

#### FORM C SECURITIES AND EXCHANGE BOARD OF INDIA (PORTFOLIO MANAGERS) REGULATIONS, 2020 (Regulation 22)

Ambit Investment Advisors Private Limited Ambit House, 449, Senapati Bapat Marg Lower Parel, Mumbai – 400 013

SEBI Registration No. INP000005059

We confirm that:

- the Disclosure Document forwarded to the Board is in accordance with the SEBI (Portfolio Managers) Regulations, 2020 and Guidelines issued by SEBI dated February 13, 2020.
- (ii) the disclosures made in the Disclosure Document are true, fair and adequate to enable the investors to make a well informed decision regarding entrusting the management of the portfolio to us/investment in the Portfolio Management Product(s).
- (iii) the Disclosure Document has been duly certified by Mr. Narendra K. Aneja (M. No.030202) of independent Chartered Accountant, M/s. Aneja Associates, Membership Number 100404W, on December 02, 2021 (enclosed a copy of the chartered accountants' certificate to the effect that the disclosures made in the Disclosure Document are true, fair and adequate to enable the investors to make a well informed decision).

#### For Ambit Investment Advisors Private Limited



Siddhartha Rastogi Principal Officer Ambit Investment Advisors Private Limited Ambit House, 449, Senapati Bapat Marg, Lower Parel, Mumbai – 400 013

December 02, 2021

# CHARTERED ACCOUNTANTS

#### <u>CERTIFICATE</u>

The Board of Directors Ambit Investment Advisors Private Limited Ambit House, Senapati Bapat Marg, Lower Parel, Mumbai 400 013

- You have requested to us to provide a certificate on the Disclosure document for Portfolio Management services ("the Disclosure Document") of Ambit Investment Advisors Private Limited ("the Company"). We understand that the disclosure document is required to be submitted to the Securities and Exchange Board of India ("the SEBI")
- 2. The Disclosure Document and compliance with the Securities and Exchange Board of India (Portfolio Managers) Regulations, 2020 is the responsibility of the management of the company. Our responsibility is to report in accordance with the Guidance note on Audit Reports and Certificates for special purposes issued by the Institute of Chartered Accountants of India. Further, our scope of work did not involve us performing audit tests for the purpose of expressing an opinion on the fairness or accuracy of any of the financial information or the financial statement taken as a whole. We have not performed an audit, the objective of which would be the expression of an opinion on the financial statement, specified elements, accounts or items thereof, for the purpose of this certificate. Accordingly we do not express such opinion.
- 3. In respect of the information given in the Disclosure document, we state that
  - i. The list of persons classified as Associates or group companies and list of related parties are relied upon as provided by the company.

301, Peninsula Towers, Peninsula Corporate Park, Ganpatrao Kadam Marg, Lower Parel, Mumbai - 400 013. Phone : 6654 6905 to 6654 6909 Fax : 6660 2704 Email : <u>contact@anejaassociates.com</u>, Website : <u>www.anejaassociates.com</u>

## ANEJA ASSOCIATES

- ii. The Promoters and directors qualification, experience, ownership details are as confirmed by the directors and have been accepted without further verification.
- iii. We have relied on the representations given by the management of the company about the penalties or litigations against the Portfolio Manager mentioned in the Disclosure document.
- iv. As on September 30 2021, 1374 clients were registered with the Ambit Investment Advisors Private Ltd under Portfolio Management services and the asset under Management was Rs. 1922.45 crore.
- 4. Read with above and on the basis of our examination of the books of accounts, records, statements produced before us and to the best of our knowledge and according to the information, explanations and representations given to us, we certify that the disclosure made in the Disclosure Document dated December 2, 2021 are true and fair in accordance with the disclosure requirements laid down in Regulation 14 (2) read with Schedule V to the SEBI Regulations. A management certified copy of the disclosure document is enclosed herewith and marked as Annexure "A".
- 5. This certificate is intended solely for the use of the management of the company for the purpose as specified in paragraph 1 above.

Aneja Associates Chartered Accountants (Seal & Signature) NARENDR AANEJA AANEJA DR: or anardra (SB AAE 2028) GOD FEOD 4 (CB 3D 4 AAE A) CHARTANDA (CC 20 143747 + 0530)

NARENDRA K. ANEJA Membership No. 030202 UDIN No. 21030202AAAGAT2240 Firm Membership No.100404W

Place: Mumbai Date: December 2, 2021



#### DISCLOSURE DOCUMENT

(As per Schedule V of Regulation 22 of Securities and Exchange Board of India (Portfolio Managers) Regulations, 2020)

The Disclosure Document has been filed with Securities and Exchange Board of India ("the Board") along with the certificate in the prescribed format in terms of Regulation 22 of the SEBI (Portfolio Manager) Regulations, 2020.

The purpose of the Disclosure Document is to provide essential information about the Portfolio Management Services in a manner to assist and enable the investors in making informed decision for engaging a Portfolio Manager.

The Disclosure Document contains necessary information about the Portfolio Manager required by an investor before investing. The investor is advised to retain the Disclosure Document for future reference.

The name, phone number, e-mail address of the Principal Officer designated by the Portfolio Manager is:

| Name of the Principal Officer | : Mr. Siddhartha Rastogi                 |
|-------------------------------|--|
| Phone                         | : 022 66233258                           |
| E-mail                        | : siddhartha.rastogi@ambit.co            |
| Address                       | : Ambit House, 449, Senapati Bapat Marg, |
|                               | Lower Parel, Mumbai – 400 013.           |

Date: December 02, 2021

Place: Mumbai



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#### 1. Disclaimer

The particulars given in this Disclosure Document have been prepared in accordance with the SEBI (Portfolio Managers) Regulations, 2020 and filed with SEBI. This Disclosure Document has neither been approved nor disapproved by SEBI nor has SEBI certified the accuracy or adequacy of the contents of the Disclosure Document.

#### 2. Definitions

Unless the context or meaning thereof otherwise requires, the following expressions shall have the meaning assigned to them hereunder respectively.

- "Act" means the Securities and Exchange Board of India, Act 1992 (15 of 1992) and as amended from time to time.
- "Advisory Services" shall mean the non-binding investment advisory services rendered by the Portfolio Manager to the Client. The Portfolio Manager shall be solely acting as an advisor to the Portfolio of the Client and shall not be responsible for the investment / divestment of Securities.
- "Agreement" means the agreement between Portfolio Manager and its Client and shall include all schedules and annexures attached thereto.
- "Application" means the application made by the Client to the Portfolio Manager as more particularly described in Schedule A to the Agreement, for investing the monies and/or Securities therein mentioned with the Portfolio Manager in the Products for rendering the services. Upon execution of the Agreement by the Parties, the Application shall be deemed to form an integral part of the Agreement. Provided that in case of any conflict between the contents of the Application and the provisions of the Agreement, the provisions of the Agreement shall prevail.
- "Assets" means (i) the Portfolio and/or (ii) the Funds (as the case may be).
- "Bank Account" means one or more accounts opened, maintained and operated by the Portfolio Manager with any of the Scheduled Commercial Banks in the name of the Client or the Product (as may be applicable).
- "Board" means the Securities and Exchange Board of India established under sub-section (1) of Section 3 of the Securities and Exchange Board of India Act.
- "Chartered Accountant" means a chartered accountant as defined in Clause (b) of Sub-section (1) of Section 2 of the Chartered Accountants Act, 1949 (38 of 1949) and who has obtained a certificate of practice under Sub-section (1) of Section 6 of that Act.
- "Client" / "Investor" means the person who enters into an Agreement with the Portfolio Manager for managing its Portfolio/Funds or for receiving advisory services.
- "Client Level" shall mean the Product under which all the Assets of the Client shall be managed on an individual basis through a separate Bank Account and Depository Account which will be opened in the name of the Client and operated by the Portfolio Manager.
- "Custodian" means any person who carries on or proposes to carry on the business of providing custodial services and shall be registered with SEBI.
- "Depository Account" means one or more account or accounts opened, maintained and operated by Portfolio Manager in the name of client or Product (as may be applicable) with any depository or depository participant registered under the SEBI (Depositories and Participants) Regulations 1996.
- "Disclosure Document" shall mean this disclosure document filed by the Portfolio Manager with SEBI and as may be amended by the Portfolio Manager from time to time pursuant to the Regulations.
- "Discretionary Portfolio Management Services" shall mean the portfolio management services rendered to the Client, by the Portfolio Manager individually and independently, exercising its full discretion and/or advising and/or directing and/or undertaking on behalf of the Client, in respect of investments or management or administration of the Portfolio of the Assets of the Client in accordance with the various provisions of the Act, Rules, Regulations and/or laws in force and amendments made therein from time to time and on the terms and conditions set out in this Agreement.



