, Singapore and Chief Controller - Asia at Deutsche Bank AG, Asia Pacific Head Office, Singapore and Chief Controller - India for Deutsche Bank AG, India. He has held senior positions at both, HSBC and Societe Generale, India.

#### 2. Amrita Farmahan

Ms. Amrita Farmahan is the Chief Executive Officer of Ambit Wealth Private Ltd., responsible for propelling the growth of the wealth business.

Amrita has over two decades of experience in the banking and wealth management industry in India and abroad. She has previously worked with Aventus Capital and Reliance Private Client, where she built and led the respective wealth management businesses, making them very successful franchises.

She has also worked with Citibank for over 12 years and was the Network Sales Director, Branch Banking & Head - Citigold Private Client, India. Prior to this, she has also worked with HDFC Bank and the Tata Group in their respective Corporate Finance divisions. Added to her enduring leadership over the years, Amrita continues to play an important role in the evolution of the wealth management industry in India.

Amrita was a recipient of the Times Power Woman Award, 2018.

### **3. Ajay Makhija**

Mr. Ajay Makhija has almost three decades of experience in the banking industry. He has held senior leadership roles in global banks across Retail Banking, Consumer Lending, Credit Cards, Commercial Banking, SME Lending, Mortgages, Wealth Management and Private Banking Businesses. Having worked in several countries across India, Asia, the Middle-East and Africa, Ajay has a deep understanding of both Emerging and Developed markets.

Ajay has served as the Board Member at Samba Capital from 2007 till 2017 and was also the CEO/Group Head of the Global Consumer Bank and member of Global Management Committee at Samba Financial Group, Saudi Arabia, from 2006 till 2015. At the board, he was a member of the Compliance and Control Committee and various Fund Board Committees across Equity Mutual Funds and Real Estate Funds.

At the board level Ajay has overseen businesses in Investment Banking, Corporate Finance, Asset Management and Brokerage. Ajay has extensive cross functional leadership experience in Business Management, Project Management, Risk Management, Marketing & Brand Management, Digital Banking, Innovation Management, Product Development and Management of Operations & Technology.

At Samba, Ajay grew the business into new geographies through organic growth and inorganic acquisitions and the Samba franchise operated in Saudi Arabia, UAE, Pakistan, Qatar and the UK. Under his leadership, Samba embarked on a multi-million-dollar global technology platform change. He has been an Adjunct Faculty with the Lee Kong Chian School of Business (LKCSB) at SMU Singapore where he has been involved with Masters of Innovation program. He has also been an Entrepreneur-in Residence (EiR) at INSEAD Singapore for the past 5 years.

Ajay is a highly sought-after speaker at leading Banking and Management Conferences and is recognised for his strong people leadership, analytical skills and business acumen with a well proven ability to identify and manage complex businesses.

### **4. Ajay Sondhi**

Mr. Ajay Sondhi is a Board professional with extensive global experience and has a strong network in Asia. Mr. Ajay has held leadership positions in Asia with the world's leading financial services firms, and He brings a holistic approach combining Private Wealth Management and Investment Banking in his recent entrepreneurial phase. He has founded and ran a boutique M&A firm and also joined boards (public listed bank, public listed finance company, medical devices, and non-profits) as an Independent Director. He also chairs the Compensation Committee and the finance committee on some of his boards. He

leverages his diverse global experience, skill sets, international network and domain knowledge for the benefit of the companies whose boards he joins, especially in the areas of governance, corporate strategy and business model, people development and organization building.

Ajay holds a degree in Master of Management Studies (Finance), JBIMS from Bombay University, India and also has done B.A. (Hons) Economics from St. Stephen's College, Delhi University, India

Ajay has previously worked with Harvard Global Health Institute, Boston, USA as a Senior Fellow and also with Goldman Sachs, Singapore as a MD & Regional Manager for Private Wealth Management for a period of over 7 years. He has also worked Citi Private Bank, Singapore as Managing Director and Head and also with Kotak Mahindra Capital Company, Sentinel Advisors Pte Ltd, Barclays Group and BZW and Salomon Brothers Hong Kong.

### 5. Sanjit Chowdhry

Sanjit Chowdhry is Group Head Risk & Operations at Ambit Group. He brings in over 26 years of experience in both high growth transformational setups as well as large global banks across areas of Executive leadership, Risk Management, Client Relationship Management, Strategy and Sales. Prior to joining Ambit, Sanjit worked as the CEO of BanyanTree Bank Ltd, Mauritius.

He was awarded the African Banker of the Year Award and inducted into the African CEOs Hall of Fame 2018 by the African Leadership Magazine. He has been on the Management Committees of banks such as RBL Bank and Barclays Bank in India where he headed Wholesale Banking and Commercial Banking Risk respectively. He has also held senior positions in Standard Chartered Bank and ANZ Grindlays Bank with experience across a range of business segments and geographies. He has delivered growth while maintaining good asset quality in high growth, stable and transformational situations.

Sanjit holds a Bachelor's Degree in Mechanical Engineering from the Delhi College of Engineering and a Master's Degree in Business Administration from McGill University, Montreal.

### 3.3 Group company information (i.e. information related to top 10 Group Companies / firms of the Portfolio Manager on turnover basis):

Sr. No.	Name of the group company	Nature of association
1	Nine International Securities Private Limited	Holding Company
2	Ambit Wealth Advisors Private Limited	Wholly owned subsidiary
3	Ambit Investment Managers Private Limited	Fellow subsidiary

### 3.4 Details of services offered by the Portfolio Manager:

#### a) Discretionary Services:

Under these services the Portfolio Manager shall have the sole and absolute discretion to invest the Client's assets in any type of securities as per executed Agreement and make such changes in the investments and invest some or all of the Client's funds in such manner and in such markets as it deems fit and would benefit the Client. The Securities invested/disinvested by the Portfolio Manager for Clients in the same Product may differ from Client to Client.

The Portfolio Manager will provide Discretionary Portfolio Management Services which shall be in the nature of investment management, and may include the responsibility of managing, renewing and reshuffling the portfolio, buying and selling the securities, keeping safe custody of the securities and monitoring book closures, dividend, bonus, rights etc. and any other benefits that accrues to the Client's Portfolio, for an agreed fee structure and for a definite period as described in the Products from time to time, entirely at the Client's risk.

The Portfolio Managers' decision (taken in good faith) in deployment of the Clients' assets is absolute and final and cannot be called in question or be open to review at any time during the continuity of the agreement or anytime thereafter except on the ground of malafide, fraud, conflict of interest or gross negligence. This right of the Portfolio Manager shall be exercised strictly in accordance with the relevant Acts, rules and regulations, guidelines and notifications in force from time to time.

The Portfolio Manager shall be acting in a fiduciary capacity, both, as an agent as well as a trustee, with regard to the Client's assets and accretions thereto. Account consisting of investments, accruals and monetary and non-monetary corporate action & benefits if any. Every product shall have separate term sheet and risk factors that would be read, understood, agreed and signed by the Client before taking an investment decision.

#### **b) Non-Discretionary Services:**

Under these services the Client appoints the Portfolio Manager to provide Non-Discretionary Portfolio management and administrative services for the funds / securities put in by the Client in accordance with the provisions of this Agreement. The Portfolio Manager accepts such appointment and agrees to provide the services herein set forth, on the terms and conditions herein mentioned. The Portfolio Manager shall be responsible for rendering such services in accordance with the Act, Rules, Regulation, and Guidelines issued under the Act and any other Laws, Regulations, Rules, and Guidelines etc as may be applicable from time to time. The investments will be with the client's oral and / or written consents and Client will be wholly responsible for the decisions on the investments.

The Portfolio Manager will provide Non-Discretionary Portfolio Management Services which shall be in the nature of investment management, and may include the responsibility of managing, renewing and reshuffling the portfolio, buying and selling the securities with the client's oral and/or written consent. Additionally the Portfolio Manager will keep the safe custody of the securities and monitor book closures, dividend, bonus, rights etc. and any other benefits that accrue to the Client's Portfolio, for an agreed fee structure and for a definite period as described in the Products from time to time, entirely at the Client's risk.

The Portfolio Manager shall be acting in a fiduciary capacity, both, as an agent as well as a trustee, with regard to the Client's assets and accretions thereto. Account consisting of investments, accruals and monetary and non-monetary corporate action & benefits, if any.

#### **c) Advisory Services:**

The Portfolio Manager will provide Advisory Services which shall be in the nature of non-binding investment advice, and may include the responsibility of inter alia advising for renewing and reshuffling the portfolio, buying and selling the securities. Additionally, the Portfolio Manager may advise on the safe custody of the securities and monitor book closures, dividend, bonus, rights etc. and any other benefits that accrue to the Client's Portfolio, for an agreed fee structure and for a definite period as described in the Products from time to time, entirely at the Client's risk.

#### **4. Penalties, pending litigation or proceedings, findings of inspection or investigations for which action may have been taken or initiated by any regulatory authority.**

AWPL hereby confirms that during the financial year 2022-23 as on date:

1. There are no cases of penalties imposed by SEBI or directions issued by SEBI under the Act or rules or regulations made thereunder on AWPL as a Portfolio Manager.
2. No penalties/fines imposed for any economic offence and/ or for violation of any securities laws on AWPL acting as a Portfolio Manager.

3. No pending material litigation/legal proceedings or criminal cases pending against AWPL or its key personnel acting as a Portfolio Manager.
4. No deficiency in the systems and operations of the portfolio manager observed by SEBI or any regulatory agency.
5. No enquiry/ adjudication proceedings have been initiated by SEBI against AWPL (acting as the Portfolio Manager) or its directors, principal officer or employee of the Portfolio Management Division or any person connected directly or indirectly in providing the services of a Portfolio Manager as required under SEBI Act or Rules and Regulations made there under.

## **5. Services offered-**

AWPL intends to offer below Strategies/Products to its clients under Discretionary Services:

### **I. Ambit Alpha Growth Portfolio**

#### **Investment Objectives:**

The investment objective of the Ambit Alpha Growth Portfolio is to deliver Alpha by investing into high Growth companies with sustainable competitive advantages at reasonable valuations.

The portfolio manager would endeavor to select stocks based on both quantitative as well as qualitative measures. In terms of quantitative measures, the focus would be on:

- Current and Historic Quarterly earnings growth
- Current and Historic Annual earnings growth
- Return Ratios (Return on Equity, Return on Capital Employed)
- Other quantitative factors

In terms of qualitative measures, the focus would be on key drivers such as:

- Management: Change in leadership, etc.
- Products: New products or services launched
- Geographic expansion: Market-size expansion, either organically or by venturing into new geographies
- Market Dynamics: Increase in demand, gain in market share, etc.

Portfolio is agnostic to market cap and can invest in companies across large / mid / small cap capitalization.

#### **Description of Securities and Basis of Selection**

Investments can be made in cash equities, mutual funds, exchange traded funds, futures, options and other securities as permitted under Regulations and Guidelines to avail the opportunities available in the market.

The investment in equity stocks is based on the proprietary framework adopted by the Portfolio Manager.

#### **Allocation of Portfolio across types of securities**

As mentioned above, the portfolio is comprised of long equities from cash markets. .

Pending deployment of funds of the Portfolio in securities in terms of the investment objective, the funds may be held in cash or parked in overnight or liquid mutual funds or exchange traded funds.

#### **Appropriate Benchmark to compare performance and basis for choice of benchmark**

Nifty50 benchmark as prescribed by SEBI from time to time

### **Investment Approach and Strategy**

- “Equity” with benchmark Nifty 50
- Quantitative Screeners: Stringent quantitative and qualitative screeners based on extensive research to generate an investment universe
- Good to Great Framework: Stock selection focused on break through companies focused on a Good to Great framework
- Growth at Reasonable Price (GARP): An investment strategy that combines characteristics of both growth and value investing by finding companies that show consistent earnings growth but don't sell at overly high valuations.
- Fundamental Analysis: In depth detailed analysis with deep primary research leveraging the Ambit ecosystem.

**Indicative tenure / Investment Horizon: >3years**

### **Investment Structure and Reporting**

The Ambit Alpha Growth Portfolio shall be operated on “Client Level” basis. All investors’ Assets will be in client wise individual separate Bank and Depository Account as the case may be. The Portfolio Manager may at its discretion ordinarily purchase or sell Securities in aggregate for economy of scale and thereafter inter se allocate the same amongst its client on pro-rata basis as per applicable regulations. The portfolio manager shall not hold any securities, belonging to the portfolio account, in its own name on behalf of the clients.

Additionally, through the Agreement the investor shall provide a Power of Attorney authorizing the Portfolio Manager to implement investment decisions and all other obligations.

All investors shall receive monthly transaction and performance Report. Further, at the year-end an audited performance report specifying the long term, short term and dividend received during the year shall be sent to the investor for assisting in filing returns.

### **Eligibility for Investment in the Ambit Alpha Growth Portfolio**

- Resident Individuals, Proprietorship Firms, HUFs, Partnership Firms, Trusts, Corporate, FPI and any other eligible investors.
- Non Residents Indians (NRIs) are eligible to invest in this portfolio. The portfolios for NRIs shall be managed keeping in view the list of stocks where Reserve Bank of India has barred investments by NRIs. Accordingly the NRIs portfolio may differ to that extent with the other persons in this Product.
- Furthermore, the individual portfolio of each person may differ based on the various criteria like the corpus amount, residential status, restrictions applicable to Investor or such other criteria, as may be required by the regulations from time to time.
- The portfolio of each client may differ from that of another client in the same portfolio strategy, as per the discretion of the Portfolio Manager.

### **Minimum Investment Amount**

The minimum investment by the investor shall be Rs. 50 lakhs or as may be provided in the applicable regulations, as amended from time to time. In the event the Client is interested in investing in the Minimum Investment amount in the form of traded shares or Mutual Fund units, the Client will have to liquidate and make payments to the Portfolio Manager. The Client can choose and invest in multiple products with the Minimum Investment limit of Rs. 50 lakhs.

### **Risks associated with the product**

Two key risks exist for the portfolio – a) a macro driven event can drag the overall markets down thus impacting the performance of the portfolio, and b) individual companies may report earnings below expectations, acquire a business, take on debt and such company specific events which are considered normal and they can also impact the portfolio return.

### **Risk factor (General)**

All investments under the portfolio are subject to market and other related risks and there is no assurance or guarantee that the value of or return on investments will always be accretive, it could depreciate to an unpredictable extent.

### **Withdrawals or Redemption**

Withdrawals from the Ambit Alpha Growth Portfolio can be requested on any working day and the liquation for the same may take up to 7 working days to execute depending on the liquidity of the portfolio constituents.

Additionally for investors whose Portfolio value goes below the minimum threshold as provided in the regulations due to withdrawals as per the aforementioned terms and conditions then the Portfolio Manager will have the discretion to close the investors account by liquidation of his position and / or give the shares of the companies invested to the client and / or refund the balance.

## **ii. Ambit CALIBER Portfolio**

### **Investment Objectives:**

The investment objective of the Ambit CALIBER Portfolio is to construct a structural high growth portfolio with superior sectoral and stock fundamentals.

Portfolio is agnostic to market cap and can invest in companies across large/mid/small capitalization. The portfolio will be agnostic of benchmark weights or holdings. The portfolio will have a single stock limit of 15% and single promoter limit of 25% at the time of purchase.

The investment is based on the proprietary framework 'CALIBER' adopted by the Portfolio Manager. CALIBER is an acronym for "C- Cash", "A-Accounting Forensics & Annual Quarterly Earnings Momentum", "L-Leadership", "I-Institutional Ownership", "B-Barriers to Entry", "E-Edge" and "R-Return on Capital".

### **Description of Securities and Basis of Selection**

Investments can be made in cash equities, mutual funds, exchange traded funds, futures, options and other securities as permitted under Regulations and Guidelines to avail the opportunities available in the market.

The investment in equity stocks is based on the proprietary framework adopted by the Portfolio Manager.

### **Allocation of Portfolio across types of securities**

As mentioned above, the portfolio is comprised of long equities from cash markets.

Pending deployment of funds of the Portfolio in securities in terms of the investment objective, the funds may be held in cash or parked in overnight or liquid mutual funds or exchange traded funds.

### **Appropriate Benchmark to compare performance and basis for choice of benchmark**

**Nifty 50 benchmark as prescribed by SEBI from time to time**

### **Investment Approach and Strategy**

- "Equity" with benchmark Nifty 50
- Initial screening of investment universe with exchange liquidity considerations.
- Quantitative screening – Growth trends, Return ratios and capital structure of the companies.
- Forensic screening – Endeavors checks across Financials (Profit & Loss, Balance Sheet, Cash Flows Statements), Board of the company (Network, Related party transactions, Independence), Ownership Pattern (Promoters' pledge, treatment for minority shareholders', dilution), Scuttlebutt (Market intelligence basis internal, public, network, vendor, supplier and customer checks), Ownership structure and management track record.

- Fundamental analysis with regards to business model, leadership, barriers to entry, financials/valuations and institutional sponsorship.
- Lastly subjective assessments will be made to narrow down to the final portfolio of stocks.

**Indicative tenure / Investment Horizon: >3years**

#### **Investment Structure and Reporting**

The Ambit CALIBER Portfolio shall be operated on “Client Level” basis. All investors’ assets will be in client wise individual separate Bank and Depository Account as the case may be. The Portfolio Manager may at its discretion ordinarily purchase or sell Securities in aggregate for economy of scale and thereafter inter se allocate the same amongst its client on pro-rata basis as per applicable regulations. The portfolio manager shall not hold any securities, belonging to the portfolio account, in its own name on behalf of the clients.

Additionally, through the Agreement the investor shall provide a Power of Attorney authorizing the Portfolio Manager to implement investment decisions and all other obligations.

All investors shall receive monthly transaction and performance Report. Further, at the year-end an audited performance report specifying the long term, short term and dividend received during the year shall be sent to the investor for assisting in filing appropriate returns.

#### **Eligibility for Investment in the Ambit CALIBER Portfolio**

- Resident Individuals, Proprietorship Firms, HUFs, Partnership Firms, Trusts, Corporate, FII and any other eligible investors.
- Non Residents Indians (NRIs) are eligible to invest in this portfolio. The portfolios for NRIs shall be managed keeping in view the list of stocks where Reserve Bank of India has barred investments by NRIs. Accordingly the NRIs portfolio may differ to that extent with the other persons in this Product.
- Furthermore, the individual portfolio of each person may differ based on the various criteria like the corpus amount, residential status or such other criteria, as may be required by the regulations.
- The portfolio of each client may differ from that of another client in the same portfolio strategy, as per the discretion of the Portfolio Manager and per prevailing market conditions.

#### **Minimum Investment Amount**

The minimum investment by the investor shall be Rs. 50 lakhs or as may be provided in the applicable regulations, as amended from time to time. In the event the Client is interested in investing in the Minimum Investment amount in the form of traded shares or Mutual Fund units, Portfolio Manager will have the discretion to either hold or sell these securities in favor of fresh investments or reject a particular security due to its liquidity. The Client can choose and invest in multiple products with the Minimum Investment limit of Rs. 50 lakhs.

#### **Risks associated with the product**

Following are key risk factors – a) a macro driven event can drag the overall markets down thus impacting the performance of the portfolio, b) individual companies may report earnings below expectations, acquire a business, take on debt and such company specific events which are considered normal and they can also impact the portfolio return and d) portfolio performance may be affected by changes in settlement periods and transfer procedures.

#### **Risk factor (General)**

All investments under the portfolio are subject to market and other related risks and there is no assurance or guarantee that the value of or return on investments will always be accretive, it could depreciate to an unpredictable extent.

#### **Withdrawals or Redemption**

Withdrawals from the Ambit CALIBER Portfolio can be requested on any working day and the liquation for the same may



take up to 7 working days to execute depending on the liquidity of the portfolio constituents.

Additionally for investors whose Portfolio value goes below the minimum threshold as provided in the regulations due to withdrawals as per the aforementioned terms and conditions then the Portfolio Manager will have the discretion to close the investors account by liquidation of his position and / or give the shares of the companies invested to the client and / or refund the balance.

### **iii. Ambit CALIBER H Portfolio**

#### **Investment Objective**

The investment objective of the Ambit CALIBER H Portfolio is to construct a structural high growth portfolio which exhibits superior sectoral and stock fundamentals.

Portfolio is agnostic to market cap and can invest in companies across large/mid/small capitalization. The portfolio will be agnostic of benchmark weights or holdings. The portfolio will have a single stock limit of 15% and single promoter limit of 25% at the time of purchase.

The investment is based on the proprietary framework 'CALIBER' adopted by the Portfolio Manager. CALIBER is an acronym for "C- Cash", "A-Accounting Forensics & Annual Quarterly Earnings Momentum", "L-Leadership", "I-Institutional Ownership", "B-Barriers to Entry", "E-Edge" and "R-Return on Capital".

#### **Description of Securities and Basis of Selection**

Investments can be made in cash equities, mutual funds, exchange traded funds, futures, options and other securities as permitted under Regulations and Guidelines to avail the opportunities available in the market.

The investment in equity stocks is based on the proprietary framework adopted by the Portfolio Manager.

#### **Allocation of Portfolio across types of securities**

As mentioned above, the portfolio is comprised of long equities from cash markets and futures and options.

The portfolio manager shall, wherever deemed appropriate and expedient, deploy client money in derivative products in the client portfolios, for the purpose of hedging as permissible under the SEBI Regulations. The Portfolio manager may use a cash call in addition to derivative instruments to hedge, protect the portfolio from capital erosion, in the event derivative instruments are not attractively priced or illiquid or otherwise unattractive from a risk reward perspective.

Pending deployment of funds of the Portfolio in securities in terms of the investment objective, the funds may be held in cash or parked in overnight or liquid mutual funds or exchange traded funds.

#### **Appropriate Benchmark to compare performance and basis for choice of benchmark**

Nifty 50 benchmark as prescribed by SEBI from time to time

#### **Investment Approach and Strategy**

- "Equity" with benchmark as Nifty 50
- Initial screening of investment universe with exchange liquidity considerations.
- Quantitative screening – Growth trends, Return ratios and capital structure of the companies.
- Forensic screening – Endeavors checks across Financials (Profit & Loss, Balance Sheet, Cash Flows Statements), Board of the company (Network, Related party transactions, Independence), Ownership Pattern (Promoters' pledge, treatment for minority shareholders', dilution), Scuttlebutt (Market intelligence basis internal, public, network, vendor, supplier and customer checks), Ownership structure and management track record.
- Fundamental analysis with regards to business model, leadership, barriers to entry, financials/valuations and institutional sponsorship.
- Lastly subjective assessments will be made to narrow down to the final portfolio of stocks.
- Subjective assessments will be made to narrow down to the final portfolio of stocks.

#### **Derivative Investment Strategy:**

The terms for the investment in Derivative are as follows:

- The usage of Derivative Products and transactions will be to maximize the profits and may not be limited to single product or strategy but will also include the transactions for the purpose of hedging and portfolio rebalancing.
- The quantum of exposure to derivatives will be maximum up to 100 % the aggregate assets (net of existing derivatives investments) of the Client at the disposal of the Portfolio Manager.
- The type of derivative instruments will be of all the kinds including Stock futures, index futures, stock option and index option those that are traded on the floor of National Stock Exchange of India Limited (NSE) and BSE Ltd.(BSE), in the Derivative Market Segment. Similarly, all or any type of derivative positions will be adopted.
- Client level position limits and market wide position limits as specified by SEBI from time to time will be observed.
- The terms of valuing and liquidating derivative contracts in the event of liquidation of portfolio management Product, will be at the best rate on the floor of NSE or BSE as the case may be. On termination of the portfolio management services, the portfolio manager shall unwind the positions in the derivative segment as soon as possible.

**Indicative tenure / Investment Horizon: >3years**

#### **Investment Structure and Reporting**

The Ambit CALIBER H Portfolio shall be operated on "Client Level" basis. All investors' assets will be in client wise individual separate Bank and Depository Account as the case may be. The Portfolio Manager may at its discretion ordinarily purchase or sell Securities in aggregate for economy of scale and thereafter inter se allocate the same amongst its client on pro-rata basis as per applicable regulations. The portfolio manager shall not hold any securities, belonging to the portfolio account, in its own name on behalf of the clients.

Additionally, through the Agreement the investor shall provide a Power of Attorney authorizing the Portfolio Manager to implement investment decisions and all other obligations.

All investors shall receive monthly transaction and performance Report. Further, at the year-end an audited performance report specifying the long term, short term and dividend received during the year shall be sent to the investor for assisting in filing appropriate returns.

#### **Eligibility for Investment in the Ambit CALIBER H Portfolio**

- Resident Individuals, Proprietorship Firms, HUFs, Partnership Firms, Trusts, Corporate, FII and any other eligible investors.
- Non Residents Indians (NRIs) are eligible to invest in this portfolio. NRIs are allowed to invest in futures & options segment of the exchange out of Rupee funds held in India on non-repatriation basis, subject to the limits prescribed by SEBI from time to time. The portfolios for NRIs shall be managed keeping in view the list of stocks where Reserve Bank of India has barred investments by NRIs. Accordingly the NRIs portfolio may differ to that extent with the other persons in this Product.
- Furthermore, the individual portfolio of each person may differ based on the various criteria like the corpus amount, residential status or such other criteria, as may be required by the regulations.
- The portfolio of each client may differ from that of another client in the same portfolio strategy, as per the discretion of the Portfolio Manager and per prevailing market conditions.

#### **Minimum Investment Amount**

The minimum investment by the investor shall be Rs. 50 lakhs or as may be provided in the applicable regulations, as amended from time to time. In the event the Client is interested in investing in the Minimum Investment amount in the form of traded shares or Mutual Fund units, Portfolio Manager will have the discretion to either hold or sell these securities in favor of fresh investments or reject a particular security due to its liquidity. The Client can choose and invest in multiple products with the Minimum Investment limit of Rs. 50 lakhs.

### **Risks associated with the product**

Following are key risk factors – a) a macro driven event can drag the overall markets down thus impacting the performance of the portfolio, b) individual companies may report earnings below expectations, acquire a business, take on debt and such company specific events which are considered normal and they can also impact the portfolio return and d) portfolio performance may be affected by changes in settlement periods and transfer procedures and c) usage of derivatives will expose the Portfolio to certain risks inherent to such derivatives. Derivatives are highly leveraged instruments. Even a small price movement in the underlying security could have a large impact on the portfolio value.

### **Risk factor (General)**

All investments under the portfolio are subject to market and other related risks and there is no assurance or guarantee that the value of or return on investments will always be accretive, it could depreciate to an unpredictable extent.

Usage of derivatives will expose the Portfolio to certain risks inherent to such derivatives. Derivatives are highly leveraged instruments. Even a small price movement in the underlying security could have a large impact on the portfolio value.

### **Withdrawals or Redemption**

Withdrawals from the Ambit CALIBER Portfolio can be requested on any working day and the liquidation for the same may take up to 7 working days to execute depending on the liquidity of the portfolio constituents.

Additionally for investors whose Portfolio value goes below the minimum threshold as provided in the regulations due to withdrawals as per the aforementioned terms and conditions then the Portfolio Manager will have the discretion to close the investors account by liquidation of his position and / or give the shares of the companies invested to the client and / or refund the balance.

#### **iv. Ambit Liquid Portfolio**

##### **Investment Objectives:**

The investment objective of the Ambit Liquid Portfolio is to predominantly make investments into Liquid, Overnight Mutual Funds, Arbitrage Funds, Money Market Funds, Money Market Instruments, Commercial Papers, Bonds and Debentures and to facilitate investors to take cash deployment into Equity and other Investment Approaches.

##### **Description of Securities and Basis of Selection**

Direct Plan of Liquid, Overnight Mutual Funds, Arbitrage Funds, other Money Market Mutual Funds, Money Market Instruments, Commercial Papers, Bonds and Debentures

##### **Allocation of Portfolio across types of securities**

As mentioned above, the fund will invest into specified categories of Mutual Funds and other Fixed Income Securities.

##### **Appropriate Benchmark to compare performance and basis for choice of benchmark**

CRISIL Composite Bond Fund Index as prescribed by SEBI from time to time.

##### **Investment Approach and Strategy**

“Debt” with benchmark CRISIL Composite Bond Fund Index.

**Indicative tenure / Investment Horizon: upto 1 year.**

### **Investment Structure and Reporting**

The Ambit Liquid Portfolio shall be operated on “Client Level” basis. All investors’ Assets will be in client wise individual separate Bank and Depository Account as the case may be. The Portfolio Manager may at its discretion ordinarily purchase or sell Securities in aggregate for economy of scale and thereafter inter se allocate the same amongst its client on pro-rata basis as per applicable regulations. The portfolio manager shall not hold any securities, belonging to the portfolio account, in its own name on behalf of the clients.

Additionally, through the Agreement the investor shall provide a Power of Attorney authorizing the Portfolio Manager to implement investment decisions and all other obligations.

All investors shall receive monthly transaction and performance Report. Further, at the year-end an audited performance report specifying the long term, short term and dividend received during the year shall be sent to the investor for assisting in filing returns.

### **Eligibility for Investment in the Ambit Liquid Portfolio**

- Resident Individuals, Proprietorship Firms, HUFs, Partnership Firms, Trusts, Corporate, FPI and any other eligible investors.
- Non Residents Indians (NRIs) are eligible to invest in this portfolio. The portfolios for NRIs shall be managed keeping in view the list of stocks where Reserve Bank of India has barred investments by NRIs. Accordingly the NRIs portfolio may differ to that extent with the other persons in this Product.
- Furthermore, the individual portfolio of each person may differ based on the various criteria like the corpus amount, residential status, restrictions applicable to Investor or such other criteria, as may be required by the regulations from time to time.
- The portfolio of each client may differ from that of another client in the same portfolio strategy, as per the discretion of the Portfolio Manager.

### **Minimum Investment Amount**

The minimum investment by the investor shall be Rs. 50 lakhs or as may be provided in the applicable regulations, as amended from time to time. In the event the Client is interested in investing in the Minimum Investment amount in the form of traded shares or Mutual Fund units, the Client will have to liquidate and make payments to the Portfolio Manager. The Client can choose and invest in multiple products with the Minimum Investment limit of Rs. 50 lakhs.

### **Risks associated with the product**

Given that the portfolio invests into liquid / money market mutual funds and fixed income securities, all risks applicable to such products will be applicable. Few of them are as follows:

- Liquid / money market funds invests into fixed income securities and hence will be subject to interest rate risk, credit risk, liquidity risk, reinvestment risk and other risks
- Fixed Income securities will be subject to interest rate risk, credit risk, liquidity risk, reinvestment risk and other risks.
- Though the portfolio comprises of short term investments, liquidity patterns and short term interest rates change, sometimes on a daily basis could result in interim mark to market losses as well.

### **Risk factor (General)**

All investments under the portfolio are subject to market and other related risks and there is no assurance or guarantee that the value of or return on investments will always be accretive, it could depreciate to an unpredictable extent.

### **Withdrawals or Redemption**

Withdrawals from the Ambit Liquid Portfolio can be requested on any working day and the liquation for the same may take up to 7 working days to execute depending on the liquidity of the portfolio constituents.

Additionally for investors whose Portfolio value goes below the minimum threshold as provided in the regulations due to withdrawals as per the aforementioned terms and conditions then the Portfolio Manager will have the discretion to close the investors account by liquidation of his position and / or give the shares of the companies invested to the client and / or refund the balance.

**v. Ambit Alpha Growth Portfolio - STP**

**Investment Objectives:**

The investment objective of the Ambit Alpha Growth Portfolio - STP is to deliver Alpha by investing into high Growth companies with sustainable competitive advantages at reasonable valuations.

The portfolio manager would endeavor to select stocks based on both quantitative as well as qualitative measures.

In terms of quantitative measures, the focus would be on:

- Current and Historic Quarterly earnings growth
- Current and Historic Annual earnings growth
- Return Ratios (Return on Equity, Return on Capital Employed)
- Other quantitative factors

In terms of qualitative measures, the focus would be on key drivers such as:

- Management: Change in leadership, etc.
- Products: New products or services launched
- Geographic expansion: Market-size expansion, either organically or by venturing into new geographies
- Market Dynamics: Increase in demand, gain in market share, etc.

Portfolio is agnostic to market cap and can invest in companies across large / mid / small cap capitalization.

**Description of Securities and Basis of Selection**

Investments can be made in cash equities, mutual funds, exchange traded funds, futures, options and other securities as permitted under Regulations and Guidelines to avail the opportunities available in the market.

The investment in equity stocks is based on the proprietary framework adapted by the Portfolio Manager.

**Allocation of Portfolio across types of securities**

As mentioned above, the portfolio is comprised of long equities from cash markets. .

Pending deployment of funds of the Portfolio in securities in terms of the investment objective, the funds may be held in cash or parked in overnight or liquid mutual funds or exchange traded funds.

**Appropriate Benchmark to compare performance and basis for choice of benchmark**

Nifty50 as prescribed by SEBI from time to time

**Investment Approach and Strategy**

- "Equity" with benchmark Nifty 50
- Quantitative Screeners: Stringent quantitative and qualitative screeners based on extensive research to generate an investment universe

- Good to Great Framework: Stock selection focused on break through companies focused on a Good to Great framework
- Growth at Reasonable Price (GARP): An investment strategy that combines characteristics of both growth and value investing by finding companies that show consistent earnings growth but don't sell at overly high valuations
- Fundamental Analysis: In depth detailed analysis with deep primary research leveraging the Ambit ecosystem.

Other Salient feature(s): Staggered listed equity portfolio construction via switches from Liquid Fund Approach.

**Indicative tenure / Investment Horizon: >3years**

#### **Investment Structure and Reporting**

The Ambit Alpha Growth Portfolio – STP shall be operated on “Client Level” basis. All investors’ Assets will be in client wise individual separate Bank and Depository Account as the case may be. The Portfolio Manager may at its discretion ordinarily purchase or sell Securities in aggregate for economy of scale and thereafter inter se allocate the same amongst its client on pro-rata basis as per applicable regulations. The portfolio manager shall not hold any securities, belonging to the portfolio account, in its own name on behalf of the clients.

Additionally, through the Agreement the investor shall provide a Power of Attorney authorizing the Portfolio Manager to implement investment decisions and all other obligations.

All investors shall receive monthly transaction and performance Report. Further, at the year-end an audited performance report specifying the long term, short term and dividend received during the year shall be sent to the investor for assisting in filing returns.

#### **Eligibility for Investment in the Ambit Alpha Growth Portfolio - STP**

- Resident Individuals, Proprietorship Firms, HUFs, Partnership Firms, Trusts, Corporate, FPI and any other eligible investors.
- Non Residents Indians (NRIs) are eligible to invest in this portfolio. The portfolios for NRIs shall be managed keeping in view the list of stocks where Reserve Bank of India has barred investments by NRIs. Accordingly the NRIs portfolio may differ to that extent with the other persons in this Product.
- Furthermore, the individual portfolio of each person may differ based on the various criteria like the corpus amount, residential status, restrictions applicable to Investor or such other criteria, as may be required by the regulations from time to time.
- The portfolio of each client may differ from that of another client in the same portfolio strategy, as per the discretion of the Portfolio Manager.

#### **Minimum Investment Amount**

The minimum investment by the investor shall be Rs. 50 lakhs or as may be provided in the applicable regulations, as amended from time to time. In the event the Client is interested in investing in the Minimum Investment amount in the form of traded shares or Mutual Fund units, the Client will have to liquidate and make payments to the Portfolio Manager. The Client can choose and invest in multiple products with the Minimum Investment limit of Rs. 50 lakhs.

#### **Risks associated with the product**

Two key risks exist for the portfolio – a) a macro driven event can drag the overall markets down thus impacting the performance of the portfolio, and b) individual companies may report earnings below expectations, acquire a business, take on debt and such company specific events which are considered normal and they can also impact the portfolio return.

#### **Risk factor (General)**

All investments under the portfolio are subject to market and other related risks and there is no assurance or guarantee that the value of or return on investments will always be accretive, it could depreciate to an unpredictable extent.

#### **Withdrawals or Redemption**

Withdrawals from the Ambit Alpha Growth Portfolio - STP can be requested on any working day and the liquation for the

same may take up to 7 working days to execute depending on the liquidity of the portfolio constituents.

Additionally for investors whose Portfolio value goes below the minimum threshold as provided in the regulations due to withdrawals as per the aforementioned terms and conditions then the Portfolio Manager will have the discretion to close the investors account by liquidation of his position and / or give the shares of the companies invested to the client and / or refund the balance.

#### **vi. Ambit CALIBER Portfolio - STP**

##### **Investment Objectives:**

The investment objective of the Ambit CALIBER Portfolio – STP is to construct a structural high growth portfolio with superior sectoral and stock fundamentals.

Portfolio is agnostic to market cap and can invest in companies across large/mid/small capitalization. The portfolio will be agnostic of benchmark weights or holdings. The portfolio will have a single stock limit of 15% and single promoter limit of 25% at the time of purchase.

The investment is based on the proprietary framework 'CALIBER' adapted by the Portfolio Manager. CALIBER is an acronym for "C- Cash", "A-Accounting Forensics & Annual Quarterly Earnings Momentum", "L-Leadership", "I-Institutional Ownership", "B-Barriers to Entry", "E-Edge" and "R-Return on Capital".

##### **Description of Securities and Basis of Selection**

Investments can be made in cash equities, mutual funds, exchange traded funds, futures, options and other securities as permitted under Regulations and Guidelines to avail the opportunities available in the market.

The investment in equity stocks is based on the proprietary framework adapted by the Portfolio Manager.

##### **Allocation of Portfolio across types of securities**

As mentioned above, the portfolio is comprised of long equities from cash markets.

Pending deployment of funds of the Portfolio in securities in terms of the investment objective, the funds may be held in cash or parked in overnight or liquid mutual funds or exchange traded funds.

##### **Appropriate Benchmark to compare performance and basis for choice of benchmark**

Nifty 50 as prescribed by SEBI from time to time

##### **Investment Approach and Strategy**

- "Equity" with benchmark Nifty 50
- Initial screening of investment universe with exchange liquidity considerations.
- Quantitative screening – Growth trends, Return ratios and capital structure of the companies.
- Forensic screening – Endeavors checks across Financials (Profit & Loss, Balance Sheet, Cash Flows Statements), Board of the company (Network, Related party transactions, Independence), Ownership Pattern (Promoters' pledge, treatment for minority shareholders', dilution), Scuttlebutt (Market intelligence basis internal, public, network, vendor, supplier and customer checks), Ownership structure and management track record.
- Fundamental analysis with regards to business model, leadership, barriers to entry, financials/valuations and institutional sponsorship.
- Lastly subjective assessments will be made to narrow down to the final portfolio of stocks.