- "Non-Discretionary Portfolio Management Services" shall mean service wherein Portfolio Manager shall manage the Assets in accordance with the directions of the Client under oral or written consents/ instructions.
- "Funds" means the monies managed by the Portfolio Manager on behalf of the Client pursuant to the Agreement and includes the monies mentioned in the Application, any further monies that may be placed by the Client with the Portfolio Manager from time to time, for being managed pursuant to this Agreement, the proceeds of the sale or other realization of the Portfolio and interest, dividend or other monies arising from the Assets, so long as the same is managed by the Portfolio Manager.
- "Financial year" means the year starting from April 1 and ending on 31st March of the following year.
- "Net Asset Value" (NAV) for the Products shall be calculated using the following method: NAV= Market value of all investments + Cash + Balance in ledger account with broker + Dividend/interest receivable - accrued expenses including Portfolio Management Fee.
- "Parties" means the Portfolio Manager and the Client; and "Party" shall be construed accordingly.
- "Person" includes any individual, partners in partnership, central or state government, company, body corporate, co-operative society, corporation, trust, society, Hindu Undivided family or any other body of persons, whether incorporated or not.
- "Portfolio Manager" means any person who pursuant to a contract or arrangement with a Client, advises or directs or undertakes on behalf of the client the management or administration of portfolio of securities or the funds of the client, as the case maybe. For the purpose of this Disclosure Document, Portfolio Manager is Ambit Investment Advisors Private Limited.
- "Portfolio" means the Securities managed by the Portfolio Manager on behalf of the Client pursuant to this Agreement and includes any Securities mentioned in the Application, any further Securities that may be placed by the Client with the Portfolio Manager from time to time, for being managed pursuant to this Agreement, Securities acquired by the Portfolio Manager through investment of Funds and bonus and rights shares in respect of Securities forming part of the Portfolio, so long as the same is managed by the Portfolio Manager.
- "principal officer" means an employee of the portfolio manager who has been designated as such by the portfolio manager and is responsible for: 
  (i) the decisions made by the portfolio manager for the management or administration of
- portfolio of securities or the funds of the client, as the case may be; and
  (ii) all other operations of the portfolio manager.
- "Portfolio Management Fees/Advisory Fee" shall have the meaning attributed thereto in Clause [10] of this Disclosure Document.
- "RBI" mean Reserve Bank of India, established under the Reserve Bank of India Act, 1934, as amended from time to time
- "Regulations" means the Securities and Exchange Board of India (Portfolio Managers) Regulation, 2020, and as may be amended from time to time.
- "Scheduled Commercial Bank" means any bank included in second Schedule to the Reserve Bank of India Act, 1934 (2 of 1934).
- "SEBI" means the Securities and Exchange Board of India established under sub-section (1) of Section 3 of the Securities and Exchange Board of India Act 1992.
- "Product" means any current investment Products or such Products that may be introduced at any time in the future by the Portfolio Manager.
- "Securities" includes:
  - (i) shares, scrips, stocks, bonds, debentures, debenture stock or other marketable securities of a like nature in or of any incorporated company or other body corporate;
  - (ia) derivative;
  - (ib) units or any other instrument issued by any collective investment scheme to the investors in such schemes;
  - (ic) security receipt as defined in clause (zg) of section 2 of the Securitisation and Reconstruction of Financial Assets and Enforcement of Security Interest Act, 2002;
  - (id) units or any other such instrument issued to the investors under any mutual fund scheme;
  - (ii) Government securities;
  - (iia) such other instruments as may be declared by the Central Government to be securities; and
  - (iii) rights or interest in securities;



• "securities lending" means the securities lending as per the Securities Lending Scheme, 1997, specified by the Board and as amended from time to time.

Words and expressions used in this Disclosure Document and not expressly defined shall be interpreted according to their general meaning and usage. The definitions are not exhaustive. They have been included only for the purpose of clarity and shall in addition be interpreted according to their general meaning and usage and shall also carry meanings assigned to them in the regulations governing Portfolio Management Services.

#### 3. Description

#### 3.1 History, Present Business and Background of the Portfolio Manager:

Ambit Investment Advisors Private Limited (AIA), is a company incorporated under the Companies Act, 1956 and have its registered office at Ambit House, 449, Senapati Bapat Marg, Lower Parel, Mumbai - 400013.

AIA was earlier a joint venture between Ambit Private Limited (APL) and Nikko Asset Management International Limited (Nikko) with APL holding 51% and Niko holding 49% of the share capital of AIA. AIA. The Joint Venture aimed to combine Ambit Group's ability to advise large Indian equity funds, with its extensive local knowledge and investment expertise with the product development and risk management practices of Nikko.

AIA used to manage Ambit Alpha Fund (AAF), a category III Alternative Investment Fund registered with SEBI. AAF began operations in June 2013 and the Asset under management (AUM) of the last operating period on August 31, 2016 was ~ USD 170.2 million.

AIA also provided non-discretionary investment advice to Ambit Frontier Fund Limited, an open ended fund that was established and registered in Mauritius.

In October 2017, Nikko transferred its entire holding of 49% equity shares in AIA to APL. Pursuant to the change in the controlling interest, AIA became the 100% subsidiary or the wholly-owned subsidiary of APL.

APL has a demonstrated track record in asset management and investment advisory through its subsidiaries and affiliates.

AIA is currently acting as a Portfolio Manager registered with SEBI (Registration No. INP000005059) since April 2016.

As on March 31, 2020, AIA had average assets under management of approximately ₹ 415.03 crores. Currently AIA offers Discretionary, Non-Discretionary and Advisory Services to its clients. Under the Discretionary Services, the products offered by AIA include:

- Ambit Coffee Can Portfolio
- ➢ Ambit Good & Clean Midcap Fund
- Emerging Giants: G&C Small Cap
- > Ambit Good & Clean Mid Cap & Small Cap Fund
- Ambit STP Portfolio
- Ambit TenX Portfolio

In the past, AIA has also offered the following products which are presently inactive / discontinued:

| $\checkmark$     | Ambit Core Opportunities Portfolio |
|------------------|------------------------------------|
| $\succ$          | Ambit Conquer                      |
| $\succ$          | Ambit Reign                        |
| $\succ$          | Ambit Transcend                    |
| $\triangleright$ | Ambit Risk Optimizer               |

#### 3.2 Promoters of the Portfolio Manager and Directors:



#### **Promoters:**

#### **Ambit Private Limited (APL):**

APL was incorporated on August 11, 1997 under the Companies Act, 2013, having its registered office at Ambit House, 449, Senapati Bapat Marg, Lower Parel, Mumbai – 400013. APL is registered with SEBI as a Merchant Banker with Registration No. INM000010585. Its cumulative knowledge in corporate finance advisory, mergers, acquisitions, strategic partnerships, divestitures and restructurings across industries is the best in the field. APL being the holding company of AIA is also the promoter of the Company.

#### **Board of Directors:**

#### Mr. Sushant Bhansali

Sushant Bhansali is the CEO of Asset Management business at Ambit, and has been with Ambit for more than 11 years with a total industry experience of 18 years.

Before Asset Management, he led Ambit's Principal Investment business, where he cut his teeth investing in listed equities from Ambit's Balance Sheet. During that six-year period, his team delivered superlative returns, investing primarily in small and mid-cap listed Indian companies, surpassing benchmark returns by a mile. The team followed a highly concentrated portfolio strategy, investing in high conviction ideas on an opportunistic basis.

Sushant began his stint at Ambit with the Group CEO's office, where he spent close to five years working on various transactions while advising clients on M&A and capital raising. He also participated in the development of various new business verticals, hiring teams, joint ventures, leadership initiatives and maiden private equity capital raising for the firm.

Before joining Ambit, he worked with global firms such as MSCI Inc. and PricewaterhouseCoopers, for close to six years.

Sushant is a rank-holding, qualified Chartered Accountant with a PGD in Business Management from the Indian School of Business, Hyderabad (ISB). He holds a B.Com. (Hons) in Accounting.

#### Mr. Vikas Gandhi

Vikas Gandhi is a Director in the Finance and Accounts department of Ambit and has been in Ambit since December 2013.

Prior to joining Ambit, Vikas has held senior position with Phillip Capital Private Limited and Indesec Securities & Finance Limited and has two decades of professional experience in the field of Finance, Treasury and Taxation.

Vikas is a Commerce Graduate from Mumbai University and is a qualified Chartered Accountant and Company Secretary.

**3.3** Group company information (i.e. information related to top 10 Group Companies / firms of the Portfolio Manager on turnover basis):

Top 10 Group Companies on turnover basis is as follows. – (Based on latest audited Financial Statements as on March 31, 2021)

| Sr. No. | Name of the Group Companies                           |
|---------|---|
| 1.      | Ambit Finvest Private Limited                         |
| 2.      | Ambit Capital Private Limited                         |
| 3.      | Ambit Private Limited                                 |
| 4.      | Ambit Wealth Private Limited (formerly known as Ambit |
|         | Wealth Management Private Limited)                    |



| 5.  | Ambit America Inc.                                  |
|-----|---|
| 6.  | Ambit Singapore Pte. Ltd                            |
| 7.  | Ambit Wealth Advisors Private Limited               |
| 8.  | Ambit Investments                                   |
| 9.  | Ambit Principal Investments                         |
| 10. | Ambit Mauritius Investment Managers Private Limited |

#### 3.4 Details of services offered by the Portfolio Manager:

#### a) Discretionary Services:

Under these services the Portfolio Manager shall have the sole and absolute discretion to invest the Client's assets in any type of securities as per executed Agreement and make such changes in the investments and invest some or all of the Client's funds in such manner and in such markets as it deems fit and would benefit the Client. The Securities invested/disinvested by the Portfolio Manager for Clients in the same Product may differ from Client to Client.

The Portfolio Manager will provide Discretionary Portfolio Management Services which shall be in the nature of investment management, and may include the responsibility of managing, renewing and reshuffling the portfolio, buying and selling the securities, keeping safe custody of the securities and monitoring book closures, dividend, bonus, rights etc. and any other benefits that accrues to the Client's Portfolio, for an agreed fee structure and for a definite period as described in the Products from time to time, entirely at the Client's risk.

The Portfolio Managers' decision (taken in good faith) in deployment of the Clients' assets is absolute and final and cannot be called in question or be open to review at any time during the currency of the agreement or any time thereafter except on the ground of malafide, fraud, conflict of interest or gross negligence. This right of the Portfolio Manager shall be exercised strictly in accordance with the relevant Acts, rules and regulations, guidelines and notifications in force from time to time.

The Portfolio Manager shall be acting in a fiduciary capacity, both, as an agent as well as a trustee, with regard to the Client's assets and accretions thereto. Account consisting of investments, accruals and monetary and non-monetary corporate action & benefits if any. Every product shall have separate term sheet and risk factors that would be read, understood, agreed and signed by the Client before investment.

#### b) Non-Discretionary Services:

The Portfolio Manager is offering the same, under the name NDPMS.