Other Salient feature(s): Staggered listed equity portfolio construction via switches from Liquid Fund Approach.

**Indicative tenure / Investment Horizon: >3years**

##### **Investment Structure and Reporting**

The Ambit CALIBER Portfolio – STP shall be operated on “Client Level” basis. All investors’ assets will be in client wise individual separate Bank and Depository Account as the case may be. The Portfolio Manager may at its discretion ordinarily purchase or sell Securities in aggregate for economy of scale and thereafter inter se allocate the same amongst its client on pro-rata basis as per applicable regulations. The portfolio manager shall not hold any securities, belonging to the portfolio account, in its own name on behalf of the clients.

Additionally, through the Agreement the investor shall provide a Power of Attorney authorizing the Portfolio Manager to implement investment decisions and all other obligations.

All investors shall receive monthly transaction and performance Report. Further, at the year-end an audited performance report specifying the long term, short term and dividend received during the year shall be sent to the investor for assisting in filing appropriate returns.

#### **Eligibility for Investment in the Ambit CALIBER Portfolio - STP**

- Resident Individuals, Proprietorship Firms, HUFs, Partnership Firms, Trusts, Corporate, FII and any other eligible investors.
- Non Residents Indians (NRIs) are eligible to invest in this portfolio. The portfolios for NRIs shall be managed keeping in view the list of stocks where Reserve Bank of India has barred investments by NRIs. Accordingly the NRIs portfolio may differ to that extent with the other persons in this Product.
- Furthermore, the individual portfolio of each person may differ based on the various criteria like the corpus amount, residential status or such other criteria, as may be required by the regulations.
- The portfolio of each client may differ from that of another client in the same portfolio strategy, as per the discretion of the Portfolio Manager and per prevailing market conditions.

#### **Minimum Investment Amount**

The minimum investment by the investor shall be Rs. 50 lakhs or as may be provided in the applicable regulations, as amended from time to time. In the event the Client is interested in investing in the Minimum Investment amount in the form of traded shares or Mutual Fund units, Portfolio Manager will have the discretion to either hold or sell these securities in favor of fresh investments or reject a particular security due to its liquidity. The Client can choose and invest in multiple products with the Minimum Investment limit of Rs. 50 lakhs.

#### **Risks associated with the product**

Following are key risk factors – a) a macro driven event can drag the overall markets down thus impacting the performance of the portfolio, b) individual companies may report earnings below expectations, acquire a business, take on debt and such company specific events which are considered normal and they can also impact the portfolio return and d) portfolio performance may be affected by changes in settlement periods and transfer procedures.

#### **Risk factor (General)**

All investments under the portfolio are subject to market and other related risks and there is no assurance or guarantee that the value of or return on investments will always be accretive, it could depreciate to an unpredictable extent.

#### **Withdrawals or Redemption**

Withdrawals from the Ambit CALIBER Portfolio - STP can be requested on any working day and the liquation for the same may take up to 7 working days to execute depending on the liquidity of the portfolio constituents.

Additionally for investors whose Portfolio value goes below the minimum threshold as provided in the regulations due to withdrawals as per the aforementioned terms and conditions then the Portfolio Manager will have the discretion to close the investors account by liquidation of his position and / or give the shares of the companies invested to the client and / or refund the balance.



## **vii. Ambit Anchor Portfolio**

### **Investment Objectives:**

The investment objective of the Ambit Anchor PMS is to create an actively managed diversified credit portfolio which focuses on generating alpha by investing in high quality and superior risk-reward credits across tenors consisting of listed securities including but not limited to Bonds, Debentures, Money Market instruments, Mutual Funds, REITs, InvITs and similar fixed income instruments etc.

The portfolio manager shall endeavor to select instruments based on a top down analysis of global and domestic macro factors and market trends as well as bottom-up fundamental quantitative and qualitative analysis of individual issuers, MFs etc.

### **Description of Securities and Basis of Selection**

Investments can be made in Direct Plan of Debt Mutual Funds, Money Market Instruments, Bonds, Debentures, PTCs, Gilts, CDs, T-bills, Commercial Papers, REITs, InvITs, deposits etc. The investment in different securities will be made as per the criteria adopted by the Portfolio manager.

The investment in instruments is based on the investment framework adopted by the Portfolio Manager

### **Allocation of Portfolio across types of securities**

As mentioned above, the fund will invest into specified Fixed Income securities such as Bonds, Debentures, Money Market instruments, Mutual Funds, REITs, InvITs and other Fixed Income Securities/ instruments.

Pending deployment of funds of the Portfolio in securities in terms of the investment objective, the funds may be held in cash or parked in overnight or liquid mutual funds or exchange traded funds.

### **Appropriate Benchmark to compare performance and basis for choice of benchmark**

CRISIL Composite Bond Fund Index as prescribed by SEBI from time to time.

### **Investment Approach and Strategy**

- "Debt" with benchmark CRISIL Composite Bond Fund Index.
- Core Portfolio consisting of listed investment grade opportunities which are best positioned to achieve a positive risk-reward trade across the credit spectrum and sector universe. The objective is to generate accrual income over a holding period of 2-4 years
- Satellite Portfolio of mispriced listed credits which is actively managed to provide yield pick up opportunities. It will also invest in REITs & InvITs. The objective is to generate capital gains which act as yield pickup over and above steady accrual income

**Indicative tenure / Investment Horizon: >3 years**

### **Investment Structure and Reporting**

The Ambit Fixed income shall be operated on "Client Level" basis. All investors' Assets will be in client wise individual separate Bank and Depository Account as the case may be. The Portfolio Manager may at its discretion ordinarily purchase or sell Securities in aggregate for economy of scale and thereafter inter se allocate the same amongst its client on pro-rata basis as per applicable regulations. The portfolio manager shall not hold any securities, belonging to the portfolio account, in its own name on behalf of the clients.

Additionally, through the Agreement the investor shall provide a Power of Attorney authorizing the Portfolio Manager to implement investment decisions and all other obligations.

All investors shall receive monthly transaction and performance Report. Further, at the year-end an audited performance report specifying the long term, short term and dividend received during the year shall be sent to the investor for assisting in filing returns.

#### **Eligibility for Investment in the Ambit Anchor Portfolio**

- Resident Individuals, Proprietorship Firms, HUFs, Partnership Firms, Trusts, Corporate, FPI and any other eligible investors.
- Furthermore, the individual portfolio of each person may differ based on the various criteria like the corpus amount, residential status, restrictions applicable to Investor or such other criteria, as may be required by the regulations from time to time.
- The portfolio of each client may differ from that of another client in the same portfolio strategy, as per the discretion of the Portfolio Manager.

#### **Minimum Investment Amount**

The minimum investment by the investor shall be Rs.50 lacs or as may be provided in the applicable regulations, as amended from time to time. In the event the Client is interested in investing in the Minimum Investment amount in the form of traded shares/ debt instruments or Mutual Fund units, the Client will have to liquidate and make payments to the Portfolio Manager. The Client can choose and invest in multiple products with the Minimum Investment limit of Rs.50 lacs.

#### **Risks associated with the product**

Given that the portfolio invests into debt mutual funds and fixed income securities, money market securities, REITs and InvITs, all risks applicable to such products will be applicable. Few of them are as follows:

a) A macro driven event can drag the overall markets down thus impacting the performance of the portfolio, b) Credit risk which is the likelihood that an issuer will default in the payment of principal and/or interest on an instrument, c) Interest rate risk which refers to the impact on the value of fixed income securities due to interest rate movements, d) The liquidity of the Portfolio may be restricted by trading volumes and settlement periods, e) For quoted investments, a valuation price can be obtained from an exchange or similarly verifiable source. However, investment in unquoted and/or illiquid instruments will increase the risk of mispricing, f) The portfolio will also be exposed to a counterparty risk in relation to the exchanges, brokers, vendors, and/ or any other parties who are a party to the transaction, g) The value and marketability of the investments may be affected by changes or developments in the legal and regulatory environment

#### **Risk factor (General)**

All investments under the portfolio are subject to market and other related risks and there is no assurance or guarantee that the value of or return on investments will always be accretive, it could depreciate to an unpredictable extent.

#### **Withdrawals or Redemption**

Withdrawals from the Ambit Anchor Portfolio can be requested on any working day and the liquation for the same may take up to 30 working days to execute depending on the liquidity of the portfolio constituents.

Additionally for investors whose Portfolio value goes below the minimum threshold as provided in the regulations due to withdrawals as per the aforementioned terms and conditions then the Portfolio Manager will have the discretion to close the investors account by liquidation of his position and / or give the securities invested to the client and / or refund the balance.

#### **viii. Ambit Bespoke – FI Portfolio**

##### **Investment Objectives:**

The investment objective of the Ambit Bespoke – FI Portfolio is to create an actively managed diversified fixed income portfolio which focuses on creating a curated portfolio based on client objectives and requirements by investing in listed fixed income instruments across credit profiles and tenors consisting of securities including but not limited to Bonds, Debentures, Money Market instruments, Mutual Funds, REITs, InvITs and similar fixed income instruments etc.

The portfolio manager would endeavor to select instruments based on client requirements, top down analysis of global and domestic macro factors and market trends as well as bottom-up fundamental quantitative and qualitative analysis of individual issuers, , MFs etc.

##### **Description of Securities and Basis of Selection**

Investments can be made in Direct Plan of Debt Mutual Funds, Money Market Instruments, Bonds, Debentures, PTCs, Gilts, CDs, T-bills, Commercial Papers, REITs, InvITs, , deposits etc. The investment in different securities will be made as per the criteria adopted by the Portfolio manager.

The investment in instruments is based on the investment framework adopted by the Portfolio Manager

##### **Allocation of Portfolio across types of securities**

As mentioned above, the fund will invest into specified listed Fixed Income securities such as Bonds, Debentures, Money Market instruments, REITs, InvITs and mutual funds & other Fixed Income Securities/ instruments.

Pending deployment of funds of the Portfolio in securities in terms of the investment objective, the funds may be held in cash or parked in overnight or liquid mutual funds or exchange traded funds.

##### **Appropriate Benchmark to compare performance and basis for choice of benchmark**

CRISIL Composite Bond Fund Index as prescribed by SEBI from time to time.

##### **Investment Approach and Strategy**

- “Debt” with benchmark CRISIL Composite Bond Fund Index.
- Matching specific client needs with bespoke portfolios
- Portfolios will be customized basis extensive discussions with clients considering their disposition towards risk, cash flow requirements, investment horizon and return expectations

**Indicative tenure / Investment Horizon: >3 years**

##### **Investment Structure and Reporting**

The Ambit Bespoke – FI Portfolio income shall be operated on “Client Level” basis. All investors’ Assets will be in client wise individual separate Bank and Depository Account as the case may be. The Portfolio Manager may at its discretion ordinarily purchase or sell Securities in aggregate for economy of scale and thereafter inter se allocate the same amongst its client on pro-rata basis as per applicable regulations. The portfolio manager shall not hold any securities, belonging to the portfolio account, in its own name on behalf of the clients.

Additionally, through the Agreement the investor shall provide a Power of Attorney authorizing the Portfolio Manager to implement investment decisions and all other obligations.

All investors shall receive monthly transaction and performance Report. Further, at the year-end an audited performance report specifying the long term, short term and dividend received during the year shall be sent to the investor for assisting in filing returns.

##### **Eligibility for Investment in the Ambit Anchor Portfolio**

- Resident Individuals, Proprietorship Firms, HUFs, Partnership Firms, Trusts, Corporate, FPI and any other eligible investors.
- Furthermore, the individual portfolio of each person may differ based on the various criteria like the corpus amount, residential status, restrictions applicable to Investor or such other criteria, as may be required by the regulations from time to time.
- The portfolio of each client may differ from that of another client in the same portfolio strategy, as per the discretion of the Portfolio Manager.

### **Minimum Investment Amount**

The minimum investment by the investor shall be Rs.50 lacs or as may be provided in the applicable regulations, as amended from time to time. In the event the Client is interested in investing in the Minimum Investment amount in the form of traded shares/ debt instruments or Mutual Fund units, the Client will have to liquidate and make payments to the Portfolio Manager. The Client can choose and invest in multiple products with the Minimum Investment limit of Rs.50 lacs

### **Risks associated with the product**

Given that the portfolio invests into debt mutual funds and listed fixed income securities, money market securities, REITs and InvITs, all risks applicable to such products will be applicable. Few of them are as follows:

a) A macro driven event can drag the overall markets down thus impacting the performance of the portfolio, b) Credit risk which is the likelihood that an issuer will default in the payment of principal and/or interest on an instrument, c) Interest rate risk which refers to the impact on the value of fixed income securities due to interest rate movements, d) The liquidity of the Portfolio may be restricted by trading volumes and settlement periods, e) For quoted investments, a valuation price can be obtained from an exchange or similarly verifiable source. However, investment in unquoted and/or illiquid instruments will increase the risk of mispricing, f) The portfolio will also be exposed to a counterparty risk in relation to the exchanges, brokers, vendors, and/ or any other parties who are a party to the transaction, g) The value and marketability of the investments may be affected by changes or developments in the legal and regulatory environment

### **Risk factor (General)**

All investments under the portfolio are subject to market and other related risks and there is no assurance or guarantee that the value of or return on investments will always be accretive, it could depreciate to an unpredictable extent.

### **Withdrawals or Redemption**

Withdrawals from the Ambit Anchor Portfolio can be requested on any working day and the liquation for the same may take up to 30 working days to execute depending on the liquidity of the portfolio constituents.

Additionally for investors whose Portfolio value goes below the minimum threshold as provided in the regulations due to withdrawals as per the aforementioned terms and conditions then the Portfolio Manager will have the discretion to close the investors account by liquidation of his position and / or give the securities invested to the client and / or refund the balance.

## **ix. Ambit Income Enhancer Portfolio**

### **Investment Objectives:**

The investment objective of the Ambit Income Enhancer PMS is to create an actively managed diversified portfolio of income generating assets which focuses on generating regular income and alpha by investing in high quality and superior risk-reward infrastructure linked assets consisting of listed securities including but not limited to REITs, InvITs, convertible debentures, NCDs, Bonds, Debentures, etc. Besides, the PMS would also invest in Money Market instruments, Fixed Income Mutual Funds, listed Bonds and similar fixed income instruments, etc.

The portfolio manager shall endeavor to select instruments based on a top down analysis of global and domestic macro factors and market trends as well as bottom-up fundamental quantitative and qualitative analysis of individual issuers and instruments.

### **Description of Securities and Basis of Selection**

Investments can be made in REITs, InvITs, convertible securities, non-convertible securities, Direct Plan of Debt Mutual Funds, Money Market Instruments, Bonds, Debentures, PTCs, Gilts, CDs, T-bills, Commercial Papers, units of AIFs, deposits etc. Investments in different securities will be made as per the criteria adopted by the Portfolio manager.

Investment in various instruments is based on the investment framework adopted by the Portfolio Manager.

### **Allocation of Portfolio across types of securities**

As mentioned above, the fund will invest predominantly into specified REITs, InvITs, convertible securities, non-convertible securities, besides Fixed Income securities such as Bonds, Debentures, Money Market instruments, Mutual Funds, and other Fixed Income Securities/ instruments.

Pending deployment of funds of the Portfolio in securities in terms of the investment objective, the funds may be held in cash or parked in overnight or liquid mutual funds or exchange traded funds.

### **Appropriate Benchmark to compare performance and basis for choice of benchmark**

CRISIL Composite Bond Fund Index as prescribed by SEBI or any other benchmark as prescribed by SEBI from time to time.

### **Investment Approach and Strategy**

- “Income Enhancer” with CRISIL Composite Bond Fund Index as the benchmark.
- Portfolio will predominantly consist of high quality REITs, InvITs and convertible or non-convertible securities, which are best positioned to achieve a positive risk-reward outcome. The objective is to generate regular income and alpha over a holding period of 5 to 7 years.
- Additionally, the portfolio could invest into fixed income securities including bonds, debentures, money market instruments, mispriced credits, etc., which is actively managed to provide yield pick up opportunities.

### **Indicative tenure / Investment Horizon: >5 years**

### **Investment Structure and Reporting**

The Ambit Income Enhancer shall operate on “Client Level” basis. All investors’ Assets will be in client wise individual separate Bank and Depository Account as the case may be. The Portfolio Manager may at its discretion, ordinarily purchase or sell Securities in aggregate for economy of scale and thereafter inter se allocate the same amongst its clients on pro-rata basis as per applicable regulations. The portfolio manager shall not hold any securities, belonging to the portfolio account, in its own name on behalf of the clients.

Additionally, through the Agreement the investor shall provide a Power of Attorney authorizing the Portfolio Manager to implement investment decisions and all other obligations.

All investors shall receive monthly transaction and performance report. Further, at the year-end an audited performance report specifying the long term & short term gains / losses and dividend/distributions received during the year shall be sent to the investor for assisting in filing returns.

#### **Eligibility for Investment in the Ambit Income Enhancer Portfolio**

- Resident Individuals, Proprietorship Firms, HUFs, Partnership Firms, Trusts, Corporate, FPI and any other eligible investors.
- Furthermore, the individual portfolio of each person may differ based on the various criteria like the corpus amount, residential status, restrictions applicable to Investor or such other criteria, as may be required by the regulations from time to time.
- The portfolio of each client may differ from that of another client in the same portfolio strategy, as per the discretion of the Portfolio Manager.

#### **Minimum Investment Amount**

The minimum investment by the investor shall be Rs.50 lacs or as may be provided in the applicable regulations, as amended from time to time. In the event the Client is interested in investing in the Minimum Investment amount in the form of traded shares/ debt instruments or Mutual Fund units, the Client will have to liquidate and make payments to the Portfolio Manager. The Client can choose and invest in multiple products with the Minimum Investment limit of Rs.50 lacs

#### **Risks associated with the product**

Given that the portfolio invests predominantly into REITs, InvITs, convertible and non-convertible besides debt mutual funds and fixed income securities, money market securities, all risks applicable to such products will be applicable. Few of them are as follows:

- a) A macro driven event can drag the overall markets down thus impacting the performance of the portfolio,
- b) Performance of underlying assets are largely driven by economic growth. Hence, lower or subdued economic growth may impact the cash flows generated by the assets,
- c) Interest rate risk which refers to the impact on the value of fixed income securities due to interest rate movements,
- d) The liquidity of the Portfolio may be restricted by trading volumes and settlement periods,
- e) Credit risk which is the likelihood that an issuer will default in the payment of principal and/or interest on an instrument,
- f) For quoted investments, a valuation price can be obtained from an exchange or similarly verifiable source. However, investment in unquoted and/or illiquid instruments will increase the risk of mispricing,
- g) The portfolio will also be exposed to a counterparty risk in relation to the exchanges, brokers, vendors, and/ or any other parties who are a party to the transaction,
- h) The value and marketability of the investments may be affected by changes or developments in the legal and regulatory environment.

#### **Risk factor (General)**

All investments under the portfolio are subject to market and other related risks and there is no assurance or guarantee that the value of or return on investments will always be accretive, it could depreciate to an unpredictable extent.

#### **Withdrawals or Redemption**

Withdrawals from the Ambit Income Enhancer Portfolio can be requested on any working day and the liquidation for the same may take up to 30 to 45 working days to execute depending on the liquidity of the portfolio constituents. Exit load: For redemption within 1 year of investment, an exit load of 1% will be applicable.

Additionally for investors whose Portfolio value goes below the minimum threshold as provided in the regulations due to withdrawals as per the aforementioned terms and conditions then the Portfolio Manager will have the discretion to close the investors account by liquidation of his position and / or give the securities invested to the client and / or refund the balance.

## **x. Ambit Build India Portfolio**

### **Investment Objectives:**

The investment objective of the Ambit Build India Portfolio is to deliver Alpha by investing into manufacturing theme based companies with sustainable competitive advantages at reasonable valuations.

The manufacturing sector is expected to benefit as the Government of India has undertaken various steps to promote the sector and to boost domestic and foreign investments in India. For instance, some of the key initiatives include introduction of Goods and Services Tax, reduction in Corporate tax, interventions to improve ease of doing business, FDI policy reforms, measures for reduction in compliance burden, policy measures to boost domestic manufacturing through public procurement orders, Phased Manufacturing Programme (PMP) and PLI Schemes.

The sub sectors within manufacturing theme may include Industrials, Capital Goods & Engineering, Electrical & Electronics, Defense & Aerospace, Chemicals, Textiles, Building Materials, Automobile & Auto Components etc. The investment horizon may also include other sub sectors under Manufacturing in addition to the ones already mentioned.

In terms of the stock selection within the manufacturing theme, the portfolio manager would endeavor to select stocks based on both quantitative as well as qualitative measures.

In terms of quantitative measures, the focus would be on:

- Current and Historic Quarterly earnings growth
- Current and Historic Annual earnings growth
- Return Ratios (Return on Equity, Return on Capital Employed)
- Other quantitative factors

In terms of qualitative measures, the focus would be on key drivers such as:

- Management: Change in leadership, etc.
- Products: New products or services launched
- Geographic expansion: Market-size expansion, either organically or by venturing into new geographies
- Market Dynamics: Increase in demand, gain in market share, etc.

Portfolio is agnostic to market cap and can invest in companies across large / mid / small cap capitalization.

### **Description of Securities and Basis of Selection**

Investments can be made in cash equities, mutual funds, exchange traded funds, futures, options and other securities as permitted under Regulations and Guidelines to avail the opportunities available in the market.

The investment in equity stocks is based on the proprietary framework adopted by the Portfolio Manager.

### **Allocation of Portfolio across types of securities**

As mentioned above, the portfolio is comprised of long equities from cash markets. .

Pending deployment of funds of the Portfolio in securities in terms of the investment objective, the funds may be held in cash or parked in overnight or liquid mutual funds or exchange traded funds.

### **Appropriate Benchmark to compare performance and basis for choice of benchmark**

Nifty50 benchmark as prescribed by SEBI from time to time

## Investment Approach and Strategy

- “Equity” with benchmark Nifty 50
- Quantitative Screeners: Stringent quantitative and qualitative screeners based on extensive research to generate an investment universe
- Good to Great Framework: Stock selection focused on break through companies focused on a Good to Great framework
- Growth at Reasonable Price (GARP): An investment strategy that combines characteristics of both growth and value investing by finding companies that show consistent earnings growth but don't sell at overly high valuations.
- Fundamental Analysis: In depth detailed analysis with deep primary research leveraging the Ambit ecosystem.

**Indicative tenure / Investment Horizon: >3years**

## Investment Structure and Reporting

The Ambit Build India Portfolio shall be operated on “Client Level” basis. All investors’ Assets will be in client wise individual separate Bank and Depository Account as the case may be. The Portfolio Manager may at its discretion ordinarily purchase or sell Securities in aggregate for economy of scale and thereafter inter se allocate the same amongst its client on pro-rata basis as per applicable regulations. The portfolio manager shall not hold any securities, belonging to the portfolio account, in its own name on behalf of the clients.

Additionally, through the Agreement the investor shall provide a Power of Attorney authorizing the Portfolio Manager to implement investment decisions and all other obligations.

All investors shall receive monthly transaction and performance Report. Further, at the year-end an audited performance report specifying the long term, short term and dividend received during the year shall be sent to the investor for assisting in filing returns.

## Eligibility for Investment in the Ambit Build India Portfolio

- Resident Individuals, Proprietorship Firms, HUFs, Partnership Firms, Trusts, Corporate, FPI and any other eligible investors.
- Non Residents Indians (NRIs) are eligible to invest in this portfolio. The portfolios for NRIs shall be managed keeping in view the list of stocks where Reserve Bank of India has barred investments by NRIs. Accordingly the NRIs portfolio may differ to that extent with the other persons in this Product.
- Furthermore, the individual portfolio of each person may differ based on the various criteria like the corpus amount, residential status, restrictions applicable to Investor or such other criteria, as may be required by the regulations from time to time.
- The portfolio of each client may differ from that of another client in the same portfolio strategy, as per the discretion of the Portfolio Manager.

## Minimum Investment Amount

The minimum investment by the investor shall be Rs. 50 lakhs or as may be provided in the applicable regulations, as amended from time to time. In the event the Client is interested in investing in the Minimum Investment amount in the form of traded shares or Mutual Fund units, the Client will have to liquidate and make payments to the Portfolio Manager. The Client can choose and invest in multiple products with the Minimum Investment limit of Rs. 50 lakhs.

## Risks associated with the product

Two key risks exist for the portfolio – a) a macro driven event can drag the overall markets down thus impacting the performance of the portfolio, and b) individual companies may report earnings below expectations, acquire a business, take on debt and such company specific events which are considered normal and they can also impact the portfolio return.

## Risk factor (General)



All investments under the portfolio are subject to market and other related risks and there is no assurance or guarantee that the value of or return on investments will always be accretive, it could depreciate to an unpredictable extent.

**Withdrawals or Redemption**

Withdrawals from the Ambit Build India Portfolio can be requested on any working day and the liquation for the same may take up to 7 working days to execute depending on the liquidity of the portfolio constituents.

Additionally for investors whose Portfolio value goes below the minimum threshold as provided in the regulations due to withdrawals as per the aforementioned terms and conditions then the Portfolio Manager will have the discretion to close the investors account by liquidation of his position and / or give the shares of the companies invested to the client and / or refund the balance.

**5.2 The policies for investments in associates/group companies of the portfolio manager and the maximum percentage of such investments therein subject to the applicable laws/regulations/ guidelines**

The Portfolio Manager may utilize the services of the group companies and / or any other subsidiary or associate company of the sponsor, in case such a company is in a position to provide requisite services to the Portfolio Manager. The Portfolio Manager will conduct its business with the aforesaid companies on commercial terms and on arm’s length basis and at mutually agreed terms and conditions and to the extent permitted under all applicable laws after evaluation of the competitiveness of the pricing offered and the services to be provided by them.

The investments in securities of the associate / group companies would be within the overall framework of Regulations and in terms of Agreement executed with the Client.

**5.3 Details of Diversification policy**

The Portfolio Manager invests the funds of the clients in accordance with the stated investment objectives of the respective strategy. Further, the no investments are made into associate/related parties of the Portfolio Manager. Hence, the Portfolio Manager has not instituted Diversification policy for investments in securities of associate/related parties.

**6. Details of Investments in the securities of related parties of the Portfolio Manager**

Investments in the securities of associates/related parties of Portfolio Manager:

Sr. No.	Investment Approach, if any	Name of the associate/ related party	Investment amount (cost of investment) as on last day of the previous calendar quarter (INR in crores)	Value of investment as on last day of the previous calendar quarter (INR in crores)	percentage of total AUM as on last day of the previous calendar quarter
NIL					

**7. General Risk Factors**

Any investments made in Securities are subject to market risk and there is no assurance or guarantee that the objective of the investments will be achieved. The value of or return on the investments made may appreciate, or it could depreciate to an unpredictable extent. The Portfolio Manager is neither responsible nor liable for any losses resulting from the Client availing the Portfolio Manager’s Products.

The below risks factors are non-exhaustive and are intended to highlight certain risks associated with investing in Securities.

Following are the risk factors as perceived by the management and as may be applicable depending on the Product for which Portfolio Manager's services are utilized:

1. Investments in Securities are subject to market risks and there is no assurance or guarantee that the objective of the Investment / Products/Services will be achieved.
2. The past performance of the Portfolio Manager does not indicate its future performance. There is no assurance that past performances will be repeated. Investors are not being offered any guaranteed or indicative returns by the Portfolio Manager. Investment decisions or recommendations made by the Portfolio Manager may not always be profitable.
3. As with any investment in Securities, the NAV of the portfolio can go up or down depending upon the factors and forces affecting the capital market.
4. The performance of the Products/Services may be affected by changes in Government policies, general levels of interest rates and risks associated with trading volumes, liquidity and settlement systems in equity and debt markets.
5. Investments in the Products/Services which the Clients have opted are subject to wide range of risks which inter alia also include but not limited to economic slowdown, volatility & illiquidity of the stocks, poor corporate performance, economic policies, changes of Government and its policies, acts of God, acts of war, civil disturbance, sovereign action and /or such other acts/ circumstance beyond the control of the Portfolio Manager.
6. The names of the Products/Services do not in any manner indicate their prospects or returns. The performance may be adversely affected by the performance of individual companies, changes in the market place and industry specific and macro-economic factors.
7. Investments in debt instruments and other fixed income securities are subject to default risk, liquidity risk and interest rate risk. Interest rate risk results from changes in demand and supply for money and other macroeconomic factors and creates price changes in the value of the debt instruments. Consequently, the NAV of the portfolio may be subject to the fluctuation.
8. Investments in debt instruments are subject to reinvestment risks as interest rates prevailing on interest amount or maturity due dates may differ from the original coupon of the bond, which might result in the proceeds being invested at a lower rate.
9. The Product/Services may invest/recommend in non-publicly offered debt securities and unlisted equities. This may expose Portfolio to liquidity risks.
10. Engaging in securities lending is subject to risks related to fluctuations in collateral value / settlement/ liquidity/counter party.
11. The Product/Services may use/recommend derivatives instruments like index futures, stock futures and options contracts, warrants, convertible securities, swap agreements or any other derivative instruments for the purpose of hedging and portfolio balancing, as permitted under the Regulations and guidelines. Usage of derivatives will expose the Portfolio to certain risk inherent to such derivatives. As and when the Products trade in the derivatives market there are risk factors and issues concerning the use of derivatives that investors should understand.
12. The Product/Services may use/recommend derivatives instruments like index futures, stock futures and options contracts, warrants, convertible securities, swap agreements or any other derivative instruments for the purpose of hedging and portfolio balancing, as permitted under the Regulations and guidelines. Derivative products are specialized instruments and require investment techniques and risk analyses different from those associated with stock and bonds. The use of derivative requires a high degree of skill, diligence and expertise. Thus, derivatives are highly leveraged instruments. Small price movement in the underlying security could have a large impact on their value. Other risks in using derivatives include the risk of mis-pricing or improper valuation of derivatives and the inability of derivatives to correlate perfectly with underlying assets, rates and indices.
13. The NAV may be affected by changes in settlement periods and transfer procedures.
14. The Portfolio Manager may, considering the overall level of risk of the portfolio, invest in lower rated/unrated securities offering higher yield. This may increase the risk of the portfolio. Such investments shall be subject to the scope of investments as laid down in the Agreement. The clients may not be able to avail of securities transaction tax credit benefit and/ or tax deduction at source (TDS) credit and this may result in an increased incidence of tax on the clients.

15. The arrangement of managing of funds from various Clients and investing them in Securities could be construed as an 'Association of Persons' (AOP) in India under the provisions of the Income-tax Act, 1961 and taxed accordingly.
16. After accepting the corpus for management, the Portfolio Manager may not get an opportunity to deploy the same or there may be delay in deployment. In such situation the Clients may suffer opportunity loss.
17. Investments are subject to market risk arising out of non-diversification by the Portfolio Manager, whilst managing the portfolio or making recommendations.

**Risk reducing orders:** Most Exchanges have a facility for investors to place "limit orders", "stop loss orders" etc. the placing of such orders which are intended to limit losses to certain amounts may not be affective many a time because rapid movement in market conditions may make it impossible to execute such orders.

**System Risk:** High value trading will frequently occur at the market opening and before market close. Such high volumes may also occur at any point in the day. These may cause delays in order execution on confirmation. Under certain market conditions, it may be difficult or impossible to liquidate a position in the market at a reasonable price or at all, when there are no outstanding orders either on the buy side or sell side or if trading is halted in a security due to any action on account of unusual trading activity or stock hitting circuit filters or for any other reason.

**System/ Network Congestion:** Trading on exchange is in electronic mode, based on satellite/ leased line based communications, combination of technologies and computer systems to place and route orders. Thus, there exists a possibility of communication failure or system problems or slow or delayed response from system or trading halt or any such other problem whereby not being able to establish access to the trading system/ network, which may be beyond the control of and may result in delay in processing or not processing buy or sell orders whether in part or in full. You are cautioned to note that although these problems may be temporary in nature, but when you have outstanding open positions or unexecuted orders, these represent a risk because of your obligations to settle all executed transactions.

#### **Risk Factors pertaining to Non-Convertible Debenture (For equity market and debt market linked NCD's)**

- a. The Issuer/Portfolio Manager of the NCDs may have long or short positions or make markets including in futures and options of the basket of stock and in other stocks and indices. (hereinafter referred to as "Reference Assets") (and other similar assets), they may act as an underwriter or distributor of similar instruments, the returns on which or performance of which, may be at variance with or asymmetrical to those on the NCDs, and they may engage in other public and private financial transactions (including the purchase of privately placed securities or other assets). Such type of activities of the Issuer of the NCDs or any of its Agents and related markets (such as foreign exchange market) may affect the value of the NCDs. In the particular, the value of the NCDs could be adversely impacted by a movement in the Reference Assets, or the activities in the related markets.
- b. Investments/recommendations by the Portfolio Manager in instruments like stock linked or indices linked NCDs involves a certain level of risk. The value of the NCDs may be impacted by movements in the returns generated by the underlying basket of stocks or indices.
- c. The return on investment in NCDs would depend on the happening/ non-happening of specified events and the returns may or may not accrue on the said instruments.
- d. The Portfolio Manager does not make any representation or warranty, express or implied to the subscribers of the NCDs regarding the advisability of investing in such instruments or the ability of the S&P CNX Nifty (or any other index used instead of, in replacement or in conjunction with the S&P CNX Nifty) to track general stock market performance in India. The Portfolio Manager has not guaranteed the accuracy and/or the completeness of the S&P CNX Nifty (or any other index) or any data included therein.
- e. Market Risk - The Valuation of the Portfolio Product will react to the stock market movements. The investor could lose money over short periods due to fluctuation in the Portfolio Valuation of Portfolio Product in response to factors such as economic and political developments, changes in interest rates and perceived trends in stock market movements and over longer periods during market downturns.
- f. Market Trading Risks – Absence of Prior Active Market: Although Securities would be listed on the Exchange(s), there can be no assurance that an active secondary market will develop or be maintained. Due to this the NCDs may quote below its Face Value.

- g. **Lack of Market Liquidity:** Trading in securities on the Market may be halted because of market conditions or for reasons that in the view of the Market Authorities or SEBI, trading in particular security is not advisable. In addition, trading in securities is subject to trading halts caused by extraordinary market volatility and pursuant to NSE and SEBI 'circuit filter' rules. There can be no assurance that the requirements of the Market necessary to maintain the listing of securities will continue to be met or will remain unchanged. The Issuer may, but is not obliged to, at any time purchase Debentures at any price in the open market or by tender or private agreement. Any Debentures so purchased may be resold or surrendered for cancellation. Since the Issuer may be the only party purchasing the Debentures, the secondary market may be limited. The more limited the secondary market is, the more difficult it may be for holders of the Debentures to realise value for the Debentures prior to settlement of the Debentures.
- h. **Asset Class Risk:** The returns from the types of securities in which a Portfolio Manager invests/recommends may underperform from the various general securities markets or different asset classes. Different types of securities tend to go through cycles of out-performance and under performance in comparison of the general securities markets.
- i. **Interest Rate Risk:** Changes in interest rates may affect the returns/NAV of the units of the liquid/debt scheme of Mutual Fund in which the Portfolio Manager may invest from time to time. Normally the NAV of the liquid scheme increases with the fall in the interest rate and vice versa. Interest rate movement in the debt market can be volatile leading to the possibility of movements up or down in the NAV of the units of the liquid/debt funds. An investment in the Debentures may involve interest rate risk in situations where there are fluctuations in the interest rates payable on deposits in the Settlement Currency of the Debentures. This may influence the market value of the Debentures. Interest rates are determined by factors of supply and demand in the international money markets which are influenced by macroeconomic factors, speculation and central bank and government intervention or other political factors. Fluctuations in short term and/or long term interest rates may affect the value of the Debentures.
- j. **Credit Risk:** Credit Risk refers to the risk that an Issuer may default or may be unable to make timely payments of principal and interest. Portfolio Valuation of Securities of the Portfolio Product is also affected because of the perceived level of credit risk as well as actual event of default. In case the issuer defaults, the investor may fail to receive the principal amount. Any stated credit rating of the Issuer reflects the independent opinion of the referenced rating agency as to the creditworthiness of the rated entity but is not a guarantee of credit quality of the Issuer (where applicable). Any downgrading of the credit ratings of the Issuer or its parent or affiliates, or by any rating agency could result in a reduction in the value of the Non-Convertible Debentures. In the event that bankruptcy proceedings or composition, scheme of arrangement or similar proceedings to avert bankruptcy are instituted by or against the Issuer, the payment of sums due on the Non-Convertible Debentures may be substantially reduced or delayed.
- k. **Force Majeure:** If, for reasons beyond the control of the Issuer, the performance of the Issuer's obligations under the NCDs is prevented by reason of force majeure including but not limited to an act of state or situations beyond the reasonable control of the Issuer, occurring after such obligation is entered into, or has become illegal or impossible in whole or in part or in the exercising of its rights, the Issuer may at its discretion and without obligation to do so, redeem and/or arrange for the purchase of all or some of the NCD at a price to be determined at its sole discretion.
- l. **Market Disruption Events, Adjustments of the NCDs:** The Issuer may determine that a market disruption event has occurred or exists at a relevant time pertaining to the terms of issue of NCDs. Any such determination may delay valuation in respect of the Underlying which may have an effect on the value of the NCDs and/or may delay settlement in respect of the NCDs. In addition, the Issuer may make adjustments to the Conditions for issue of NCDs to account for relevant adjustments or events in relation to the Underlying including, but not limited to, determining a successor to the Underlying or its issuer or its sponsor, as the case may be.
- m. **Political instability or changes in the government** could delay further liberalization of the Indian economy and adversely affect economic conditions in India generally, which could impact the Issuer's financial results and prospects.
- n. **Terrorist attacks, civil unrest and other acts of violence or war** involving India and other countries could adversely affect the financial markets and the Issuer's business.
- o. **Investors should note that no periodic interest payments or other distributions** may be made during the term of the Debenture. A realisation in the secondary market of the Debentures may be the only return potentially available to the investor prior to settlement of the Debentures.
- p. **Certain Hedging Considerations:** Certain risks apply to purchasers that acquire the Debentures for hedging purposes. Investors intending to purchase the Debentures for the purpose of hedging their exposure to the

Underlying or any constituents should recognise the risks of utilising the Debentures in such manner. No assurance is or can be given that the value of the Debentures will correlate with movements in the value of the Underlying or any constituents and the composition of the Underlying or any basket constituents may change over time. Furthermore, it may not be possible to liquidate the Debentures at a price which directly reflects the value of the Underlying or any constituents. Therefore, there can be no assurance as to the level of any correlation between the return on an investment in the Debentures and the return on a direct investment in the Underlying or any constituents. Hedging transactions in order to limit the risks associated with the Debentures might not be successful.