Under these services the Client appoints the Portfolio Manager to provide Non-Discretionary Portfolio management and administrative services for the funds / securities put in by the Client in accordance with the provisions of this Agreement. The Portfolio Manager accepts such appointment and agrees to provide the services herein set forth, on the terms and conditions herein mentioned. The Portfolio Manager shall be responsible for rendering such services in accordance with the Act, Rules, Regulation, and Guidelines issued under the Act and any other Laws, Regulations, Rules, and Guidelines etc as may be applicable from time to time. The investments will be with the client's oral and / or written consents and Client will be wholly responsible for the decisions on the investments.

The Portfolio Manager will provide Non-Discretionary Portfolio Management Services which shall be in the nature of investment management, and may include the responsibility of managing, renewing and reshuffling the portfolio, buying and selling the securities with the client's oral and/or written consent. Additionally the Portfolio Manager will keep the safe custody of the securities and monitor book closures, dividend, bonus, rights etc. and any other benefits that accrue to the Client's Portfolio, for an agreed fee structure and for a definite period as described in the Products from time to time, entirely at the Client's risk.

The Portfolio Manager shall be acting in a fiduciary capacity, both, as an agent as well as a trustee, with regard to the Client's assets and accretions thereto. Account consisting of investments, accruals and monetary and non-monetary corporate action & benefits, if any.



#### c) Advisory Services:

The Portfolio Manager will provide Advisory Services which shall be in the nature of non-binding investment advice, and may include the responsibility of inter alia advising for renewing and reshuffling the portfolio, buying and selling the securities. Additionally, the Portfolio Manager may advise on the safe custody of the securities and monitor book closures, dividend, bonus, rights etc. and any other benefits that accrue to the Client's Portfolio, for an agreed fee structure and for a definite period as described in the Products from time to time, entirely at the Client's risk.

### 4. Penalties, pending litigation or proceedings, findings of inspection or investigations for which action may have been taken or initiated by any regulatory authority.

AIA hereby confirms that during the financial year 2020-21:

- 1. There were no cases of penalties imposed by SEBI or directions issued by SEBI under the Act or rules or regulations made thereunder.
- 2. No penalties/fines were imposed for any economic offence and/ or for violation of any securities laws.
- 3. No material litigation/legal proceedings were pending against the portfolio manager/key personnel with separate disclosure regarding pending criminal cases.
- 4. No deficiency in the systems and operations of the portfolio manager was observed by SEBI or any regulatory agency.
- 5. No enquiry/ adjudication proceedings were initiated by SEBI against the portfolio manager or its directors, principal officer or employee or any person directly or indirectly connected with the portfolio manager or its directors, principal officer or employee, under the Act or rules or regulations made thereunder.

#### 5. Services offered-

Following Products are currently offered by the Portfolio Manager under Discretionary services. Non-Discretionary and Advisory services are offered basis individual client's need within the parameters prescribed in 3.4:

#### 5.1.1 The Discretionary products include:

- Ambit Coffee Can Portfolio
- Ambit Good & Clean Midcap Fund
- Emerging Giants: G&C Small Cap
- > Ambit Good & Clean Mid Cap & Small Cap Fund (revised)
- Ambit Good & Clean Multi Cap Fund
- Ambit STP Portfolio
- Ambit TenX Portfolio (new product)

#### i) Ambit Coffee Can Portfolio

#### **Investment Objective**

The investment objective of the Ambit Coffee Can PMS is to invest in firms which have consistently delivered healthy fundamentals over long periods of time historically, and have their present organizational DNA robust enough to deliver similar consistency of returns in future as well.

Portfolio is agnostic to market cap and can invest in companies across large/mid/small cap companies. The objective is to generate healthy portfolio performance with reduced uncertainty regardless of the nature of prevailing macro-economic environment at any point of time.

#### **Description of Securities and Basis of Selection**



Investments can be made either cash equities or money market instruments to avail the opportunities available in the market.

Investments in the Coffee Can portfolio are made only in cash equity markets and mutual funds (liquid or overnight). The fund philosophy is against investment in Futures & options, debt or commodity instruments. The investment in equity stocks is based on the proprietary framework adapted by the AMC.

#### Allocation of Portfolio across types of securities

As mentioned above, the portfolio is comprised of long only equities from cash markets only.

#### Appropriate Benchmark to compare performance and basis for choice of benchmark

Nifty 50 Index. The benchmark index has been selected as Nifty 50 as it is the closest resemblance to the underlying portfolio composition.

#### **Investment Approach and Strategy**

- Our investment approach is to buy shares in 'great' businesses for less than they are worth and then to hold on to them for a long time. Our aim is to help our clients generate 'high return in the most consistent manner, over a long period of time, adjusted for risk'.
- Our investment approach is built around identifying companies whose DNA is structured in a way that helps them sustain competitive advantages over more than 10-20 years (or longer) consistently.
- Once we have identified such companies, we do a deep-dive understanding of the competitive advantages and their sustainability in future.
- Given the nature of companies that we invest in healthy and consistent cash generation over the longer term we believe only in DCF (Discounted Cash Flows) methodology for valuations. This approach allows us to factor in the longevity of consistent returns of a business by giving a visibility of how an industry can realistically develop in future and how a company within that industry can evolve.

#### Indicative tenure / Investment Horizon: 3-5 years

#### **Investment Structure and Reporting**

The Ambit Coffee Can Portfolio shall be operated on "Client Level" basis. All investors' Assets will be in client wise individual separate Bank and Depository Account as the case may be. The Portfolio Manager may at its discretion ordinarily purchase or sell Securities in aggregate for economy of scale and thereafter inter se allocate the same amongst its client on pro-rata basis as per applicable regulations. The portfolio manager shall not hold any securities, belonging to the portfolio account, in its own name on behalf of the clients.

Additionally, along with the Agreement the investor shall provide a Power of Attorney authorizing the Portfolio Manager to perform all his investment decisions and all other obligations.

All investors shall periodically receive their transaction and performance report as per the agreement but not exceeding a period of three months and as and when required by the Client. Further, at the year-end an audited performance report specifying the long term, short term and dividend received during the year shall be sent to the investor for assisting him/it to file the returns.

#### Eligibility for Investment in the Coffee Can Portfolio

- Resident Individuals, Proprietorship Firms, HUFs, Partnership Firms, Registered Trusts, Corporate, FPI and any other eligible investors.
- Non Residents Indians (NRIs) are eligible to invest in this portfolio. The portfolios for NRIs shall be managed keeping in view the list of stocks where Reserve Bank of India has barred investments by NRIs. Accordingly the NRIs portfolio may differ to that extent with the other persons in this Product.
- Furthermore, the individual portfolio of each person may differ based on the various criteria like the corpus amount, residential status or such other criteria, as may be required by the regulations.
- The portfolio of each client may differ from that of the other client in the same portfolio strategy, as per the discretion of the Portfolio Manager.



#### **Minimum Investment Amount**

The Minimum Investment by the Client shall be Rs. 50 lakhs or an amount as may be specified under the Regulations, as amended from time to time. In the event the Client is interested in investing in the Minimum Investment amount in the form of traded shares or Mutual Fund units, the Client will have to liquidate and make payments to the Portfolio Manager. The Client can choose and invest in multiple products of Ambit Investment Advisors Pvt. Ltd. with the Minimum Investment limit of Rs. 50 lakhs.

#### Risks associated with the product

Two risks exist for the portfolio -a) a Marco driven even can drag the overall markets down thus impacting the performance of the portfolio, and b) individual companies may report earnings below expectations acquire a business, take on debt and such company specific events which are considered normal and they can also impact the portfolio return.

#### Risk factor (General)

All investments under the portfolio are subject to market and other related risks and there is no assurance or guarantee that the value of or return on investments will always be accretive, it could depreciate to an unpredictable extent.

#### Withdrawals or Redemption

Withdrawals from the Ambit Coffee Can Portfolio can be requested on any working day and the liquation for the same may take up to 7 working days to execute depending on the liquidity of the portfolio constituents.

Additionally for investors whose Portfolio value goes below the minimum threshold as provided in the regulations due to withdrawals as per the aforementioned terms and conditions then the Portfolio Manager will have the discretion to close the investors account by liquidation of his position and / or give the shares of the companies invested in to the client and /or refund the balance.

#### ii) Ambit Good & Clean Mid Cap Fund

#### **Investment Objective**

The investment objective of the Ambit Good & Clean Mid Cap Fund is to invest in firms which are: (a) Good, on the basis of capital allocation track record and quality of improvement in financial metrics, and (b) Clean, on quality of their accounts and corporate governance.

Portfolio is agnostic to market cap and can invest in companies across large/mid/small cap companies. The objective is to generate upside without compromising on the quality of companies (basis accounting quality, corporate governance and improvement in financials).

#### **Description of Securities and Basis of Selection**

Investments can be made in all the securities including cash equities, futures and options, money market instruments, mutual funds etc. to avail the opportunities available in the market.

Investments in the Good & Clean Mid Cap Fund are made only in cash equity markets and mutual funds (liquid or overnight). The fund philosophy is against investment in Futures & options, debt or commodity instruments. The investment in equity stocks is based on the proprietary framework adapted by the AMC.

#### Allocation of Portfolio across types of securities

As mentioned above, the portfolio is comprised of long only equities from cash markets only.

#### Appropriate Benchmark to compare performance and basis for choice of benchmark

For G&C Mid Cap – the benchmark is Nifty Mid Cap Index. This benchmark index has been selected as it is the closest resemblance to the underlying portfolio composition.

#### **Investment Approach and Strategy**

• To create a portfolio with an objective to generate capital appreciation over the long term using the above Good & Clean philosophy. The Portfolio Manager shall follow a research based approach for selecting stocks in the portfolio with a combination of top down and bottom up process.