- q. **Risk pertaining to structured NCDs:** The NCDs being structured debentures are sophisticated instruments which involve a significant degree of risk and are intended for sale only to those investors capable of understanding the risks involved in such instruments. Buying these Debentures is not the same as a direct investment in the Underlying. The market value of these Debentures may not have a direct relationship with the movements of the Underlying and may be affected by other factors including market interest rate movements, the financial condition of the Issuer and/or its Promoters, the market's view of the credit quality of the Issuer and/or its Promoters and the availability of potential buyers in the market. Please note that both the return on the NCDs and the return of the principal amount in full are at risk if the NCDs are not held till or for any reason have to be sold or redeemed before the Redemption Date. The NCDs are structured and are complex and an investment in such a structured product may involve a higher risk of loss of a part of the initial investment as compared to investment in other securities unless held till Final Redemption Date. The Debenture Holder shall receive at least the face value of the NCD only if the investor holds and is able to hold the NCDs till the Final Redemption Date (as defined below). Prior to investing in the NCDs, a prospective investor should ensure that such prospective investor understands the nature of all the risks associated with the investment in order to determine whether the investment is suitable for such prospective investor in light of such prospective investor's experience, objectives, financial position and other relevant circumstances. Prospective investors should independently consult with their legal, regulatory, tax, financial and/or accounting advisors to the extent the prospective investor considers necessary in order to make their own investment decisions.
- r. **Risks relating to the Structured Product:** An investment in NCDs where the payment of premium (if any), and/or coupon and/or other consideration (if any) payable or deliverable thereon is determined by reference to one or more equity or debt securities, indices, baskets, formulas or other assets or basis of reference will entail significant risks not associated with a conventional fixed rate or floating rate debt security. Such risks include, without limitation, changes in the level or value of the relevant underlying equity or debt securities or basket or index or indices of equity or debt securities or other underlying asset or basis of reference and the holder of the NCDs may receive a lower (or no) amount of premium, coupon or other consideration than the holder expected. The Issuer/Portfolio Manager has no control over a number of matters that are important in determining the existence, magnitude and longevity of such risks and their results, including, but not limited to, economic, financial and political events. In addition, if an index or formula used to determine any amounts payable or deliverable in respect of the NCDs contains a multiplier or leverage factor, the effect of any change in such index or formula will be magnified. In recent times, the values of certain indices, baskets and formulas have been volatile and volatility in those and other indices, baskets and formulas may occur in the future. The NCDs may decline in value and Investors should note that, whatever their investment in the NCDs, the cash amount due at maturity will only be equal to the nominal amount.
- s. **Compounding of Risks:** An investment in the NCDs involves risks and should only be made after assessing the direction, timing and magnitude of potential future changes in the value of the applicable reference securities, indices, commodities, interest rates, etc., the risks associated with such investments and the terms and conditions of the NCDs. More than one risk factor may have simultaneous effects with regard to the NCDs such that the effect of a particular risk factor may not be predictable. In addition, more than one risk factor may have a compounding effect, which may not be predictable. No assurance can be given as to the effect that any combination of risk factors may have on the value of the NCDs.
- t. **Taxation:** Potential purchasers and sellers of the NCDs should be aware that they may be required to pay stamp taxes or other documentary charges in accordance with the laws and practices of India. Potential Investors who are in any doubt as to their tax position should consult their own independent tax advisers. In addition, potential Investors should be aware that tax regulations and their application by the relevant taxation authorities change from time to time. Accordingly, it is not possible to predict the precise tax treatment which will apply at any given time.
- u. **Valuation of the Underlying;** an investment in the NCDs involves risk regarding the value of the Underlying.

The value of the Underlying may vary over time and may increase or decrease by reference to a variety of factors which may include corporate actions, macroeconomic factors and/or speculation.

- v. Creditworthiness of the Issuer: The value of the NCDs is expected to be affected, in part, by Investors' general appraisal of the Issuer's creditworthiness. Any reduction in the creditworthiness of the Issuer could result in a reduction in the value of the NCDs. If a bankruptcy proceeding is commenced in respect to the Issuer, the return to a NCDs Holder may be limited and any recovery will likely be substantially delayed.
- w. Internal Risk Factors specific to the Issuer Besides the above: In addition to this there may be risk factors specified by issuer and mentioned in the respective offer document/ Memorandum of Private Placement and performance of the product may be affected by any or combination of those factor. There may be additional risks and uncertainties not presently known to the Portfolio Manager/Issuers of NCDs or that that the Issuer of NCDs currently believes to be immaterial may also have a material adverse effect on its financial condition or business success.
- x. Downgrading in credit rating: Any downgrading in the credit rating may lower the value of the NCDs and may also result in the Issuer having to withdraw the Programme.
- y. Transactions Involving the Underlying: The Issuer/Portfolio Manager and its affiliates may from time to time engage in transactions involving the Underlying for their proprietary accounts and for accounts under their management. Such transactions may have a positive or negative effect on the value of the Underlying and consequently upon the value of the NCDs.

## 8. Client Representation

### Details of client's accounts activated#

As on March 31, 2023

Category Of clients	No of Clients	Funds Managed (Rs.in Crs)	Discretionary / Non-Discretionary
Associates / Group Companies*	1	1.78	Discretionary
Others (Active)	113	136.91	Discretionary
<b>Total</b>	<b>114</b>	<b>138.69</b>	<b>Discretionary</b>
Associates / Group Companies*	0	-	Non-Discretionary
Others (Active)	15	68.47	Non-Discretionary
<b>Total</b>	<b>15</b>	<b>68.47</b>	<b>Non-Discretionary</b>

As on March 31, 2022

Category Of clients	No of Clients	Funds Managed (Rs.in Crs)	Discretionary / Non-Discretionary
Associates / Group Companies	1	2.04	Discretionary
Others (Active)	98	165.68	Discretionary
<b>Total</b>	<b>99</b>	<b>167.71</b>	<b>Discretionary</b>

Associates / Group Companies	NIL	NIL	Non-Discretionary
Others (Active)	2	32.96	Non-Discretionary
<b>Total</b>	<b>2</b>	<b>32.96</b>	<b>Non-Discretionary</b>

**As on March 31, 2021**

Category Of clients	No of Clients	Funds Managed (Rs.in Crs)	Discretionary /Non-Discretionary
Associates / Group Companies	NIL	NIL	Discretionary
Others (Active)	13	36.68	Discretionary
<b>Total</b>	<b>13</b>	<b>36.68</b>	<b>Discretionary</b>
Associates / Group Companies	NIL	NIL	Non-Discretionary
Others (Active)	NIL	NIL	Non-Discretionary
<b>Total</b>	<b>NIL</b>	<b>NIL</b>	<b>Non-Discretionary</b>

**As on March 31, 2020\***

Category Of clients	No of Clients	Funds Managed (Rs.in Crs)	Discretionary /Non-Discretionary
Associates / Group Companies	NIL	NIL	Discretionary
Others (Active)	322	258.173	Discretionary
<b>Total</b>	<b>322</b>	<b>258.173</b>	
Associates / Group Companies	NIL	NIL	Non-Discretionary
Others (Active)	11	42.393	Non-Discretionary
<b>Total</b>	<b>11</b>	<b>42.393</b>	

**# The Portfolio Management business of Ambit Capital Private Limited has been transferred to Ambit Wealth Private Limited vide a Business Transfer Agreement w.e.f. December 01, 2022. Therefore, all the existing clients along with their investments and existing investment strategies have been transferred to AWPL effective December 01, 2022.**

**\* The details of clients as on March 31, 2020 have been transferred from Ambit Capital Private Limited to Ambit Investment Advisors Private Limited vide a Business Transfer Agreement w.e.f. April 01, 2020.**

**b) Transactions with related parties are as under:**

Complete Disclosure in respect of the transactions with the Related Parties (as per the Audited Accounts of March 31, 2022) as per the Standards specified by the Institute of Chartered Accountants of India is as per the Annexure attached herewith.

**c) Conflict of Interest:**

In the normal course of business, circumstances may arise that could result in the interest of AWPL conflicting with that of its affiliates / group entities, AWPL makes best efforts to ensure that such conflicts of interest are identified and managed and that clients' interests are protected. AWPL shall ensure fair treatment to all clients while providing unbiased services and render high standards of services and shall also ensure to put the client's interest above all.

AWPL has policies and procedures in place to control the flow and use of non-public, price sensitive information and employees' personal account trading. Where appropriate and reasonably achievable, AWPL segregates the activities of staff working in areas where conflicts of interest may arise.

**d) Appointment of Custodian and Fund Accountant:**

AWPL has appointed a professional Custodian and Fund Accountants i.e. ICICI Bank and Axis Bank for its PMS services in compliance with SEBI PMS Regulations, 2020 and as amended from time to time. AWPL reserve the right to change the Custodian or appoint an additional Custodian from time to time depends upon the requirements/regulatory changes.

**9. The financial performance of Portfolio Manager. (Based on audited financial statements)**

Financial highlights of Ambit Wealth Private Limited for the last 3 years are given as under:

Particulars	Year ended 31 <sup>st</sup> March 2022 (Rs. In lakhs)	Year ended 31 <sup>st</sup> March 2021 (Rs. In lakhs)	Year ended 31 <sup>st</sup> March 2020 (Rs. In lakhs)
Total Income	4,679.60	1,962.05	245.70
Total Expenditure	3,565.71	2,376.87	604.87
Profit / (Loss) before depreciation & tax	1,113.89	(414.82)	(359.17)
Less: Depreciation	34.19	3.05	0.75
Provision for tax	63.27	(1.10)	(0.93)
Deferred Tax Asset	-	-	-
Profit/(Loss) for the year after tax	1,016.43	(416.77)	(358.99)

**10. Portfolio Management performance of the Portfolio Manager for the last 3 years including current financial year (calculation based on TWRR) #**

**1<sup>st</sup> April 2023 – 30<sup>th</sup> November 2023**

**PRODUCT – Ambit Alpha Growth Portfolio (DPMS)**

Particulars	Corporate	Individual
	Weighted Return (%)	Weighted Return (%)
Portfolio Return	<b>66.55</b>	<b>66.57</b>
Nifty 50 TRI	<b>17.10</b>	<b>17.10</b>

**PRODUCT – Ambit CALIBER Portfolio (DPMS)**

Particulars	Corporate	Individual
	Weighted Return (%)	Weighted Return (%)
Portfolio Return	<b>26.47</b>	<b>26.35</b>
Nifty 50 TRI	<b>17.10</b>	<b>17.10</b>



**PRODUCT - Ambit CALIBER H Portfolio (DPMS)**

Particulars	Corporate	Individual
	Weighted Return (%)	Weighted Return (%)
Portfolio Return	<b>26.83</b>	<b>26.52</b>
Nifty 50 TRI	<b>17.10</b>	<b>17.10</b>

**PRODUCT - Ambit Alpha Growth Portfolio - STP (DPMS)**

Particulars	Corporate	Individual
	Weighted Return (%)	Weighted Return (%)
Portfolio Return	<b>59.37</b>	<b>59.44</b>
Nifty 50 TRI	<b>17.10</b>	<b>17.10</b>

**PRODUCT - Ambit CALIBER Portfolio - STP (DPMS)**

Particulars	Corporate	Individual
	Weighted Return (%)	Weighted Return (%)
Portfolio Return		<b>27.59</b>
Nifty 50 TRI		<b>17.10</b>

**PRODUCT - Ambit Liquid Portfolio (DPMS)**

Particulars	Corporate	Individual
	Weighted Return (%)	Weighted Return (%)
Portfolio Return		<b>4.43</b>
CRISIL Liquid Fund		<b>4.73</b>

**PRODUCT - NDPMS**

Particulars	Corporate	Individual
	Weighted Return (%)	Weighted Return (%)
Portfolio Return		<b>12.17</b>
Nifty 50 TRI		<b>17.10</b>

**1<sup>st</sup> April 2022 – 31<sup>st</sup> March 2023**

**PRODUCT – Ambit Alpha Growth Portfolio (DPMS)**

Particulars	Corporate	Individual
	Weighted Return (%)	Weighted Return (%)
Portfolio Return	<b>-9.95</b>	<b>-6.91</b>
Nifty 500 Multicap 50:25:25 TRI	<b>-1.56</b>	<b>-1.56</b>

**PRODUCT – Ambit CALIBER Portfolio (DPMS)**

Particulars	Corporate	Individual
	Weighted Return (%)	Weighted Return (%)
Portfolio Return	<b>-16.49</b>	<b>-16.02</b>
Nifty 50 TRI	<b>1.20</b>	<b>0.59</b>

**PRODUCT – Ambit CALIBER H Portfolio (DPMS)**

Particulars	Corporate	Individual
	Weighted Return (%)	Weighted Return (%)
Portfolio Return	<b>-15.81</b>	<b>-15.47</b>
Nifty 50 TRI	<b>0.59</b>	<b>0.59</b>

**PRODUCT – Ambit Alpha Growth Portfolio - STP (DPMS)**

Particulars	Corporate	Individual
	Weighted Return (%)	Weighted Return (%)
Portfolio Return	<b>4.14</b>	<b>3.27</b>
Nifty 500 Multicap 50:25:25 TRI	<b>0.20</b>	<b>-2.00</b>

**PRODUCT – Ambit CALIBER Portfolio - STP (DPMS)**

Particulars	Corporate	Individual
	Weighted Return (%)	Weighted Return (%)
Portfolio Return		<b>-0.90</b>
Nifty 50 TRI		<b>8.74</b>

**PRODUCT – Ambit Liquid Portfolio (DPMS)**

Particulars	Corporate	Individual
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	Weighted Return (%)	Weighted Return (%)
Portfolio Return	<b>3.40</b>	<b>3.95</b>
CRISIL Liquid Fund	<b>4.30</b>	<b>4.48</b>

**PRODUCT – NDPMS**

Particulars	Corporate	Individual
	Weighted Return (%)	Weighted Return (%)
Portfolio Return	-0.44	<b>5.06</b>
Nifty 50 TRI	<b>-0.61</b>	<b>0.59</b>

**1<sup>st</sup> April 2022 – 31<sup>st</sup> March 2022 (FY 21-22)**

**PRODUCT – Ambit Alpha Growth Portfolio (DPMS)**

Particulars	Corporate	Individual
	Weighted Return (%)	Weighted Return (%)
Portfolio Return	<b>34.69</b>	<b>32.76</b>
Nifty 500 Multicap 50:25:25 TRI	<b>25.86</b>	<b>25.86</b>

**PRODUCT – Ambit CALIBER Portfolio (DPMS)**

Particulars	Corporate	Individual
	Weighted Return (%)	Weighted Return (%)
Portfolio Return	<b>36.38</b>	<b>36.45</b>
Nifty 50 TRI	<b>20.26</b>	<b>20.26</b>

**PRODUCT – Ambit CALIBER H Portfolio (DPMS)**

Particulars	Corporate	Individual
	Weighted Return (%)	Weighted Return (%)
Portfolio Return	<b>29.02</b>	<b>35.84</b>
Nifty 50 TRI	<b>20.69</b>	<b>20.26</b>

**PRODUCT – (NDPMS)**

Particulars	Corporate	Individual
	Weighted Return (%)	Weighted Return (%)
Portfolio Return	-	<b>6.16</b>
Nifty 50 TRI	-	<b>18.47</b>

### Return on Investment from 1<sup>st</sup> April 2020 – 31<sup>st</sup> March 2021 (FY 20-21)

#### PRODUCT – Ambit Alpha Growth Portfolio (DPMS)

Particulars	Corporate	Individual
	Weighted Return (%)	Weighted Return (%)
Portfolio Return	0.40	5.24
Nifty500 Multicap 50:25:25 TRI	-1.59	9.17

First corporate client and individual client onboarded on 03/03/2021 and 28/01/2021 respectively and hence returns considered accordingly.

#### PRODUCT – Ambit CALIBER Portfolio (DPMS)

Particulars	Corporate	Individual
	Weighted Return (%)	Weighted Return (%)
Portfolio Return	-1.08	3.13
Nifty 50 TRI	-2.53	3.07

First corporate client and individual client onboarded on 05/03/2021 and 02/02/2021 respectively and hence returns considered accordingly.

#### PRODUCT – Ambit CALIBER H Portfolio (DPMS)

Particulars	Corporate	Individual
	Weighted Return (%)	Weighted Return (%)
Portfolio Return	-	0.18
Nifty 50 TRI	-	-0.90

First individual client onboarded on 22/02/2021 and hence returns considered accordingly.

#### PRODUCT – (NDPMS) - NIL

Particulars	Corporate	Individual
	Weighted Return (%)	Weighted Return (%)
Portfolio Return	-	-
Benchmark	-	-

**# The Portfolio Management business of Ambit Capital Private Limited has been transferred to Ambit Wealth Private Limited vide a Business Transfer Agreement w.e.f. December 01, 2022. Therefore, all the existing clients along with their investments and existing investment strategies have been transferred to AWPL effective December 01, 2022. The above portfolio returns for all clients have been calculated since their inception in ACPL.**

**11. Statutory/Internal Audit Observations:** - During the last 3 financial years, there have been no adverse remarks/observations found in the Statutory/Internal audit reports.

#### 12. Nature of expenses / Range of fees charged

##### Portfolio Management Fees

It relates to the fees payable by the client for the Portfolio Management Services offered to the Clients by the Portfolio Manager. This fee may be a fixed charge or a percentage of quantum of funds managed or linked to portfolio on return

achieved or a combination of any of these or Advisory Fee, as set out in the Portfolio Management Service Agreements / annexure / schedules attached thereto. Performance based fee is charged when there is incremental profit, this is known as High Water Marking. The detailed fee schedule is available as a part of agreement and depends on the nature of product.

**Depository & Custodian charges**

These charges relate to opening and maintenance of Depository Accounts and/or custody fee and charges (wherever required) paid to the Custodians and/or Depository Participants, dematerialization of scrips, Securities lending & borrowing & their transfer charges in connection with the operation and management of the Client's Portfolio account.

**Registrar and transfer agent fee**

A fee payable to the Registrar and Transfer Agents for effecting transfers of Securities and includes stamp charges, notary charges, cost of affidavits, courier, post etc.

**Brokerage and transaction cost**

These costs relate to charges payable to the broker for account opening charges, execution of transactions on the stock exchange or otherwise on purchase & sale of shares, bonds, debentures, units, and other instruments and includes charges like service charges, stamp duty, G.S.T., turnover tax, transaction cost, security transaction tax, entry and/ or exit load on sale or purchase of mutual fund etc as applicable from time to time.

**Securities lending and borrowing charges**

Charges pertaining to the lending of securities and cost of borrowings including interest and cost associated with the transfer of securities in connection with the lending and borrowing operations.

**Certification and professional charges**

Charges payable for out sourced professional services like accounting, auditing, taxation and legal services etc. for documentation, notarizations, certifications, attestations required by bankers or regulatory authorities including legal fees etc. may be charged and recovered from the Client. Additional applicable taxes shall be charged on the amount of fees.

**Fees, entry/exit loads and charges in respect of investment in mutual funds:**

In case of investments in Mutual Funds, Mutual Fund shall be recovering expenses or management fees, entry/exit loads and other incidental expenses along with G.S.T., if any, on such recoveries and such fees, entry/exit loads and charges including G.S.T. on such recoveries shall be paid to the Asset Management Company of these Mutual Funds on the Clients' account. Such fees and charges are in addition to the Portfolio Management fees described above.

**Exit load in case of change in Strategy and/ or benchmark**

In case there is any change in investment approach tagged to strategy and/ or benchmark an option of exit without any exit load shall be offered

The performance track record (of the specific investment approach whose tagging with strategy/ benchmark was changed) prior to the change shall not be used by Portfolio Managers for performance reporting

**Incidental expenses**

Charges in connection with day to day operations like courier expenses, stamp duty, G.S.T., postal, telegraphic, opening and operation of bank account or any other out of pocket expenses as may be incurred by the Portfolio Manager.

The Range of fees charged by the Portfolio Manager is given in the below table:

Transaction type	Range
<b>Client Onboarding Fee</b>	Upto Rs 2000/- on client activation (Include Franking & Stamping)
<b>Fixed Management Fee</b>	From 0% to 3% p.a.
<b>Performance fee</b>	From 0% to 20% of profit above Hurdle, if any
<b>Exit fees</b>	From 0% to 3% as mentioned in the Agreement, Nil for exit post 3 years
<b>Transaction Charges</b>	As mentioned in the Agreement

Equity Brokerage	10 bps for Pool, at actuals for Non-Pool clients
Custody Charges	0 to 5 bps per annum on AUM
DP Charges	Nil for Individuals; For Non-Individuals – at actuals as per Depository Guidelines
Fund Accounting Chrgs	0 to 5 bps per annum on AUM
Demat Charges	At actuals as mentioned in Demat account opening Form AMC charges – Individual 500 + GST and Non-Individual 1500 + GST
Certification & Professional Charges	Upto Rs 2000/- per annum
Incidental Expenses	At actuals

**DIRECT ON-BOARDING OF CLIENTS:** AWPL provides the facility for direct on-boarding of clients .i.e. on-boarding of clients without intermediation of distributors. In case of direct on-boarding, no charges except statutory charges shall be levied on clients

### 13. (a) Taxation Policy

The general information stated below is based on the general understanding of direct tax laws in force in India as on the date of the Disclosure Document and is provided only for general information to the Client only *vis-à-vis* the investments made through the Portfolio Management Services ('PMS') of Ambit Wealth Private Limited ("the Portfolio Manager" or "the Company"). This information gives the direct tax implications on the footing that the securities are/will be held for the purpose of investments. In case, the securities are held as stock-in-trade, the tax treatment will substantially vary and the issue whether the investments are held as capital assets or stock-in-trade needs to be examined on a case to case basis. There is no guarantee that the tax position prevailing as on the date of the Disclosure Document/the date of making investment shall endure indefinitely.

Further, the statements with regard to benefits mentioned herein are expressions of views and not representations of the Portfolio Manager to induce any client, prospective or existing, to invest in the portfolios of the Company. Implications of any judicial decisions/ double tax avoidance treaties etc. are not explained herein. The Client should not treat the contents of this section of the Disclosure Document as advice relating to legal, taxation, investment or any other matter. In view of individual nature of the tax benefits, interpretation of circulars for distinguishing between capital asset and trading asset, etc., the Client is advised to best consult its or his or her own tax consultant, with respect to specific tax implications arising out of its or his or her portfolio managed by the Portfolio Manager.

It is the responsibility of all prospective clients to inform themselves as to any income tax or other tax consequences arising in the jurisdictions in which they are resident or domiciled or have any other presence for tax purposes, which are relevant to their particular circumstances in connection with the acquisition, holding or disposal of the units.

The following summary is based on the law and practice of the Income-tax Act, 1961 ("The IT Act"), the Income tax Rules, 1962 ("the IT Rules") and various circulars and notifications issued thereunder from time to time. The IT Act is amended every year by the Finance Act of the relevant year, and this summary reflects the amendments enacted in the Finance Act, 2023. The tax rates mentioned below relate to Financial Year 2023-24 (Assessment Year 2024-25).

The applicable rate of surcharge in case of foreign companies is 2% where the income exceeds Rs. 10 m but is less than or equal to Rs. 100 m and is 5% where the income exceeds Rs. 100 m.

In case of resident companies (other than companies covered under section 115BAA and 115BAB of the IT Act) having total income exceeding Rs. 10 m but not exceeding Rs. 100 m, surcharge of 7% on income tax is applicable. In case of resident companies having total income exceeding Rs. 100 m, surcharge of 12% is applicable. In the case of resident companies having income chargeable under Section 115BAA and 115BAB of the IT Act, surcharge of 10% is applicable irrespective of taxable income.

In case of firms having total income exceeding Rs. 10 m, surcharge of 12% is applicable.

In case of individual or Hindu undivided family or association of persons or body of individuals, whether incorporated or not, or every artificial juridical person, except an AOP consisting of only companies as its members, i) having total income exceeding Rs. 5 m but not exceeding Rs. 10 m, surcharge of 10% on income tax is applicable ii) having total income exceeding Rs. 10 m but not exceeding Rs. 20 m, surcharge of 15% on income tax is applicable iii) having total income exceeding Rs. 20 m but not exceeding Rs. 50 m, surcharge of 25% on income tax is applicable and iv) having total income exceeding Rs. 50 m, surcharge of 37% on income tax is applicable (the enhanced surcharge of 37% shall not apply in case the assessee opts to pay tax as per new tax regime. In that case the enhanced surcharge will be limited to 25%). However, in the case where the total income includes any income referred to in Section 111A or Section 112A of the IT Act, or income by way of dividends, surcharge on such income shall not exceed 15%.

In addition to the above, Health and Education Cess at the rate of 4% shall be leviable on aggregate of tax and surcharge.

## **I. Taxation in hands of Clients**

### **A. Resident taxation**

A resident investor should be subject to tax on his / her global income. In the case of a resident but not ordinarily resident, any income which accrues/ arises outside India shall not be subject to tax in India, unless it is derived from a business controlled in India / profession set up in India.

A HUF, firm or other AOP is said to be resident in India in any previous year unless where the control and management of its affairs is situated wholly outside India during the year under consideration.

A Company is said to be a resident in India in the previous year if (i) it is an Indian Company; or (ii) its place of effective management is situated in India.

Every other person is said to be resident in India during the year under consideration except where the control and management of affairs is situated wholly outside India.

### **B. Non-resident taxation**

A non-resident investor would be subject to taxation in India only if it derives (a) Indian-sourced income; or (b) if any income is received / deemed to be received in India; or (c) if any income has accrued / deemed to have accrued in India in terms of the provisions of the IT Act.

Section 6 of the IT Act was amended by the Finance Act, 2015 to provide that a foreign company should be treated as a tax resident in India if its place of effective management ("POEM") is in India in that year. The Finance Act, 2016 provided that the said amended provisions are effective from 1 April 2017. POEM has been defined to mean a place where key management and commercial decisions that are necessary for the conduct of the business of an entity as a whole are, in substance made.

The Central Board of Direct Taxes ("CBDT") had *vide* its Circular dated 24 January 2017, issued guiding principles for determination of POEM of a Company ("POEM Guidelines"). The POEM Guidelines lays down emphasis on POEM concept being 'substance over form' and further provides that place where the management decisions are taken would be more important than the place where the decisions are implemented for determining POEM. The CBDT had *vide* circular dated 23 February 2017, clarified that provisions of Sec 6(3)(ii) relating to POEM would not apply to companies having turnover or gross receipts less than or equal to Rs. 500 m during the Financial Year.

#### **o Tax Treaty Benefits**

As per section 90(2) of the IT Act, the provisions of the IT Act would apply to the extent they are more beneficial than the provisions of the Double Taxation Avoidance Agreement ('Tax Treaty') between India and the country of residence of the offshore investor to the extent of availability of Tax Treaty benefits to the offshore investors (subject to General Anti-Avoidance Rules ("GAAR") provisions discussed below and to the extent of availability of Treaty benefits to the non-resident investors). However, no assurance can be provided that the Tax Treaty benefits will be

available to the offshore investor or the terms of the Tax Treaty will not be subject to amendment or reinterpretation in the future.

The taxability of such income of the non-resident investor, in the absence of Treaty benefits or from a country with which India has no Treaty, would be as per the provisions of the IT Act.

Further, to prevent the granting of Tax Treaty benefits in inappropriate circumstances and to align it with the Multilateral Convention to implement Treaty related measures to prevent Base Erosion and Profit Shifting, the Finance Act, 2020 has amended Section 90(1) to provide that the Central Government shall enter into agreement(s) for the avoidance of double taxation without creating opportunities for non-taxation or reduced taxation through tax evasion or avoidance (including through treaty shopping arrangements aimed at obtaining reliefs provided in the said agreement for the indirect benefit to residents of any other country or territory).

#### o *Tax Residency Certificate*

Section 90(4) of the IT Act provides that in order to claim Tax Treaty benefits, the offshore investor has to obtain Tax Residency Certificate ("TRC") as issued by the foreign tax authorities. Further, the offshore investor should be required to furnish such other information or document as prescribed. In this connection, the CBDT *vide* its notification dated 1 August 2013, amended Rule 21AB of the IT Rules prescribing certain information in Form No. 10F to be produced along with the TRC, if the same does not form part of the TRC.

The details required to be furnished are as follows:

- Status (individual, company, firm, etc.) of the assessee;
- Nationality (in case of an individual) or country or specified territory of incorporation or registration (in case of others);
- Assessee's tax identification number in the country or specified territory of residence and in case there is no such number, then, a unique number on the basis of which the person is identified by the Government of the country or the specified territory of which the assessee claims to be a resident;
- Period for which the residential status, as mentioned in the TRC, is applicable; and
- Address of the assessee in the country or specified territory outside India, during the period for which the certificate is applicable.

While, as per the extant law, Form 10F should not be required if the above information already forms a part of the TRC. However, recently there has been a notification issued to the effect that Form No. 10F should be generated electronically on the Income-tax portal and hence, where any treaty benefit is sought, practically it is advised that along with TRC, Form No. 10F as generated over the income-tax portal should also be furnished.

#### C. *Characterisation of income*

Traditionally, the issue of characterisation of exit gains (whether taxable as business income or capital gains) has been a subject matter of litigation with the Indian Revenue authorities. There have been judicial pronouncements on whether gains from transactions in securities should be taxed as 'business income' or as 'capital gains'. However, these pronouncements, while laying down certain guiding principles have largely been driven by the facts and circumstances of each case.

Also, the CBDT has provided guidance (*vide* its Instruction no. 1827 dated 31 August 1989 and Circular No. 4 of 2007, dated 15 June 2007) in respect of characterisation of gains as either capital gains or business income. Following are the key illustrative factors indicative of capital gains characterisation (not business income):

- (a) Intention at the time of acquisition - capital appreciation
- (b) Low transaction frequency
- (c) Long period of holding
- (d) Shown as investments in books of accounts (not stock in trade)
- (e) Use of owned funds (as opposed to loan) for acquisition
- (f) Main object in constitution document is to make investments



**(g) Higher level of control over the investee company**

Regarding characterisation of income from transactions in listed shares and securities, the CBDT had also issued a clarificatory Circular No. 6 of 2016, dated February 29, 2016, wherein with a view to reduce litigation and maintain consistency in approach in assessments, it has instructed that income arising from transfer of listed shares and securities, which are held for more than twelve months would be taxed under the head 'Capital Gains' unless the tax-payer itself treats these as its stock-in-trade and transfer thereof as its business income.

In the context of transfer of unlisted shares, the CBDT has issued a clarification vide Instruction No. F.No. 225/12/2016/ITA.II dated May 2, 2016 stating that income arising from transfer of unlisted shares would be considered under the head 'Capital Gains' irrespective of the period of holding with a view to avoid dispute /litigation and to maintain uniform approach (with tax treatment on transfer of listed shares). However, the above shall not apply in the following cases:

- The genuineness of transactions in unlisted shares itself is questionable; or
- The transfer of unlisted shares is related to an issue pertaining to lifting of corporate veil; or
- The transfer of unlisted shares is made along with the control and management of underlying business

and the Indian Revenue Authorities would take appropriate view in such situations.

**D. Different streams of income and it's tax implications**

The tax implications in the hands of resident as well as non-resident investors on different income streams pertaining to investment in securities are discussed below:

**i. Dividend income**

**Resident Investors**

Prior to the amendments by the Finance Act, 2020, dividends declared by Indian companies were exempt from tax in the hands of the investors under section 10(34) of the Act. The Indian Company would be liable to pay dividend distribution tax at the effective rate 20.56% till F.Y, 2019-20 of the dividends at the time of distributing to the investors.

As per the amendments made by the Finance Act, 2020, the Indian Company declaring dividend on or after 1 April 2020, would not be required to pay any distribution tax on dividend distributed/ paid/ declared to investors. The dividend income shall now be taxable in the hands of the investors under section 56 of the IT Act under the head 'Income from Other Sources' at the applicable rates. Further, the taxpayer can claim a deduction of interest expenditure under section 57 of the IT Act against such dividend income up to 20% of the dividend income.

The dividend declared by all mutual funds are also taxable in the hands of investors in the same manner.

As per the amended provisions, the dividend income (net of deductions, if any) shall be taxable at the following rates:

**Resident unitholders**

Dividend income earned by	Tax rate for domestic investors
Resident companies (Note 1 and 2)	Maximum tax rate is 30%
Firms / LLPs	30%
Others (Note 3)	As per applicable slab rates, Maximum tax rate being 30%

The above-mentioned tax rates are exclusive of surcharge and health and education cess.

Note 1: The tax rate has been reduced to 25% (plus applicable surcharge and health and education cess) in case of domestic companies having total turnover or gross receipts not exceeding Rs. 4,000 m in the Financial Year 2021-22 (Assessment Year 2022-23).

Note 2: Further, as per the Taxation Laws (Amendment) Act, 2019, the tax rates for resident companies exercising the option under section 115BAA and section 115BAB of the IT Act shall be 22% and 15% respectively (for both sections - plus surcharge at the rate of 10% and health and education cess at the rate of 4%), subject to fulfilment of conditions prescribed in the said sections.

Note 3: The Finance Act, 2020, has inserted a new section 115BAC in the IT Act. As per the said section, Individual and HUF will have an option to pay tax on its total income at the reduced slab rates. The income would however have to be computed without claiming prescribed deductions or exemptions.

### Non-resident Investors

Dividend income (net of deductions, if any) shall be taxable in the hands of the non-resident investors at the rate of 20% plus applicable surcharge and health and education cess under the IT Act.

However, this rate shall be subject to the tax rate specified in the Tax Treaties of the respective jurisdictions of the investors and subject to applicable conditions.

## ii. If gains are categorized as capital gains

If the gains arising from sale of capital assets being securities (including units, etc.) are characterised as capital gains, the tax rate depends on the period of holding of the securities. The tax rates for securities (including mutual funds) are discussed below.

### i. Period of holding

Capital assets are classified as long-term assets ('LTCA') or short-term assets ('STCA'), based on the period of holding of these assets. The period of holding of the asset is computed from the date of acquisition to the date of transfer. Depending on the period of holding for which the securities are held, the gains would be taxable as short-term capital gains ('STCG') or long-term capital gains ('LTCG').

This is discussed below:

Nature of asset	STCA	LTCA
Listed securities (other than a Unit) / Unit of equity-oriented fund	Held for not more than 12 months	Held for more than 12 months
Units in Specified Mutual Fund acquired on or after 1st April 2023 and Market Linked Debentures *	Always STCA	
Unlisted shares	Held for not more than 24 months	Held for more than 24 months
Any other asset	Held for not more than 36 months	Held for more than 36 months

\*Specified Mutual Fund means a mutual fund where not more than 35% of its total proceeds is invested in equity shares of domestic companies. Market Linked Debenture ("MLD") means a security which has an underlying principal component in the form of debt security and where the returns are linked to market returns on other underlying securities or indices and includes any security classified or regulated as MLD by SEBI.

i. Taxation of capital gains

Depending on the classification of capital gains, the investors would be chargeable to tax as per the IT Act as under:

Nature of Income	Tax rate for resident investors (Note 1)	Tax rate for non-residents (Note 1 and 2)	Tax rate for FPIs (Note 1)
STCG on transfer of unit of an equity-oriented fund on which Securities Transaction Tax ("STT") has been paid	15%	15%	15%
STCG on transfer of unlisted units and listed units (other than the above)	30% (Note 3)	40%/ 30% (Note 4)	30% (Note 5)
LTCG on transfer of unit of an equity-oriented fund provided STT paid on transfer of units of an equity-oriented fund exceeding Rs. 1 lakh	10% (Note 6)	10% (Note 6)	10% (Note 6)
LTCG on transfer of unlisted units	20% (with indexation)	10% (Note 6)	10% (Note 6)
LTCG on transfer of units of listed mutual fund (other than specified mutual fund as discussed below)	20% (with indexation)	20% (with indexation)	10% (Note 6)
Tax on transfer on units of listed mutual fund with equity investment up to 35% (i.e. Specified Mutual fund units)	30% (Note 3)	40%/ 30% (Note 4)	30% (Note 5)
STCG on transfer of Listed equity shares on a recognized stock exchange on which STT has been paid	15%	15%	15%
LTCG on transfer of listed equity shares on a recognized stock exchange on which STT has been paid (exceeding 1 Lakh) and LTCG on long term gains on transfer of listed bonds or listed debentures (note 7)	10%	10%	10%
Other short term capital gains	30%	40%/30% (Note 4)	30%
LTCG on transfer of unlisted securities (including bond and debentures)	20%	10%	10%

The above rates would be subject to availability of Tax Treaty benefits in the case of non-residents, if any.