- The investment approach would be to generate equity returns by investing in firms which are 1) good on capital allocation and financial improvements, and 2) clean on accounting quality and corporate governance.
- After screening through these frameworks, subjective assessments will be made to narrow down to the final portfolio of stocks

#### Indicative tenure / Investment Horizon: 3-5 years

#### **Derivative Investment Strategy**

The terms for the investment in Derivative are as follows:

The usage of Derivative Products and transactions will be to maximize the profits and may not be limited to single product or strategy but will also include the transactions for the purpose of hedging and portfolio rebalancing. The quantum of exposure to derivatives will be maximum up to 100 % the aggregate assets (net of existing derivatives investments) of the Client at the disposal of the Portfolio Manager.

The type of derivative instruments will be of all the kinds including Stock futures, index futures, stock option and index option those that are traded on the floor of the recognized stock exchanges namely National Stock Exchange of India Limited and BSE Limited, in the Derivative Market Segment. Similarly, all or any type of derivative positions will be adopted.

Client level position limits and market wide position limits as specified by SEBI from time to time will be observed.

The terms of valuing and liquidating derivative contracts in the event of liquidation of portfolio management Product, will be at the best rate on the floor of the stock exchanges, namely, National Stock Exchange of India Limited and the BSE Limited, in the Derivatives Market Segment. On termination of the portfolio management services, the portfolio manager shall unwind the positions in the derivative segment as soon as possible.

The derivative positions will not be held for Non Resident Indian, and accordingly the NRI's portfolio may differ to that extent with the other persons in this Product.

#### **Investment Structure and Reporting**

The Ambit Good & Clean Mid Cap Fund shall be operated on "Client Level" basis. All investors' Assets will be in client wise individual separate Bank and Depository Account as the case may be. The Portfolio Manager may at its discretion ordinarily purchase or sell Securities in aggregate for economy of scale and thereafter inter se allocate the same amongst its client on pro-rata basis as per applicable regulations. The portfolio manager shall not hold any securities, belonging to the portfolio account, in its own name on behalf of the clients.

Additionally, along with the Agreement the investor shall provide a Power of Attorney authorizing the Portfolio Manager to perform all his investment decisions and all other obligations.

All investors shall periodically receive their transaction and performance report as per the agreement but not exceeding a period of three months and as and when required by the Client.. Further, at the year-end an audited performance Report specifying the long term, short term and dividend received during the year shall be sent to the investor for assisting him/it to file the returns.

#### Eligibility for Investment in the Ambit Good & Clean Mid Cap Fund

- Resident Individuals, Proprietorship Firms, HUFs, Partnership Firms, Registered Trusts, Corporate, FII and any other eligible investors.
- Non Residents Indians (NRIs) are eligible to invest in this portfolio but the derivative positions will not be held for NRI., The portfolios for NRIs shall be managed keeping in view the list of stocks where Reserve Bank of India has barred investments by NRIs. Accordingly the NRIs portfolio may differ to that extent with the other persons in this Product.
- Furthermore, the individual portfolio of each person may differ based on the various criteria like the corpus amount, residential status or such other criteria, as may be required by the regulations.



• The portfolio of each client may differ from that of the other client in the same portfolio strategy, as per the discretion of the Portfolio Manager.

#### Minimum Investment Amount

The Minimum Investment by the Client shall be Rs. 50 lakhs or an amount as may be specified under the Regulations, as amended from time to time. In the event the Client is interested in investing in the Minimum Investment amount in the form of traded shares or Mutual Fund units, the Client will have to liquidate and make payments to the Portfolio Manager. The Client can choose and invest in multiple products of Ambit Investment Advisors Pvt. Ltd. with the Minimum Investment limit of Rs. 50 lakhs.

#### Risks associated with the product

Two risks exist for the portfolio -a) a Marco driven even can drag the overall markets down thus impacting the performance of the portfolio, and b) individual companies may report earnings below expectations acquire a business, take on debt and such company specific events which are considered normal and they can also impact the portfolio return.

#### **Risk factor (General)**

All investments under the portfolio are subject to market and other related risks and there is no assurance or guarantee that the value of or return on investments will always be accretive, it could depreciate to an unpredictable extent.

#### Withdrawals or Redemption

Withdrawals from the Ambit Good & Clean Mid Cap can be requested on any working day and the liquation for the same may take up to 7 working days to execute depending on the liquidity of the portfolio constituents.

Additionally for investors whose Portfolio value goes below the minimum threshold as provided in the regulations due to withdrawals as per the aforementioned terms and conditions then the Portfolio Manager will have the discretion to close the investors account by liquidation of his position and / or give the shares of the companies invested in to the client and /or refund the balance.

#### iii) Emerging Giants: G&C Small Cap

#### **Investment Objective**

The investment objective of the Emerging Giants: G&C Small Cap PMS is to invest in firms which are small caps today and have the potential to grow into larger firms of tomorrow. Our framework driven approach supplemented with bottom-up fundamental research will help create a concentrated portfolio of promising small caps- companies which are clean on governance and accounting and good on capital allocation while also holding promise of continued longer term growth.

Market cap universe will typically be small caps with companies lower than 2500 cr market cap as the primary focus.

#### Description of Securities and Basis of Selection

Investments will typically be made in cash equities with the option of parking surplus liquidity in money market instruments, liquid funds, debt mutual funds etc.

Investments in the Emerging Giants portfolio are made only in cash equity markets and mutual funds (liquid or overnight). The fund philosophy is against investment in Futures & options, debt or commodity instruments. The investment in equity stocks is based on the proprietary framework adapted by the AMC.

#### Allocation of Portfolio across types of securities

As mentioned above, the portfolio is comprised of long only equities from cash markets only.

#### Appropriate Benchmark to compare performance and basis for choice of benchmark

Nifty Small Cap Index. This benchmark index has been selected as it is the closest resemblance to the underlying portfolio composition

#### **Investment Approach and Strategy**



- To create a portfolio with an objective to generate capital appreciation over the long term in promising small cap companies. The Portfolio Manager shall follow a research based approach for selecting stocks in the portfolio with a combination of framework and bottom up research driven process.
- The firms should, in addition to the potential of continued growth, have a track record of clean accounting and governance and efficient capital allocation.
- After screening stocks through our selection frameworks initially, subjective assessments will be made to narrow down to the final portfolio of stocks

#### Indicative tenure / Investment Horizon: 3-5 years

#### **Derivative Investment Strategy**

No use of derivatives is envisaged in this strategy

#### **Investment Structure and Reporting**

The Emerging Giants: G&C Small Cap Portfolio shall be operated on "Client Level" basis. All investors' Assets will be in client wise individual separate Bank and Depository Account as the case may be. The Portfolio Manager may at its discretion ordinarily purchase or sell Securities in aggregate for economy of scale and thereafter inter se allocate the same amongst its client on pro-rata basis as per applicable regulations. The portfolio manager shall not hold any securities, belonging to the portfolio account, in its own name on behalf of the clients.

Additionally, along with the Agreement the investor shall provide a Power of Attorney authorizing the Portfolio Manager to perform all his investment decisions and all other obligations.

All investors shall periodically receive their transaction and performance report as per the agreement but not exceeding a period of three months and as and when required by the Client. Further, at the year-end an audited performance Report specifying the long term, short term and dividend received during the year shall be sent to the investor for assisting him/it to file the returns.

#### Eligibility for Investment in the Emerging Giants: G&C Small Cap

- Resident Individuals, Proprietorship Firms, HUFs, Partnership Firms, Registered Trusts, Corporate, FII and any other eligible investors.
- Non Residents Indians (NRIs) are eligible to invest in this portfolio. The portfolios for NRIs shall be managed keeping in view the list of stocks where Reserve Bank of India has barred investments by NRIs. Accordingly the NRIs portfolio may differ to that extent with the other persons in this Product.
- Furthermore, the individual portfolio of each person may differ based on the various criteria like the corpus amount, residential status or such other criteria, as may be required by the regulations.
- The portfolio of each client may differ from that of the other client in the same portfolio strategy, as per the discretion of the Portfolio Manager.

#### **Minimum Investment Amount**

The Minimum Investment by the Client shall be Rs. 50 lakhs or an amount as may be specified under the Regulations, as amended from time to time. In the event the Client is interested in investing in the Minimum Investment amount in the form of traded shares or Mutual Fund units, the Client will have to liquidate and make payments to the Portfolio Manager. The Client can choose and invest in multiple products of Ambit Investment Advisors Pvt. Ltd. with the Minimum Investment limit of Rs. 50 lakhs.

#### Risks associated with the product

Two risks exist for the portfolio -a) a Marco driven even can drag the overall markets down thus impacting the performance of the portfolio, and b) individual companies may report earnings below expectations acquire a business, take on debt and such company specific events which are considered normal and they can also impact the portfolio return.

#### Risk factor (General)

All investments under the portfolio are subject to market and other related risks and there is no assurance or guarantee that the value of or return on investments will always be accretive, it could depreciate to an unpredictable extent.



#### Withdrawals or Redemption

Withdrawals from the Emerging Giants: G&C Small Cap can be requested on any working day and the liquidation for the same may take up to 7 working days to execute depending on the liquidity of the portfolio constituents.

Additionally for investors whose Portfolio value goes below the minimum threshold as provided in the regulations due to withdrawals as per the aforementioned terms and conditions then the Portfolio Manager will have the discretion to close the investors account by liquidation of his position and / or give the shares of the companied invested in to the client and /or refund the balance.

#### iv) Ambit Good & Clean Mid Cap & Small Cap Fund (revised)

#### **Investment Objective**

The investment objective of the Ambit Good & Clean Mid & Small Cap Fund is to invest in businesses which are providing exciting opportunities to investors on account of: (a) correction in prices due to market / sectorial/ company specific factors, or (b) turnaround stories, or (c) macro themes suggesting strong tailwinds for the business. (d) Invest in businesses of considerable size, high growth at attractive valuation and good quality (e) Buying businesses with a large competitive advantages in industries with a large size of opportunity that offer superior growth over a period of time. (f) concentrated strategy of carefully identified businesses across range of market capitalization. (g) Follows the principle to pick best ideas rather than diversification.