**Note 1 - Plus applicable surcharge and cess**

**Note 2 - In case the investments are made by Non-Resident Indian - Such clients are entitled to be governed by the special tax provisions under Chapter XII-A of the IT Act and if the Non-Resident Indian investors opt to be governed by these provisions under the IT Act, any long-term capital gains should be taxable at the rate of 10% (plus applicable rate of surcharge and cess) without considering the indexation benefit.**

**Note 3 - The tax rate has been reduced to 25% (plus applicable surcharge and health and education cess) in case of domestic companies having total turnover or gross receipts not exceeding Rs. 4,000 m in the Financial Year 2021-22 (Assessment Year 2022-23). Further, as per the Taxation Laws (Amendment) Act, 2019, the tax rates for resident companies exercising the option under Section 115BAA and Section**

*115BAB of the IT Act shall be 22% and 15% respectively (for both sections - it may be possible to consider the surcharge at the rate of 10% and health and education cess at the rate of 4%), subject to fulfilment of conditions prescribed in the said sections. Furthermore, the Finance Act, 2020, has inserted a new section 115BAC in the IT Act. As per the said section, the Individual and HUF will have an option to pay tax on its total income at the reduced tax rates. The income would however have to be computed without claiming prescribed deductions or exemptions. At present, we have considered the highest slab rate of 30% (plus applicable surcharge and health and education cess) in the case of unitholders other than company, firm and limited liability partnership.*

**Note 4 - 30% in the case of non-resident investors other than foreign company. 40% in case of foreign company.**

**Note 5 - No foreign exchange benefit**

**Note 6 - Without considering indexation and foreign exchange fluctuation benefit**

**Note 7 – for listed bonds and debentures, the Revenue Authority may seek to apply a higher rate of 20% considering the judicial precedent.**

### **iii. If gains are categorized as business income**

If the gains are categorised as business income, it shall be taxable at the rate of 30% (plus applicable surcharge and cess) in case of resident investors and also for non-residents other than a foreign company (assuming the highest slab rate for individual).

In case of domestic companies, the tax rate has reduced to 25% (plus applicable surcharge and health and education cess) in case the total turnover or gross receipts not exceeding Rs. 4,000 m in the Financial Year 2021-22 (Assessment Year 2022-23). Further, *as per the Taxation Laws (Amendment) Act, 2019, the tax rates for resident companies exercising the option under Section 115BAA of the IT Act shall be 22% (with surcharge at the rate of 10% and health and education cess at the rate of 4%), subject to fulfilment of conditions prescribed in the said sections.*

It shall be taxable at the rate of 40% (plus applicable surcharge and cess) in case of a foreign company. The above rates would be subject to availability of benefits under the tax treaty, if any in case of non-resident assessee.

### **iv. Interest income**

Income in the nature of interest income would be subject to tax at 30% (plus applicable surcharge and cess) in case of resident investors and also for non-resident investors other than foreign company (assuming the highest slab rate for individual).

In case of domestic companies, the tax rate has reduced to 25% (plus applicable surcharge and health and education cess) in case the total turnover or gross receipts not exceeding Rs. 4,000 m in the Financial Year 2021-22 (Assessment Year 2022-23). Further, *as per the Taxation Laws (Amendment) Act, 2019, the tax rates for resident companies exercising the option under Section 115BAA of the IT Act shall be 22% (with surcharge at the rate of 10% and health and education cess at the rate of 4%), subject to fulfilment of conditions prescribed in the said sections.*

It shall be taxable at the rate of 40% (plus applicable surcharge and cess) in case of a foreign company. The above rates would be subject to availability of benefits under the tax treaty, if any in case of non-resident assessee.

### **v. Deemed income on investment in securities**

Section 56(2)(x) of the IT Act, provides that if any assessee receives any property (including securities) from any person without consideration or for inadequate consideration in excess of Rs. 0.05 m as compared to the fair market value, fair market value in excess of such consideration shall be taxable in the hands of the recipient as Income from Other Sources.

The CBDT has issued rules with revised mechanism for computation of FMV for the purpose of section 56(2)(x) of the IT Act.

Accordingly, such other income would be chargeable to tax (i) at the rate of 30% (plus applicable rates of surcharge and cess) in case of resident investors (assuming highest slab rate for resident individual) and also for non-resident investors other than foreign company (ii) at the rate of 40% (plus applicable rates of surcharge and cess) in case of foreign companies.

The Finance (No. 2) Act, 2019 has proposed that the above provision shall not apply to any sum of money or any property received by such class of persons and subject to fulfilment of conditions as may be prescribed.

#### vi. Gain arising on buyback of shares by company

As per 10(34A) of the IT Act, gains arising on buyback of shares (including shares listed on recognized stock exchange) are exempt in the hands of investors. However, as per section 115QA of the IT Act, a distribution tax at the rate of 23.296% is payable by an Indian company on distribution of income by way of buy-back of its shares if the buy back is in accordance with the provisions of the Companies Act, 2013. Such distribution tax should be payable on the difference between consideration paid by such Indian company for the purchase of its own shares and the amount that was received by the Indian investee company at the time of issue of such shares, determined in the manner prescribed.

#### vii. Tax on Income from Business Trusts (REIT/InvIT):

Section 2(13A) of the IT Act defines business trust as a trust registered as-

- an Infrastructure Investment Trust (InvIT) under SEBI (Infrastructure Investment Trusts) Regulations, 2014
- a Real Estate Investment Trust (REIT) under SEBI (Real Estate Investment Trusts) Regulations, 2014

There is a special taxation regime for taxability of income distributed by such business trusts in the hands of the unit holders. As per Section 115UA of the IT Act, the income distributed by a business trust to its unit holders shall be deemed to be of the same nature and in the same proportion in the hands of the unit holders, as it had been received by, or accrued to the business trust.

The treatment of various streams of income are as follows:

##### a. Interest from Special purpose vehicle ('SPV')\*-

###### *Resident Investors -*

Interest income earned by the Business Trust shall be exempt from tax in the hands of the Business Trust and shall be chargeable to tax in the hands of the investors at the rates applicable to them. Further, as per Section 194LBA of the Act, the business trust is liable to deduct TDS on this income at the rate of 10%.

*\*'Special purpose vehicle' means an Indian company in which the business trust holds controlling interest and any specific percentage of shareholding or interest, as may be required by the regulations under which such trust is granted registration.*

###### *Non-resident Investors -*

Interest income earned by the Business Trust shall be exempt from tax in the hands of the Business Trust and

shall be chargeable to tax in the hands of the investors at the rate of 5%. Further, as per Section 194LBA of the Act, the business trust is liable to deduct TDS on this income at the rate of 5%.

Treaty benefit shall be available in case of non-resident unit holders

b. Dividend income from SPV

*Resident Investors -*

Dividend income earned by the Business Trust shall be exempt from tax in the hands of the Business Trust and shall be chargeable to tax in the hands of the investors at the rates applicable to them. Further, as per Section 194LBA of the Act, the business trust is liable to deduct TDS on this income at the rate of 10%.

*Non-resident Investors -*

Dividend income is exempt in the hands of the Business trust and shall be chargeable to tax in the hands of the Investors at the rate of 20%. Further under Section 194LBA of the Act, the Business Trust is required to withhold taxes at the rate of 10%.

*Please note that Dividend income shall be exempt in the hands of unit holders where SPV has not opted for concessional tax rate as provided under Section 115BAA of the IT Act.*

Treaty benefit shall be available in case of non-resident unit holders

c. Rental Income to REITs- Any income of a business trust, being a real estate investment trust, by way of rent out any real estate asset owned directly by such business trust is exempt in the hands of the business trust. This income is chargeable to tax in the hands of the unit holders as rental income at the tax rate applicable to them. Further, as per Section 194LBA of the Act, the REIT is liable to deduct TDS on such distributed income at the rate of 10% for resident unit holders and at the rates in force for non-resident unit holders.

Treaty benefit shall be available in case of non-resident unit holders.

d. Any Other Income- As per Section 10 (23FD) of the IT Act, any distributed income other than the income stream discussed above, referred to in section 115UA, received by a unit holder from the business trust is exempt in the hands of the unit holder, i.e. taxable in the hands of the business trust.

The total income of a business trust shall be charged to tax at Maximum Marginal Rate, subject to the provisions of Section 111A and Section 112.

viii. Tax on Sale of Units of Business Trust listed on stock exchange:

The profit from the sale of the units of the business trust is chargeable to tax under the head capital gains and the same would depend on whether it qualifies as short term or long term basis the period of holding.

The period of holding of units of the business trust to qualify as a long-term capital asset is more than 36 months.

Short Term Capital Gains- The short-term capital gains on which STT is paid is chargeable to tax at the rate of 15% as per section 111A.

Long Term Capital Gains- Long-term capital gains arising from the transfer of a unit of a business trust shall be taxed at 10% (without indexation benefit).

Treaty benefit shall be available in case of non-resident unit holders.

Amendment as per Finance Act 2023 –

Any specified sum received by a unit holder from a business trust shall be chargeable to tax in the hands of unit holders as income from other sources. Such income shall be chargeable to tax at the applicable rates.

For the purpose of this amendment, specified sum is defined as under –

Specified sum = A-B-C (which shall be deemed to be zero if sum of B and C is greater than A), where—

A = aggregate of sum distributed by the business trust with respect to such unit, during the previous year or during any earlier previous year or years, to such unit holder, who holds such unit on the date of distribution of sum or to any other unit holder who held such unit at any time prior to the date of such distribution, which is,—

- (a) not in the nature of income referred to in clause (23FC) or clause (23FCA) of section 10; and
- (b) not chargeable to tax under sub-section (2) of section 115UA;

B = amount at which such unit was issued by the business trust; and

C = amount charged to tax under this clause in any earlier previous year;

**ix. Tax on transfer of Virtual Digital Assets (VDA):**

The Union Budget, 2022 has introduced taxation on Virtual Digital Assets (“VDA”). VDA shall include crypto-assets, NFTs and other digital assets [excludes currencies as per Foreign Exchange Management Act, 1999]. Income from transfer of virtual digital assets shall be taxable at the rate of 30% plus applicable surcharge and cess. Further, no deduction of any expenses or set off of losses shall be allowed against such income, except cost of acquisition. The losses arising from transfer of VDA shall also not be carried forward to succeeding years. Further, transfer of VDA are also subjected to withholding taxes. The transferee would be required to withhold taxes under section 194S of the IT Act at the rate of 1% on transfer of VDA to a resident.

**x. Expenditure incurred in relation to income not includible in the total income**

As per the provisions of section 14A read with rule 8D of the IT Rules, if any income of the investors does not form part of the total income or is exempt under the provisions of the IT Act then any expenditure incurred by the Investor, directly or indirectly, in relation to such income will not be allowed as deduction for the purpose of calculating the total taxable income of the Investor.

**xi. Bonus stripping**

Where any person buys or acquires any units of a mutual fund or the Unit Trust of India within a period of three months prior to the record date (i.e., the date that may be fixed by a Mutual Fund or the Administrator of the specified undertaking or the specified company, for the purposes of entitlement of the holder of the units to receive additional units without any consideration) and such person is allotted additional units (without any payment) on the basis of holding of the aforesaid units on the record date, and if such person sells or transfers all or any of the original units within a period of nine months after the record date while continuing to hold all or any of the additional units, then any loss arising to him on account of such purchase and sale of all or any of the units would be ignored for the purpose of computing his income chargeable to tax. Further, the loss so ignored would be deemed to be the cost of acquisition of such additional units as are held by him on the date of sale or transfer. of original units. Further, w.e.f 1<sup>st</sup> April 2023, the above provisions shall also apply to purchase of securities, units of business trust and beneficial interest of an investor in an AIF.

**xii. Minimum Alternate Tax**

The Taxation Laws (Amendment) Act, 2019 has reduced the base rate of MAT from 18.5% to 15% (plus applicable surcharge and cess), which shall be applicable w.e.f. 1 April 2020 i.e. financial year 2019-2020.

As per the IT Act, if the income-tax payable on total income by any company is less than 15% (excluding

applicable surcharge and health and education cess) of its book profits, the company will be required to pay MAT which will be deemed to be 15% of such book profits (excluding applicable surcharge and health and education cess).

Further, MAT provisions shall not be applicable to a foreign company if such company is a resident of a country or a specified territory with which India has a Tax Treaty and the company does not have a permanent establishment in India. Also, MAT provisions are not applicable if the foreign company is a resident of a country or a specified territory with which India does not have a Tax Treaty, and the company is not required to seek registration under any law in relation to companies.

Further, the MAT credit to be allowed to be carried forward up to 15 assessment years.

Also, from FY 2019-20 onwards, MAT provisions do not apply to the below:

1. Company engaged in life insurance business (as referred to in section 115B of the IT Act)
2. Any person who has exercised the either of the following two options:
  - under section 115BAA of the IT Act, an option to pay tax at the rate of 22% (plus surcharge at a fixed rate of 10% and cess at the rate of 4%) by any domestic company subject to certain conditions; or
  - under section 115BAB of the IT Act, an option to pay tax at the rate of 15% (plus surcharge at a fixed rate of 10% and cess at the rate of 4%) by certain domestic manufacturing companies

However, MAT credit (if any) shall not be allowed to be carried forward once the company exercises the option to avail reduced tax rates as mentioned above u/s 115BAA/115BAB of the Act.

### **xiii. Alternate Minimum Tax**

The IT Act provides for levy of Alternate Minimum Tax ('AMT') on non-corporate taxpayers if the tax amount calculated at the rate of 18.5% (plus applicable surcharge and health and education cess) of the adjusted total income, as the case may be, is higher than the regular income-tax payable under the normal provisions of the IT Act. As per Finance Act 2022, the AMT rates applicable to co-operative societies are reduced from 18.5 to 15%. Such provisions are not applicable if the adjusted total income does not exceed Rs. 2 m.

Further, as per Finance Act 2020, the above provisions are not applicable in case of a person who exercises the option referred to in section 115BAC or section 115BAD of the IT Act.

## **II. Withholding at a higher rate**

The income tax provisions provide that where a recipient of income (which is subject to withholding tax) does not have a Permanent Account Number, then tax is required to be deducted by the payer at higher of the following i.e. rates specified in relevant provisions of the IT Act, or rates in force or at 20%. However, vide notification dated June 24, 2016, the CBDT has amended the Rules, whereby this provision of the IT Act shall not apply in respect of payments in the nature of interest, royalty, fees for technical services, dividend and payments on transfer of any capital asset to a non-resident, subject to furnishing of certain details and documents. As per Rule 37BC of the ITR, the following details and documents are prescribed:

- Name, e-mail id, contact number;
- Address in the country or specified territory outside India of which the deductee is a resident;
- A certificate of his being resident in any country or specified territory outside India from the Government of that country or specified territory if the law of that country or specified territory provides for issuance of such certificate; and
- Tax identification number of the deductee in the country or specified territory of his residence and in case no such number is available, then a unique number on the basis of which the deductee is identified by the Government of that country or the specified territory of which he claims to be a resident.

As per Rule 37BC of the IT Rules, the provision of section 206AA of the IT Act shall not apply in respect of



payments made to a person being a non-resident if the provision of section 139A of the IT Act do not apply to such person on account of rule 114AAB of the IT Rules.

### III. Carry-forward of losses and other provisions (applicable irrespective of the residential status)

In terms of section 70 read with section 74 of the IT Act, short term capital loss arising during a year can be set-off against short term as well as long term capital gains. Balance loss, if any, shall be carried forward and set-off against any capital gains arising during the subsequent 8 assessment years. A long-term capital loss arising during a year is allowed to be set-off only against long term capital gains. Balance loss, if any, shall be carried forward and set-off against long term capital gains arising during the subsequent 8 assessment years.

### IV. GAAR

GAAR provisions have been introduced in Chapter X-A of the IT Act (effective from Financial Year beginning on 1 April 2017), which provides that an arrangement whose main purpose is to obtain tax benefit and which also satisfies at least one of the four specified test as mentioned below, can be declared as an 'impermissible avoidance arrangement'.

- Arrangement creates rights or obligations, which are not ordinarily created between persons dealing at arm's length price;
- Arrangement directly or indirectly results in the misuse or abuse of the provisions of the IT Act;
- Arrangement lacks commercial substance or is deemed to lack commercial substance in whole or in part; or
- Arrangement is entered into, or carried out, by means, or in a manner, which are not ordinarily employed by bonafide purposes.

The GAAR provisions would override the provisions of a Tax Treaty in cases where GAAR is invoked. The necessary procedures for application of GAAR and conditions under which it should not apply, have been enumerated in Rules 10U to 10UC of the IT Rules. The IT Rules provide that GAAR should not be invoked unless the tax benefit in the relevant year does not exceed Rs. 30 m.

On 27 January 2017, the CBDT has issued clarifications on implementation of GAAR provisions in response to various queries received from the stakeholders and industry associations. Some of the important clarifications issued are as under:

- Where tax avoidance is sufficiently addressed by the Limitation of Benefit Clause ('LOB') in a Tax Treaty, GAAR should not be invoked.
- GAAR should not be invoked merely on the ground that the entity is located in a tax efficient jurisdiction.
- GAAR is with respect to an arrangement or part of the arrangement and limit of RS. 30 m cannot be read in respect of a single taxpayer only.

### V. FATCA Guidelines

According to the Inter-Governmental Agreement read with the Foreign Account Tax Compliance Act (FATCA) provisions and the Common Reporting Standards (CRS), foreign financial institutions in India are required to report tax information about US account holders and other account holders to the Indian Government. The Indian Government has enacted rules relating to FATCA and CRS reporting in India. A statement is required to be provided online in Form 61B for every calendar year by 31 May. The Reporting Financial Institution is expected to maintain and report the following information with respect to each reportable account:

- a. the name, address, taxpayer identification number ['TIN' (assigned in the country of residence)] and date and place of birth ['DOB' and 'POB' (in the case of an individual)];
- b. where an entity has one or more controlling persons that are reportable persons:
  - i. the name and address of the entity, TIN assigned to the entity by the country of its residence; and
  - ii. the name, address, DOB, POB of each such controlling person and TIN assigned to such controlling

person by the country of his residence;

- c. account number (or functional equivalent in the absence of an account number);
- d. account balance or value (including, in the case of a cash value insurance contract or annuity contract, the cash value or surrender value) at the end of the relevant calendar year;
- e. the total gross amount paid or credited to the account holder with respect to the account during the relevant calendar year; and
- f. in case of any account held by a non-participating financial institution ('NPTI'), for the calendar years 2015 and 2016, the name of NPTI and aggregate amount of such payments.

Further, it also provides for specific guidelines for conducting due diligence of reportable accounts, viz. US reportable accounts and Other reportable accounts (i.e. under CRS).

#### **VI. Multilateral Convention to implement Tax Treaty related measures to prevent Base Erosion and Profit Shifting**

The Organisation of Economic Co-operation and Development ('OECD') released the Multilateral Convention to implement Tax Treaty related measures to prevent Base Erosion and Profit Shifting ('MLI'). The MLI, amongst others, includes a "principal purpose test", wherein Tax Treaty benefits can be denied if one of the principal purpose of an arrangement or a transaction was to, directly or indirectly, obtain tax benefit. The MLI has also expanded the scope of permanent establishment to include agent (excluding an independent agent) playing principal role, leading to routine conclusion of contracts without material modification. For this purpose, an agent is not considered independent if it acts exclusively or almost exclusively on behalf of one or more closely related enterprises. India has been an active participant in the entire discussion and its involvement in the BEPS project has been intensive. In a ceremony held in Paris on 7 June 2017, various countries including India, signed the MLIs.

The Union Cabinet of India issued a press release dated 12 June 2019 approving the ratification of the MLI to implement tax treaty related measures to prevent BEPS. The application of MLI to a Tax Treaty is dependent on ratification as well as positions adopted by both the countries signing a Tax Treaty.

On June 25, 2019, India has taken the final step for implementation of MLI by depositing its instrument of ratification with the OECD. The effect of such ratification by India can be known only after MLI positions of respective Tax Treaty partners are known.