Portfolio is agnostic to market cap and can invest in companies across large/mid/small cap companies. The objective is to generate upside using available opportunities. The idea is to pick businesses which will help create wealth in the small to medium term.

#### **Description of Securities and Basis of Selection**

The portfolio aims for very large investors who can appreciate the risk of portfolio. Bespoke customized portfolios can also be created for clients who are not comfortable in investing in a templatized portfolio. Investments can be made in all the securities including cash equities, futures and options, money market instruments, mutual funds etc. to avail the opportunities available in the market.

The stocks shall be selected on the basis of research conducted in-house by Ambit fund management team.

#### Allocation of Portfolio across types of securities

The segment allocation shall be in the following manner: Large Cap - Maximum - 100% of Portfolio; Minimum - 0% of Portfolio Mid Cap - Maximum - 100% of total portfolio; Minimum - 0% of Portfolio Small Cap - Maximum - 100% of total portfolio, Minimum - 0% of Portfolio

Investment could be made basis the opportunities available in the market. Hence, there will be no stock specific limits and strategy can be to invest into a single stock as well. Client shares received via off market route could also be considered for effective management of client's portfolio.

#### Appropriate Benchmark to compare performance and basis for choice of benchmark

BSE500. BSE500 is a broad based index with adequate representation of all segments, and hence represents the right indicator of performance as opportunities will be available in all the market segments (large / mid / small).

#### Investment Approach and Strategy

- To create a portfolio with an objective to generate capital appreciation over the short to medium term using the above opportunistic approach. The Portfolio Manager shall follow a research based approach for selecting stock(s) in the portfolio.
- The investment approach would be to generate equity returns by investing in firms which offer interesting opportunities due to market / stock specific corrections or in sectors where the investment team believes there can be strong tailwinds in short to medium term.
- Ideal for Investors keen to generate wealth by participating in India's emerging businesses over a period of time. It aims to largely invest in Small and Midcap stocks with a focus on identifying



potential winners. Focus on Sectors and Companies which promise a higher than average growth.

#### Indicative tenure / Investment Horizon: 6 months -5 years

#### **Investment Structure and Reporting**

The Ambit Good & Clean Mid Cap & Small Cap Fund shall be operated on "Client Level" basis. All investors' assets will be in client wise individual separate Bank and Depository Account as the case may be. The Portfolio Manager may at its discretion ordinarily purchase or sell Securities in aggregate for economy of scale and thereafter inter se allocate the same amongst its client on pro-rata basis as per applicable regulations. The portfolio manager shall not hold any securities, belonging to the portfolio account, in its own name on behalf of the clients.

Additionally, through the Agreement the investor shall provide a Power of Attorney authorizing the Portfolio Manager to perform all his investment decisions and all other obligations.

All investors shall receive monthly transaction and performance Report. Further, at the year-end an audited performance report specifying the long term, short term and dividend received during the year shall be sent to the investor for assisting him/it to file the returns.

#### Eligibility for Investment in the Ambit Good & Clean Mid Cap & Small Cap Fund

- Resident Individuals, Proprietorship Firms, HUFs, Partnership Firms, Registered Trusts, Corporate, FII and any other eligible investors.
- Non Residents Indians (NRIs) are eligible to invest in this portfolio but the derivative positions will not be held for NRI., The portfolios for NRIs shall be managed keeping in view the list of stocks where Reserve Bank of India has barred investments by NRIs. Accordingly the NRIs portfolio may differ to that extent with the other persons in this Product.
- Furthermore, the individual portfolio of each person may differ based on the various criteria like the corpus amount, residential status or such other criteria, as may be required by the regulations.
- The portfolio of each client may differ from that of the other client in the same portfolio strategy, as per the discretion of the Portfolio Manager.

#### Minimum Investment Amount

The Minimum Investment by the Client shall be Rs. 50 lakhs or an amount as may be specified under the Regulations, as amended from time to time. In the event the Client is interested in investing in the Minimum Investment amount in the form of traded shares or Mutual Fund units, the Client will have to liquidate and make payments to the Portfolio Manager. The Client can choose and invest in multiple products of Ambit Investment Advisors Pvt. Ltd. with the Minimum Investment limit of Rs. 50 lakhs.

#### **Risks associated with the product**

Besides the risk generally applicable to equities, the specific risk applicable to this portfolio are as under:

- There are inherent risks arising out of investment objectives, investment strategy, asset allocation and non-diversification of portfolio.
- Concentration risk may be higher than the intended diversified equity funds as value opportunities may be available only in a few sectors.
- Exposure to mid and small cap may be higher as typically more opportunity exist in this segment compared with large caps. This may impact the overall liquidity and transparency.

#### **Risk factor (General)**

All investments under the portfolio are subject to market and other related risks and there is no assurance or guarantee that the value of or return on investments will always be accretive, it could depreciate to an unpredictable extent.

#### Withdrawals or Redemption

Withdrawals from the Ambit Good & Clean Mid Cap & Small Cap Fund can be requested on any working day and the liquation for the same may take up to 15 working days to execute depending on the liquidity of the portfolio constituents.



Additionally for investors whose Portfolio value goes below the minimum threshold as provided in the regulations due to withdrawals as per the aforementioned terms and conditions then the Portfolio Manager will have the discretion to close the investors account by liquidation of his position and / or give the shares of the companies invested to the client and /or refund the balance.

#### v) Ambit Good & Clean Multi Cap Fund

#### **Investment Objective**

The investment objective of the Ambit Good & Clean Multi Cap Fund is to invest in businesses which have: (a) an impeccable corporate governance track record and best in class accounting practices, and (b) a consistent track record of delivering on growth and returns. The idea is to minimize the risk for the investors and yet pick businesses which will help create wealth in the medium to long term.

Portfolio is agnostic to market cap and can invest in companies across large/mid/small cap companies. The objective is to generate upside without compromising on the quality of companies (basis accounting quality, corporate governance and improvement in financials).

#### **Description of Securities and Basis of Selection**

Investments can be made in all the securities including cash equities, futures and options, money market instruments, mutual funds etc. to avail the opportunities available in the market.

The stocks shall be selected strictly on the basis on the proprietary framework developed in-house by Ambit which focuses on companies that have a proven track record of efficient capital allocation and high growth, but at a reasonable valuation.

#### Allocation of Portfolio across types of securities

The segment allocation shall be in the following manner: Large Cap - Maximum - 80% of Portfolio; Minimum - 40% of Portfolio Mid Cap - Maximum - 40% of total portfolio Small Cap - Maximum - 20% of total portfolio

#### Appropriate Benchmark to compare performance and basis for choice of benchmark

BSE500. The Fund is Multi Cap with exposure to large, mid and small cap. BSE500 is a broad based index with adequate representation of all segments, and hence represents as a right indicator of performance.

#### **Investment Approach and Strategy**

- To create a portfolio with an objective to generate capital appreciation over the long term using the above Good & Clean philosophy. The Portfolio Manager shall follow a research based approach for selecting stocks in the portfolio with a combination of top down and bottom up process.
- The investment approach would be to generate equity returns by investing in firms which are 1) good on capital allocation and financial improvements, and 2) clean on accounting quality and corporate governance.
- After screening through these frameworks, subjective assessments will be made to narrow down to the final portfolio of stocks.

#### Indicative tenure / Investment Horizon: 3-5 years

#### Investment Structure and Reporting

The Ambit Good & Clean Multi Cap Fund shall be operated on "Client Level" basis. All investors' assets will be in client wise individual separate Bank and Depository Account as the case may be. The Portfolio Manager may at its discretion ordinarily purchase or sell Securities in aggregate for economy of scale and thereafter inter se allocate the same amongst its client on pro-rata basis as per applicable regulations. The portfolio manager shall not hold any securities, belonging to the portfolio account, in its own name on behalf of the clients.

Additionally, along with the Agreement the investor shall provide a Power of Attorney authorizing the Portfolio Manager to perform all his investment decisions and all other obligations.



All investors shall periodically receive their transaction and performance report as per the agreement but not exceeding a period of three months and as and when required by the Client. Further, at the year-end an audited performance report specifying the long term, short term and dividend received during the year shall be sent to the investor for assisting him/it to file the returns.

#### Eligibility for Investment in the Ambit Good & Clean Multi Cap Fund

- Resident Individuals, Proprietorship Firms, HUFs, Partnership Firms, Registered Trusts, Corporate, FII and any other eligible investors.
- Non Residents Indians (NRIs) are eligible to invest in this portfolio but the derivative positions will not be held for NRI., The portfolios for NRIs shall be managed keeping in view the list of stocks where Reserve Bank of India has barred investments by NRIs. Accordingly the NRIs portfolio may differ to that extent with the other persons in this Product.
- Furthermore, the individual portfolio of each person may differ based on the various criteria like the corpus amount, residential status or such other criteria, as may be required by the regulations.
- The portfolio of each client may differ from that of the other client in the same portfolio strategy, as per the discretion of the Portfolio Manager.

#### **Minimum Investment Amount**

The Minimum Investment by the Client shall be Rs. 50 lakhs or an amount as may be specified under the Regulations, as amended from time to time. In the event the Client is interested in investing in the Minimum Investment amount in the form of traded shares or Mutual Fund units, the Client will have to liquidate and make payments to the Portfolio Manager. The Client can choose and invest in multiple products of Ambit Investment Advisors Pvt. Ltd. with the Minimum Investment limit of Rs. 50 lakhs.

#### Risks associated with the product

The portfolio is prone to the following risks: a) There may be a general slowdown in the economy which may lead to a correction in the equity markets thus impacting the returns for the abovementioned PMS fund, b) the portfolio comprises of several companies some of which may experience a slowdown in business growth momentum due to general economic slowdown, industry cycle or wrong business decisions. These above mentioned factors may impact the returns of the investor.

#### **Risk factor (General)**

All investments under the portfolio are subject to market and other related risks and there is no assurance or guarantee that the value of or return on investments will always be accretive, it could depreciate to an unpredictable extent.

#### Withdrawals or Redemption

Withdrawals from the Ambit Good & Clean Multi Cap Fund can be requested on any working day and the liquation for the same may take up to 15 working days to execute depending on the liquidity of the portfolio constituents.

Additionally for investors whose Portfolio value goes below the minimum threshold as provided in the regulations due to withdrawals as per the aforementioned terms and conditions then the Portfolio Manager will have the discretion to close the investors account by liquidation of his position and / or give the shares of the companies invested to the client and /or refund the balance.

#### vi) Ambit STP Portfolio

#### **Investment Objective**

The portfolio strategy shall be to invest in debt mutual funds (like Liquid/Money Market/Arbitrage/Overnight /Ultrashort Mutual funds), money market instruments, Exchange Traded Funds, Index funds etc. The strategy is intended for the investors who are wary of the near-term market volatility or having no immediate investment opportunities but plan to systematically transfer the same to invest in other equity strategies of the Portfolio Manager over a period of time.

#### **Description of Securities and Basis of Selection**

Investments can be made in all the debt mutual funds (like Liquid/Money Market /Arbitrage/Overnight /Ultrashort Mutual funds), money market instruments, Exchange Traded Funds, Index funds etc.



The securities shall be selected on the basis of research conducted in-house by Ambit fund management and analyst team.

#### Allocation of portfolio across types of securities

The segment allocation shall be in the following manner:

Debt Mutual Funds (like Liquid/Money Market/ Arbitrage / Overnight / Ultrashort Mutual funds), money market instruments, Exchange Traded Funds, Index funds etc..

#### Appropriate benchmark to compare performance and basis for choice of benchmark

CRISIL Overnight Index, Crisil 1 Yr T-Bill Index, India 91-day T-Bill, BSE Sensex TRI, Nifty 200 TRI, BSE 200 TRI, Nifty Midcap 250, Nifty Smallcap 250

#### **Investment Approach and Strategy**

The Ambit STP Portfolio investment approach is based on investing money in units of debt mutual funds (like Liquid/Money Market /Arbitrage/Overnight /Ultrashort Mutual funds), money market instruments and Index funds till the funds are invested in one of the other investment approaches.

#### Indicative tenure / Investment Horizon

Short Term with an objective of interim parking of money.

#### **Investment Structure and Reporting**

The Ambit STP Portfolio shall be operated on "Client Level" basis. All investors' assets will be in client wise individual separate Bank and Depository Account as the case may be. The Portfolio Manager may at its discretion ordinarily purchase or sell Securities in aggregate for economy of scale and thereafter inter se allocate the same amongst its client on pro-rata basis as per applicable regulations. The portfolio manager shall not hold any securities, belonging to the portfolio account, in its own name on behalf of the clients.

Additionally, through the Agreement the investor shall provide a Power of Attorney authorizing the Portfolio Manager to perform all his investment decisions and all other obligations.

All investors shall receive monthly transaction and performance Report. Further, at the year-end an audited performance report specifying the long term, short term and dividend received during the year shall be sent to the investor for assisting him/it to file the returns.

#### Eligibility for Investment in the Ambit Debt Fund

- Resident Individuals, Proprietorship Firms, HUFs, Partnership Firms, Registered Trusts, Corporate, FII and any other eligible investors.
- Non Residents Indians (NRIs). The portfolios for NRIs shall be managed keeping in view the list of instruments where Reserve Bank of India has barred investments by NRIs. Accordingly the NRIs portfolio may differ to that extent with the other persons in this Product.
- Furthermore, the individual portfolio of each person may differ based on the various criteria like the corpus amount, residential status or such other criteria, as may be required by the regulations.
- The portfolio of each client may differ from that of the other client in the same portfolio strategy, as per the discretion of the Portfolio Manager.

#### **Minimum Investment Amount**

To participate in the Ambit STP Portfolio the minimum investment by the investor shall be Rs. 50 lakhs at PAN level of the client across all products offered by the Ambit or as may be provided in the applicable SEBI regulations from time to time. In the event the Client is interested in investing in the Minimum Investment amount in the form of traded securities or Mutual Fund units, the Client will have to liquidate and make payments to the Portfolio Manager.

#### **Risks associated with the Investment Approach**

Given that the portfolio invests into liquid / money market / Index based mutual funds, all risks applicable to such funds will be applicable. Few of them are as follows:

- Liquid / money market funds invests into fixed income securities and hence will be subject to interest rate risk, credit risk, liquidity risk, reinvestment risk, etc.



- Though the portfolio of such funds comprises of short -term deposits, government securities and money market instruments, they cannot be considered as totally risk free. This is because liquidity patterns and short term interest rates change, sometimes on a daily basis, thereby making the fund susceptible. However such interest rate changes though have a low impact on the fund.
- Investment in equities, Mutual funds, Exchange Traded Index Funds are subject to market risks and there is no assurance or guarantee that the objective of investments will be achieved.

#### Risk factor (General)

The portfolios may invest in Products of mutual funds and debt instruments. Hence risk factors of underlying Products will be applicable to the portfolios.

#### Withdrawals or Redemption

Withdrawals from the Ambit STP Portfolio can be requested on any working day and the liquation for the same may take up to 15 working days to execute depending on the liquidity of the portfolio constituents.

Additionally for investors whose Portfolio value goes below the minimum threshold as provided in the regulations due to withdrawals as per the aforementioned terms and conditions then the Portfolio Manager will have the discretion to close the investors account by liquidation of his position.

#### Portfolio Management Fee:

- Fixed Management Fee will be charged on average daily NAV on a quarterly basis.
- Fixed Management Fee will be after all statutory charges namely STT, Brokerage, GST, Custodial charges and all other statutory levies as may be applicable from time to time but before Income Tax (capital gains).
- Fees may be charged as per mutual consent and will be subject to the agreement signed between the client and Portfolio Manager.
- Withdrawals: All withdrawals from PMS would be with the mutual consent of the client and the fund manager.
- Brokerage will be levied on the market price of the units/ securities purchased/sold in the market.

#### vii) Ambit TenX Portfolio

#### **Investment Objective**

Ambit TenX is a multi-asset class strategy that aims to generate returns through capital appreciation by investing in diversified portfolio of equity and equity related securities; Mutual Funds, and such other securities as allowed under the extant regulations. The strategy may also selectively use derivatives for hedging purposes.

In addition, Portfolio Manager also advise clients to invest in businesses which are providing exciting opportunities on account of: (a) correction in prices due to market / sectorial/ company specific factors, or (b) turnaround stories, or (c) Invest in businesses of considerable size, high growth at attractive valuation and good quality.

Further, the Strategy shall aim to achieve its objective by following a prudent asset allocation and deployment strategy, which will be driven by a mix of quantitative factors and qualitative factors. The Strategy will also be customized based on the investors risk profile – conservative, moderate or aggressive.

Strategy would be agnostic to market cap and can invest in companies across large/mid/small cap companies.

#### Description of Securities and Basis of Selection

Investments can be made either in cash equities or money market instruments to avail the opportunities available in the market.

Investments in the Ambit TenX Portfolio are made only in cash equity markets and mutual funds (liquid or overnight).



#### Allocation of Portfolio across types of securities

The Portfolio Manager shall be at liberty to decide on the allocation as he deems fit, depending on his reading of the economy and the markets. Sectorial and stock limits shall be set by and adhered to by the portfolio manager.

#### Appropriate Benchmark to compare performance and basis for choice of benchmark

<u>BSE400</u>: BSE400 is a broad based index with adequate representation of all segments, and hence represents the right indicator of performance as opportunities will be available in all the market segments (large / mid / small).

#### **Investment Approach and Strategy**

To create a portfolio with an objective to generate capital appreciation over the long term by investing in diversified portfolio of securities.

Investment universe with market cap exceeding INR 500 crores.

#### Indicative tenure / Investment Horizon: 5-8 years

#### **Investment Structure and Reporting**

The Ambit Coffee Can Portfolio shall be operated on "Client Level" basis. All investors' Assets will be in client wise individual separate Bank and Depository Account as the case may be. The Portfolio Manager may at its discretion ordinarily purchase or sell Securities in aggregate for economy of scale and thereafter inter se allocate the same amongst its client on pro-rata basis as per applicable regulations. The portfolio manager shall not hold any securities, belonging to the portfolio account, in its own name on behalf of the clients.

Additionally, along with the Agreement the investor shall provide a Power of Attorney authorizing the Portfolio Manager to perform all his investment decisions and all other obligations.

All investors shall periodically receive their transaction and performance report as per the agreement but not exceeding a period of three months and as and when required by the Client. Further, at the year-end an audited performance report specifying the long term, short term and dividend received during the year shall be sent to the investor for assisting him/it to file the returns.

#### Eligibility for Investment in the Strategy

- Resident Individuals, Proprietorship Firms, HUFs, Partnership Firms, Registered Trusts, Corporate, FPI and any other eligible investors.
- Non Residents Indians (NRIs) are eligible to invest in this portfolio. The portfolios for NRIs shall be managed keeping in view the list of stocks where Reserve Bank of India has barred investments by NRIs. Accordingly the NRIs portfolio may differ to that extent with the other persons in this Product.
- Furthermore, the individual portfolio of each person may differ based on the various criteria like the corpus amount, residential status or such other criteria, as may be required by the regulations.

#### Minimum Investment Amount

The Minimum Investment by the Client shall be Rs. 50 lakhs or an amount as may be specified under the Regulations, as amended from time to time. In the event the Client is interested in investing in the Minimum Investment amount in the form of traded shares or Mutual Fund units, the Client will have to liquidate and make payments to the Portfolio Manager.