#### **VII. Securities transaction tax**

STT is applicable on various transactions executed on stock exchanges as follows:

- (a) 0.001% on the sale of units of equity oriented funds on a recognised stock exchange in India where the contract for sale is settled by the actual delivery or transfer of units
- (b) 0.025% on the sale of equity shares in a company or units of equity oriented funds on a recognised stock exchange in India where the contract for sale is settled otherwise than by the actual delivery or transfer of shares or unit;
- (c) 0.1% on the purchase / sale of equity shares;

#### **VIII. Tax Risks**

The investors are subject to a number of risks related to tax matters. In particular, the tax laws relevant to the investors are subject to change, accordingly, the tax liabilities that could be incurred by the investors as a result of such changes should also change. Further, any alternative tax positions adopted by the income tax authorities

could give rise to incremental tax liabilities in addition to the tax amounts already discharged by the investors. Some of the tax risks that may be faced by the investors are highlighted below:

**a. Characterisation of income**

As per the existing income-tax law, the income arising on transfer of listed securities held for more than 12 months immediately preceding the date of transfer could be characterised as capital gains if such assets are held as capital assets and this should not be subject to litigation by the income-tax authorities. Further, any other gains arising from the transfer of securities held by the investors may be treated either as "capital gains" or as "business income" for tax purposes, depending upon whether such securities were held as a capital asset or trading asset (i.e. stock-in-trade) and other criteria for characterising such income.

**b. Denial of tax treaty benefit to non-resident investors**

In case, the tax treaty benefits are denied to a particular non-resident investor, the particular investor shall have to pay higher taxes as per the IT Act.

**c. GAAR**

The GAAR provisions provide that an arrangement whose main purpose is to obtain a tax benefit and which also satisfies at least one of the four specified tests (i.e. arrangement is not in arm's length, misuse or abuse of tax laws, lacks or is deemed to lack commercial substance or not carried out for bonafide purpose) can be declared as an "impermissible avoidance arrangement". Further, the GAAR provisions, if invoked, could override the Treaty provisions.

The provisions pertaining to GAAR have been effective from financial year beginning on 1 April 2017 i.e. from Financial Year 2017-18 onwards.

There is no precedence on how GAAR will be implemented by Indian tax authorities.

**d. Disallowance under Section 14A of the Act**

The provisions of section 14A of the Act, aims to disallow any expenditure which are incurred for earning exempt income. The tax authorities may in this regard, disallow a particular expense in fully or partially claiming that the same is incurred for the purpose of earning exempt income. There are a plethora of decisions on the applicability of Section 14A of the IT Act, in a particular situation.

**IX. G.S.T.**

From 1 July 2017 onwards, G.S.T. will be applicable on services provided by the Portfolio Manager to its Clients. Accordingly, G.S.T. at the rate of 18% would be levied on fees if any, payable towards investment management fee to the Company.

THERE CAN BE NO GUARANTEE THAT THE ABOVE POSITION REGARDING TAXATION WOULD BE NECESSARILY ACCEPTED BY THE INDIAN TAX AUTHORITIES UNDER THE IT ACT. NO REPRESENTATION IS MADE EITHER BY THE PORTFOLIO MANAGER OR ANY EMPLOYEE, PARTNER OR AGENT OF THE MANAGER IN REGARD TO THE ACCEPTABILITY OR OTHERWISE OF THE ABOVE POSITION REGARDING TAXATION BY THE INDIAN TAX AUTHORITIES UNDER THE IT ACT. INVESTORS ARE URGED TO CONSULT THEIR OWN TAX ADVISERS IN THIS REGARD.

**14. Accounting Policies**

The following Accounting policy will be applied for the investments of clients:

**1. Accounting of investments:**

- (i) The Books of Account of the Client is maintained on an historical cost basis.

- (ii) Realised gains/losses will be calculated by applying the first in/first out method.
- (iii) For derivatives/futures and options, unrealised gains and losses will be calculated by marking all the open positions to market.
- (iv) Unrealised gains/losses are the differences between the current market values / NAV's and the historical cost of the securities/price at which securities are valued on the date of admitting as a Corpus.
- (v) All income will be accounted on accrual basis, whichever is earlier.
- (vi) All expenses will be accounted on due basis, whichever is earlier.
- (vii) The Portfolio Manager and the Client can adopt any specific norms or methodology for valuation of investment or for accounting the same, as may be mutually agreed between them on a case-by-case basis.
- (viii) Purchase and Sale transactions are accounted for on contract date basis.
- (ix) Purchases are accounted at the cost of acquisition inclusive of brokerage, stamp duty, transaction charges and entry loads in case of units of mutual fund. Sales are accounted based on proceeds net of brokerage, stamp duty, transaction charges and exit loads in case of units of mutual fund. Securities Transaction Tax, Demat charges and Custodian fees on purchase/ sale transaction would be accounted as expense on receipt of bills. Transaction fees on unsettled trades are accounted for as and when debited by the Custodian.
- (x) Securities Transaction Tax paid on purchase/sale of securities including derivatives, during the Financial Year is recognized as an expense in the books of accounts.
- (xi) Bonus shares are recorded on the ex-benefit date (ex-date).
- (xii) Dividend income is recorded on the ex-dividend date (ex-date).
- (xiii) Interest on Debt instruments/ Fixed Deposit with banks is accounted on accrual basis.
- (xiv) Tax deducted at source (TDS) on interest on Fixed Deposits and Bonds is considered as withdrawal of Portfolio and debited accordingly.
- (xv) For derivatives including futures and options, unrealized gains and losses will be calculated by marking to market the open positions.

**2. Valuation of Investments:**

Investments in Equities, Mutual Funds and Debt Instruments will be valued at the closing price of the exchanges (closing price of NSE for DPMS portfolio or BSE as the case may be and BSE for NDPMS portfolio or NSE as the case may be) or the Repurchase Net Asset Value declared for the relevant Product on the date of the report or any cut off date or the market value of the debt instrument at the cutoff date. Alternatively, the last available prices on the exchange or the most recent NAV will be reckoned.

Realized gains/losses will be calculated by applying the first in/first out and/or weighted average principle. The Portfolio Manager and the client can adopt any specific norms or methodology for valuation of investments or accounting the same as may be mutually agreed between them on a case specific basis. For derivatives including futures and options, unrealized gains and losses will be calculated by marking to market the open positions. Unrealized gains/losses are the differences in between the current market values/NAVs and the historical cost of the securities. Dividends on shares and units in mutual funds, interest etc, shall be accounted on receipt basis. The interest on debt instruments shall be accounted on accrual basis.

**3. Valuation of Unlisted Shares, Valuation of Suspended/Non traded Share/debt:**

Valuation of Unlisted Shares, Valuation of Suspended/Non traded Share/debt shall be done by the fund Manager on a case to case basis.

**15. Investors Services**

The detail of investor relation officer who shall attend to the investor queries and complaints is mentioned here below:

Name of the person	: Pankaj Grover
Designation	: Compliance Officer
Address	: Ambit House, 449, Senapati Bapat Marg, Lower Parel, Mumbai 013
Telephone	: 02268601805
Email	: <a href="mailto:gpc.compliance@ambit.co">gpc.compliance@ambit.co</a>

Grievance, if any, that may arise pursuant to the Agreement entered into shall as far as possible be redressed through the administrative mechanism by the Portfolio Manager and the same shall be subject to SEBI (Portfolio Managers) Regulations, 2020 and any amendments made thereto from time to time. However, all the legal actions and proceedings are subject to the jurisdiction of court in Mumbai only and are governed by Indian laws.

The Portfolio Manager will endeavor to address all complaints regarding service deficiencies or causes for grievance, for whatever reason, in a reasonable manner and time (i.e. within 30 days of receipt of complaint). If the investor remains dissatisfied with the remedies offered or the stand taken by the Portfolio Manager, the investor and the Portfolio Manager shall abide by the below mechanisms:

All disputes, difference, claims and questions whatsoever arising between the Client and the Portfolio Manager and/or their respective representatives shall be settled in accordance with the provision of the Arbitration and Conciliation Act, 1996 or any statutory requirement, modification or re-enactment thereof for the time being in force. Such arbitration proceedings shall be held at Mumbai or such other place as the Portfolio Manager thinks fit.

Without prejudice to anything stated above, the Client can also register its grievance/complaint through SCORES (SEBI Complaints Redress System) Link- <http://scores.gov.in/Admin/>, post which SEBI may forward the complaint to the Portfolio Manager and the Portfolio Manager will suitably address the same.

In case of any grievances the investors may email to compliance officer.

## 16. General

### Prevention of Money Laundering

Prevention of Money Laundering Act, 2002 ('PML Act') came into effect from July 1, 2005 vide Notification No. GSR 436(E) dated July 1, 2005 issued by Department of Revenue, Ministry of Finance, Government of India. Further, SEBI vide its circular No. ISD/CIR/RR/AML/1/06 dated January 18, 2006 and Master Circular dated December 31, 2010 has mandated that all intermediaries including Portfolio Managers should formulate and implement a proper policy framework as per the guidelines on anti-money laundering measures and also to adopt a "Know Your Customer" (KYC) policy. The intermediaries may, according to their requirements specify additional disclosures to be made by Clients for the purpose of identifying, monitoring and reporting incidents of money laundering and suspicious transactions undertaken by Clients. SEBI has further issued circular no. ISD/CIR/RR/AML/2/06 dated March 20, 2006 advised all intermediaries to take necessary steps to ensure compliance with the requirement of section 12 of the PML Act requiring *inter alia* maintenance and preservation of records and reporting of information relating to cash and suspicious transactions to Financial Intelligence Unit-India (FIU-IND). SEBI has further strengthened the KYC and client risk assessment requirements under its circular no. CIR/MIRSD/1/2014 dated March 12, 2014. The PMLA, Prevention of Money-laundering (Maintenance of Records of the Nature and Value of Transactions, the Procedure and Manner of Maintaining and Time for Furnishing Information and Verification and Maintenance of Records of the Identity of the Clients of the Banking Companies, Financial Institutions and Intermediaries) Rules, 2005 as amended and modified from time to time, the guidelines/circulars issued by SEBI thereto, as amended from time to time, are hereinafter collectively referred to as 'PML Laws'.

The Client(s) should ensure that the amount invested through the services offered by the Portfolio Manager is through legitimate sources only and does not involve and is not designated for the purpose of any contravention or evasion of the provisions of the Income Tax Act, 1961, PML Laws, Prevention of Corruption Act, 1988 and/or any other applicable law in force and also any laws enacted by the Government of India from time to time or any rules, regulations, notifications or directions issued there under.

To ensure appropriate identification of the Client(s) under its KYC policy and with a view to monitor transactions in order to prevent money laundering, the Portfolio Manager (itself or through its nominated agency as permissible under applicable laws) reserves the right to seek information, record investor's telephonic calls and/or obtain and retain documentation for establishing the identity of the investor, proof of residence, source of funds, etc. It may re-verify identity and obtain any incomplete or additional information for this purpose,

including through the use of third party databases, personal visits, or any other means as may be required for the Portfolio Manager to satisfy themselves of the investor(s) identity, address and other personal information.

The Client(s) and their attorney(ies), if any, shall produce reliable, independent source documents such as photographs, certified copies of ration card/passport/driving license/PAN card, etc. and/or such other documents or produce such information as may be required from time to time for verification of the personal details of the Client(s) including *inter alia* identity, residential address(es), occupation and financial information by the Portfolio Manager. The Portfolio Manager shall also, after application of appropriate due diligence measures, have absolute discretion to report any transactions to FIU-IND (and any other competent authorities and self-regulating bodies), that it believes are suspicious in nature within the purview of the PML Laws and/or on account of deficiencies in the documentation provided by the Client(s) and the Portfolio Manager shall have no obligation to advise investors or distributors of such reporting. The KYC documentation requirements shall also be complied with by the persons becoming the Client by virtue of operation of law e.g. transmission, etc.

The Portfolio Manager may not seek fresh KYC from the Clients who are already KRA compliant and the ones who are not KRA compliant, the information will be procured by the Portfolio Manager and uploaded.

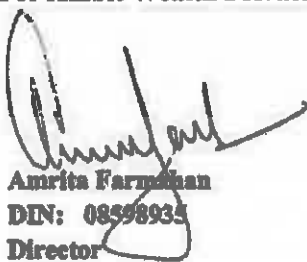
The Portfolio Manager, and its directors, employees, agents and service providers shall not be liable in any manner for any claims arising whatsoever on account of freezing the client account/rejection of any application or mandatory repayment/returning of funds due to non-compliance with the provisions of the PML Laws and KYC policy and/or where the Portfolio Manager believes that transaction is suspicious in nature within the purview of the PML Laws and/or for reporting the same to FIU-IND.

#### **Client Information**

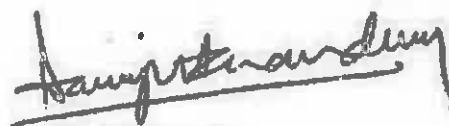
The Portfolio Manager shall presume that the identity of the Client and the information disclosed by the Client is true and correct. It will also be presumed that the funds invested by the Client through the services of the Portfolio Manager come from legitimate sources / manner and the investor is duly entitled to invest the said Funds. The Portfolio Manager may stop all the trading activities for such Client/s and take such actions as may be required under the Regulations and the Agreement, including closure of account.

Notwithstanding anything contained in this Disclosure Document, the provisions of the Regulations, PML Laws and the guidelines thereunder shall be applicable. Clients are advised to read the Disclosure Document carefully before entering into an agreement with the Portfolio Manager.

**For Ambit Wealth Private Limited**



**Amrita Farmahan**  
DIN: 08598935  
Director



**Sanjit Chowdhry**  
Director  
DIN: 08721927

Date: January 9, 2024  
Place: Mumbai

39. Related parties disclosures (contd.)

(ii) Transactions carried out with the related parties in (i) above, in ordinary course of business:

(Amounts in ₹ lakhs)

Nature of transactions	Related Parties referred in				Total
	i(a)	i(b)	i(c)	i(d)	
<b>Income</b>					
<b>Fees:</b>					
- Ambit Private Limited	-	-	-	-	-
- Ambit Investment Advisors Private Limited	(60.47)	(-)	(-)	(-)	(60.47)
	(-)	(-)	(747.69)	(-)	(747.69)
<b>Interest on inter corporate deposit</b>					
- Ambit Private Limited	-	-	-	-	-
	(12.98)	(-)	(-)	(-)	(12.98)
<b>Expenses: [see note 35]</b>					
- Recovered by Ambit Private Limited	-	-	-	-	-
- Recovered by Ambit Capital Private Limited	(374.76)	(-)	(-)	(-)	(374.76)
	(-)	(-)	(2.92)	(-)	(2.92)
<b>Interest on inter corporate deposit</b>					
- Ambit Private Limited	0.09	-	-	-	0.09
- Ambit Investment Advisors Private Limited	(34.53)	(-)	(-)	(-)	(34.53)
- Ambit Wealth Advisors Private Limited	(-)	(-)	(4.85)	(-)	(4.85)
	(-)	21.47	-	-	21.47
	(-)	(8.11)	(-)	(-)	(8.11)
<b>Brokerage expenses</b>					
- Ambit Capital Private Limited	-	-	-	-	-
	(-)	(-)	(0.02)	(-)	(0.02)
<b>Demat charges</b>					
- Ambit Capital Private Limited	-	-	-	-	-
	(-)	(-)	(1.26)	(-)	(1.26)
<b>Commission</b>					
- Ambit Finvest Private Limited	-	-	-	-	-
	(-)	(-)	(0.62)	(-)	(0.62)
<b>Business support charges</b>					
- Ambit Wealth Advisors Private Limited	-	8.50	-	-	8.50
	(-)	(-)	(-)	(-)	(-)
<b>Expenditure incurred by related party on behalf of the Company</b>					
- Ambit Private Limited	0.20	-	-	-	0.20
- Ambit Capital Private Limited	(6.93)	(-)	(-)	(-)	(6.93)
	-	-	0.48	-	0.48
	(-)	(-)	(0.65)	(-)	(0.65)
<b>Remuneration to Key Management Personnel</b>					
- Employee Benefits expenses	-	-	-	282.37	282.37
	(-)	(-)	(-)	(434.52)	(434.52)
<b>Share of profit</b>					
- Ambit Principal Investments	-	-	-	-	-
	(-)	(-)	(-)	(-)	(131.62)
<b>(Withdrawals)/Contribution made to partnership firm (net)</b>					
- Ambit Principal Investments	-	-	(1,066.33)	-	(1,066.33)
	(-)	(-)	(856.00)	(-)	(856.00)
<b>Loan taken</b>					
- Ambit Private Limited	5,577.00	-	-	-	5,577.00
- Ambit Wealth Advisors Private Limited	(10,023.44)	(-)	(-)	(-)	(10,023.44)
- Ambit Investment Advisors Private Limited	-	300.00	-	-	300.00
	(-)	(650.00)	(-)	(-)	(650.00)
	(-)	(-)	(200.00)	(-)	(200.00)





39. Related parties disclosures (contd.)

(ii) Transactions carried out with the related parties in (i) above, in ordinary course of business:

(Amounts in ₹ lakhs)

Nature of transactions	Related Parties referred in				Total
	i(a)	i(b)	i(c)	i(d)	
<b>Loan repaid</b>					
- Ambit Private Limited	12,608.00	-	-	-	12,608.00
	(11,613.43)	(-)	(-)	(-)	(11,613.43)
- Ambit Wealth Advisors Private Limited	-	320.00	-	-	320.00
	(-)	(330.00)	(-)	(-)	(330.00)
- Ambit Investment Advisors Private Limited	-	-	-	-	-
	(-)	(-)	(200.00)	(-)	(200.00)
<b>Loan given</b>					
- Ambit Private Limited	-	-	-	-	-
	(13,159.92)	(-)	(-)	(-)	(13,159.92)
<b>Loan recovered</b>					
- Ambit Private Limited	-	-	-	-	-
	(13,159.92)	(-)	(-)	(-)	(13,159.92)
<b>Issue of equity shares</b>					
- Ambit Private Limited	-	-	-	-	-
	(1,974.00)	(-)	(-)	(-)	(1,974.00)
<b>Outstanding at year end</b>					
<b>Loan taken</b>					
- Ambit Wealth Advisors Private Limited	-	300.00	-	-	300.00
	(-)	(320.00)	(-)	(-)	(320.00)
<b>Receivable</b>					
- Ambit Investment Advisors Private Limited	-	-	-	-	-
	(-)	(-)	(248.42)	(-)	(248.42)
<b>Payable</b>					
- Ambit Private Limited	-	-	-	-	-
	(154.43)	(-)	(-)	(-)	(154.43)
- Ambit Capital Private Limited	-	-	-	-	-
	(-)	(-)	(5.39)	(-)	(5.39)
- Ambit Finvest Private Limited	-	-	-	-	-
	(-)	(-)	(0.70)	(-)	(0.70)
- Ambit Principal Investments	-	-	-	-	-
	(-)	(-)	(0.06)	(-)	(0.06)
- Ambit Wealth Advisors Private Limited	-	10.11	-	-	10.11
	(-)	(0.15)	(-)	(-)	(0.15)

Notes: i) No amounts pertaining to related parties have been provided for as doubtful.

ii) Figures in brackets are the corresponding figures in respect of the previous year.