#### **Risks associated with the product**

Besides the risk generally applicable to equities, the specific risk applicable to this portfolio are as under:

- There are inherent risks arising out of investment objectives, investment strategy, asset allocation and non-diversification of portfolio.
- Concentration risk may be higher than the intended diversified equity funds as value opportunities may be available only in a few sectors.



- Exposure to mid and small cap may be higher as typically more opportunity exist in this segment compared with large caps. This may impact the overall liquidity and transparency.
- There may be a general slowdown in the economy which may lead to a correction in the equity markets thus impacting the returns for the abovementioned PMS fund
- the portfolio comprises of several companies some of which may experience a slowdown in business growth momentum due to general economic slowdown, industry cycle or wrong business decisions. These above mentioned factors may impact the returns of the investor.

#### **Risk factor (General)**

All investments under the portfolio are subject to market and other related risks and there is no assurance or guarantee that the value of or return on investments will always be accretive, it could depreciate to an unpredictable extent.

#### Withdrawals or Redemption

Withdrawals from the portfolio can be requested on any working day and the liquation for the same may take up to 7 working days to execute depending on the liquidity of the portfolio constituents.

Additionally for investors whose portfolio value goes below the minimum threshold as provided in the regulations due to withdrawals as per the aforementioned terms and conditions then the Portfolio Manager will have the discretion to close the investors' account by liquidation of his position and / or give the shares of the companies invested in to the client and /or refund the balance.

#### 5.1.2 The Non-Discretionary products include:

#### **Ambit Curated Portfolios (NDPMS)**

#### **Investment Objective**

Ambit Curated Portfolios (NDPMS Strategy) is a multi-asset class strategy that aims to generate returns through capital appreciation by investing in diversified portfolio of equity and equity related securities; fixed income instruments (including but not limited to CPs, CDs, Bonds, NCDs, convertibles, Market Linked Debentures, Warrants, Structured Products); Exchange Traded Securities (including but not limited to REIT, INVIT, Gold Bonds etc.); unlisted securities; Mutual Funds, Alternative Investment Funds and such other securities as allowed under the extant regulations. The strategy may also selectively use derivatives for hedging purposes. In addition, Portfolio Manager also advise clients to invest in businesses which are providing exciting opportunities on account of: (a) correction in prices due to market / sectorial/ company specific factors, or (b) turnaround stories, or (c) Invest in businesses of considerable size, high growth at attractive valuation and good quality. Further, the Strategy shall aim to achieve its objective by following a prudent asset allocation and deployment strategy, which will be driven by a mix of quantitative factors and qualitative factors. The Strategy will also be customized based on the investors risk profile – conservative, moderate or aggressive.

The Portfolio Manager shall purchase or sell securities in aggregate for economy of scale and thereafter inter-se allocate the same amongst its clients on pro-rata basis as per applicable regulations. The portfolio manager shall not hold any securities, belonging to the portfolio account, in its own name on behalf of the clients.

Strategy would be agnostic to market cap and can invest in companies across large/mid/small cap companies. All the investments in the strategy shall be done with a specific consent of the client.

#### **Description of Securities and Basis of Selection**

Investments can be made in equity and equity related securities; fixed income instruments (including but not limited to CPs, CDs, Bonds, NCDs, convertibles, Market Linked Debentures, Warrants, Structured Products); Exchange Traded Securities (including but not limited to REIT, INVIT, Gold Bonds etc.); unlisted securities; Mutual Funds, Alternative Investment Funds and such other securities as allowed under the extant regulations.



#### Allocation of Portfolio across types of securities

Under the NDPMS Strategy, the Portfolio Manager may invest up to 25% of the AUM of a client in unlisted securities. (Unlisted securities for investment by Portfolio Manager shall include units of Alternative Investment Funds (AIFs), Real Estate Investment Trusts (REITs), Infrastructure Investment Trusts (InvITs), debt securities, shares, warrants, etc. which are not listed on any recognized stock exchanges in India.)

The rest of the allocation may be made into securities as permitted under the extant regulations.

#### Appropriate Benchmark to compare performance and basis for choice of benchmark

<u>BSE500</u>: BSE500 is a broad based index with adequate representation of all segments, and hence represents the right indicator of performance as opportunities will be available in all the market segments (large / mid / small).

<u>Nifty 50</u>: The Index tracks the behavior of a portfolio of blue chip companies, the largest and most liquid Indian securities.

#### Investment Approach and Strategy

To create a portfolio with an objective to generate capital appreciation over the long term by investing in diversified portfolio of securities including unlisted securities.

#### Indicative tenure / Investment Horizon: 3-5 years

#### **Investment Structure and Reporting**

The Portfolio Manager shall purchase or sell securities in aggregate for economy of scale and thereafter inter se allocate the same amongst its client on pro-rata basis as per applicable regulations. The portfolio manager shall not hold any securities, belonging to the portfolio account, in its own name on behalf of the clients.

All investors shall periodically receive their transaction and performance report as per the agreement but not exceeding a period of three months and as and when required by the Client. Further, at the year-end an audited performance report specifying the long term, short term and dividend received during the year shall be sent to the investor for assisting him/it to file the returns.

#### Eligibility for Investment in the NDPMS Strategy

- Resident Individuals, Proprietorship Firms, HUFs, Partnership Firms, Registered Trusts, Corporate, FPI and any other eligible investors.
- Non Residents Indians (NRIs) are eligible to invest in this portfolio. The portfolios for NRIs shall be managed keeping in view the list of stocks where Reserve Bank of India has barred investments by NRIs. Accordingly the NRIs portfolio may differ to that extent with the other persons in this Product.
- Furthermore, the individual portfolio of each person may differ based on the various criteria like the corpus amount, residential status or such other criteria, as may be required by the regulations.

#### **Minimum Investment Amount**

The Minimum Investment by the Client shall be Rs. 50 lakhs or an amount as may be specified under the Regulations, as amended from time to time. In the event the Client is interested in investing in the Minimum Investment amount in the form of traded shares or Mutual Fund units, the Client will have to liquidate and make payments to the Portfolio Manager.

#### Risks associated with the product



Besides the risk generally applicable to equities, the specific risk applicable to this portfolio are as under:

- There are inherent risks arising out of investment objectives, investment strategy, asset allocation and non-diversification of portfolio.
- Concentration risk may be higher than the intended diversified equity funds as value opportunities may be available only in a few sectors.
- Exposure to mid and small cap may be higher as typically more opportunity exist in this segment compared with large caps. This may impact the overall liquidity and transparency.
- There may be a general slowdown in the economy which may lead to a correction in the equity markets thus impacting the returns for the abovementioned PMS fund
- the portfolio comprises of several companies some of which may experience a slowdown in business growth momentum due to general economic slowdown, industry cycle or wrong business decisions. These above mentioned factors may impact the returns of the investor.

Risk associated with investments in unlisted securities include but not limited to liquidity risks, lack of efficient price discovery, absence of structured market for the shares etc.

#### Risk factor (General)

All investments under the portfolio are subject to market and other related risks and there is no assurance or guarantee that the value of or return on investments will always be accretive, it could depreciate to an unpredictable extent.

#### Withdrawals or Redemption

Withdrawals from the portfolio can be requested on any working day and the liquation for the same may take up to 7 working days to execute depending on the liquidity of the portfolio constituents.

Additionally for investors whose portfolio value goes below the minimum threshold as provided in the regulations due to withdrawals as per the aforementioned terms and conditions then the Portfolio Manager will have the discretion to close the investors' account by liquidation of his position and / or give the shares of the companies invested in to the client and /or refund the balance.

#### **Portfolio Management Fee:**

- Fixed Management Fee will be charged on average daily NAV on a quarterly basis.
- Fixed Management Fee and Profits for the purpose of calculating the performance fees will be after all statutory charges namely STT, Brokerage, GST, Custodial charges and all other statutory levies as may be applicable from time to time but before Income Tax (capital gains).
- Performance fees may be charged as per mutual consent and will be subject to the agreement signed between the client and Portfolio Manager.
- Performance based fees will be charged on anniversary date basis. For the purpose of fee calculation Anniversary date will be the one year completion date from the date of activation of account for the first year and similarly for subsequent years.
- Withdrawals: All withdrawals from PMS would be with the mutual consent of the client and the fund manager. The withdrawals may be in form of units/shares or in cash as agreed.
- Brokerage will be levied on the market price of the units/ securities purchased/sold in the secondary market.

# 5.2 The policies for investments in associates/group companies of the portfolio manager and the maximum percentage of such investments therein subject to the applicable laws/regulations/ guidelines -

The Portfolio Manager may utilize the services of the group companies and / or any other subsidiary or associate company of the sponsor, in case such a company is in a position to provide requisite services to the Portfolio Manager. The Portfolio Manager will conduct its business with the aforesaid companies on



commercial terms and on arm's length basis and at mutually agreed terms and conditions and to the extent permitted under all applicable laws after evaluation of the competitiveness of the pricing offered and the services to be provided by them.

The investments in securities of the associate / group companies would be within the overall framework of Regulations and in terms of Agreement executed with the Client.

#### 6. General Risk Factors

Any investments made in Securities are subject to market risk and there is no assurance or guarantee that the objective of the investments will be achieved. The value of or return on the investments made may appreciate, or it could depreciate to an unpredictable extent. The Portfolio Manager is neither responsible nor liable for any losses resulting from the Client availing the Portfolio Manager's Products.

The below risks factors are non-exhaustive and are intended to highlight certain risks associated with investing in Securities.

## Following are the risk factors as perceived by the management and as may be applicable depending on the Product for which Portfolio Manager's services are utilised:

- 1. Investments in Securities are subject to market risks and there is no assurance or guarantee that the objective of the Investment / Products/Services will be achieved.
- 2. The past performance of the Portfolio Manager does not indicate its future performance. There is no assurance that past performances will be repeated. Investors are not being offered any guaranteed or indicative returns by the Portfolio Manager. Investment decisions or recommendations made by the Portfolio Manager may not always be profitable.
- 3. As with any investment in Securities, the NAV of the portfolio can go up or down depending upon the factors and forces affecting the capital market.
- 4. The performance of the Products/Services may be affected by changes in Government policies, general levels of interest rates and risks associated with trading volumes, liquidity and settlement systems in equity and debt markets.
- 5. Investments in the Products/Services which the Clients have opted are subject to wide range of risks which inter alia also include but not limited to economic slowdown, volatility & illiquidity of the stocks, poor corporate performance, economic policies, changes of Government and its policies, acts of God, acts of war, civil disturbance, sovereign action and /or such other acts/ circumstance beyond the control of the Portfolio Manager.
- 6. The names of the Products/Services do not in any manner indicate their prospects or returns. The performance may be adversely affected by the performance of individual companies, changes in the market place and industry specific and macro-economic factors.
- 7. Investments in debt instruments and other fixed income securities are subject to default risk, liquidity risk and interest rate risk. Interest rate risk results from changes in demand and supply for money and other macroeconomic factors and creates price changes in the value of the debt instruments. Consequently, the NAV of the portfolio may be subject to the fluctuation.
- 8. Investments in debt instruments are subject to reinvestment risks as interest rates prevailing on interest amount or maturity due dates may differ from the original coupon of the bond, which might result in the proceeds being invested at a lower rate.
- 9. The Product/Services may invest/recommend in non-publicly offered debt securities and unlisted equities. This may expose Portfolio to liquidity risks.
- 10. Engaging in securities lending is subject to risks related to fluctuations in collateral value / settlement/liquidity/counter party.
- 11. The Product/Services may use/recommend derivatives instruments like index futures, stock futures and options contracts, warrants, convertible securities, swap agreements or any other derivative instruments for the purpose of hedging and portfolio balancing, as permitted under the Regulations and guidelines. Usage of derivatives will expose the Portfolio to certain risk inherent to such derivatives. As and when the Products trade in the derivatives market there are risk factors and issues concerning the use of derivatives that investors should understand.
- 12. The Product/Services may use/recommend derivatives instruments like index futures, stock futures and options contracts, warrants, convertible securities, swap agreements or any other derivative instruments for the purpose of hedging and portfolio balancing, as permitted under the Regulations and guidelines. Derivative products are specialized instruments and require



investment techniques and risk analyses different from those associated with stock and bonds. The use of derivative requires a high degree of skill, diligence and expertise. Thus, derivatives are highly leveraged instruments. Small price movement in the underlying security could have a large impact on their value. Other risks in using derivatives include the risk of mis-pricing or improper valuation of derivatives and the inability of derivatives to correlate perfectly with underlying assets, rates and indices.

- 13. The NAV may be affected by changes in settlement periods and transfer procedures.
- 14. The Portfolio Manager may, considering the overall level of risk of the portfolio, invest in lower rated/unrated securities offering higher yield. This may increase the risk of the portfolio. Such investments shall be subject to the scope of investments as laid down in the Agreement.
- 15. The arrangement of managing of funds from various Clients and investing them in Securities could be construed as an 'Association of Persons' (AOP) in India under the provisions of the Income-tax Act, 1961 and taxed accordingly.
- 16. After accepting the corpus for management, the Portfolio Manager may not get an opportunity to deploy the same or there may be delay in deployment. In such situation the Clients may suffer opportunity loss.
- 17. Investments are subject to market risk arising out of non-diversification by the Portfolio Manager, whilst managing the portfolio or making recommendations.

#### 7. Client Representation

#### a) Details of client's accounts activated

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| As | on | Sep | tember | 30, | 2021 |  |
|----|----|-----|--------|-----|------|--|
|    |    |     |        |     |      |  |

| Category Of clients           | No of Clients | Funds<br>Managed<br>(Rs.in Crs) | Discretionary /Non-<br>Discretionary |
|-------------------------------|---------------|---------------------------------|--------------------------------------|
| Associates / Group Companies* | 1.00          | 12.72                           | Discretionary                        |
| Others (Active)               | 1361.00       | 1811.96                         | Discretionary                        |
| Total                         | 1362.00       | 1824.68                         | Discretionary                        |
|                               |               |                                 |                                      |
| Associates / Group Companies  | NA            | NA                              | Non-Discretionary                    |
| Others (Active)               | 13.00         | 58.96                           | Non-Discretionary                    |
| Total                         | 13.00         | 58.96                           | Non-Discretionary                    |
|                               |               |                                 |                                      |
| Associates / Group Companies* | 1.00          | 37.70                           | Advisory                             |
| Others (Active)               | NA            | NA                              | Advisory                             |
| Total                         | 1.00          | 37.70                           | Advisory                             |

#### Associates / Group Companies\*

| Sr. No. | Client Name                             | AUM in<br>Cr. |
|---------|---|---------------|
| 1       | AMBIT INVESTMENTS AIAPL EMERGING GIANTS | 12.72         |
| 2       | AMBIT INVESTMENTS                       | 37.70         |

#### As on March 31, 2021

| Category Of clients           | No of Clients | Funds<br>Managed<br>(Rs.in Crs) | Discretionary /Non-<br>Discretionary |
|-------------------------------|---------------|---------------------------------|--------------------------------------|
| Associates / Group Companies* | 1.00          | 9.94                            | Discretionary                        |
| Others (Active)               | 1198.00       | 1361.31                         | Discretionary                        |
| Total                         | 1199.00       | 1371.25                         | Discretionary                        |
|                               |               |                                 |                                      |
| Associates / Group Companies  | NA            | NA                              | Non-Discretionary                    |
| Others (Active)               | 12.00         | 44.28                           | Non-Discretionary                    |



| Total      |                      | 12.00               | 44.28 | Non-Discretionary |
|------------|----------------------|---------------------|-------|-------------------|
| Associates | s / Group Companies* |                     |       |                   |
| Sr. No.    | Client Name          |                     |       | AUM in<br>Cr.     |
| 1          | AMBIT INVESTMENTS AI | APL EMERGING GIANTS | S     | 9.94              |

#### As on December 31, 2020

| Category                                  | of clients           | No of Clients | Funds<br>Managed<br>(Rs.in Crs) | Discretionary /Non-<br>Discretionary   |
|---|----------------------|---------------|---------------------------------|--|
| Associate                                 | s / Group Companies* | 1.00          | 8.64                            | Discretionary                          |
| Others (A                                 | active)              | 1122.00       | 1214.64                         | Discretionary                          |
| Total                                     |                      | 1123.00       | 1223.28                         | Discretionary                          |
| Associate<br>Others (A                    | es / Group Companies | NA 12.00      | NA 42.91                        | Non-Discretionary<br>Non-Discretionary |
| Total                                     |                      | 12.00         | 42.91                           | Non-Discretionary                      |
| Associates                                | / Group Companies*   |               |                                 |  |
| Sr. No. Client Name                       |                      |               | AUM in<br>Cr.                   |  |
| 1 AMBIT INVESTMENTS AIAPL EMERGING GIANTS |                      |               | 8.64                            |  |

#### As on March 31, 2020

| Category Of clients           | No of Clients | Funds<br>Managed<br>(Rs.in Crs) | Discretionary /Non-<br>Discretionary |
|-------------------------------|---------------|---------------------------------|--------------------------------------|
| Associates / Group Companies* | 1.00          | 4.55                            | Discretionary                        |
| Others (Active)               | 804.00        | 410.48                          | Discretionary                        |
| Total                         | 805.00        | 415.03                          | Discretionary                        |
| Associates / Group Companies  | NA            | NA                              | Non-Discretionary                    |
| Others (Active)               | NA            | NA                              | Non-Discretionary                    |
| Total                         | NA            | NA                              | Non-Discretionary                    |

Associates / Group Companies\*

| Sr. No. | Client Name                             | AUM in<br>Cr. |
|---------|---|---------------|
| 1       | AMBIT INVESTMENTS AIAPL EMERGING GIANTS | 4.55          |

#### As on September 30, 2019

| Category Of clients           | No of Clients | Funds<br>Managed<br>(Rs.in Crs) | Discretionary<br>/Non –<br>Discretionary |
|-------------------------------|---------------|---------------------------------|--|
| Associates / Group Companies* | 1.00          | 4.99                            | Discretionary                            |
| Others (Active)               | 287.00        | 200.84                          | Discretionary                            |
| Total                         | 288.00        | 205.83                          | Discretionary                            |
|                               |               |                                 |  |
| Associates / Group Companies  | NA            | NA                              | Non-Discretionary                        |
| Others (Active)               | NA            | NA                              | Non-Discretionary                        |
| Total                         | NA            | NA                              | Non-<br>Discretionary                    |
| Associates / Group Companies* | ·             | •                               |  |

| Sr. No. | Client Name                             | AUM in<br>Cr. |
|---------|---|---------------|
| 1       | AMBIT INVESTMENTS AIAPL EMERGING GIANTS | 4.99          |



5.18

#### As on September 30, 2019

| Category                      | Of clients                              | No of Clients | Funds<br>Managed<br>(Rs.in Crs) | Discretionary<br>/Non -<br>Discretionary |
|-------------------------------|---|---------------|---------------------------------|--|
| Associates                    | s / Group Companies*                    | 1.00          | 4.99                            | Discretionary                            |
| Others (A                     | ctive)                                  | 287.00        | 200.84                          | Discretionary                            |
| Total                         |   | 288.00        | 205.83                          | Discretionary                            |
| Associates                    | s / Group Companies                     | NA            | NA                              | Non-Discretionary                        |
| Others (A                     | ctive)                                  | NA            | NA                              | Non-Discretionary                        |
| Total NA NA Dis               |   |               | Non-<br>Discretionary           |  |
| Associates / Group Companies* |   |               |                                 |  |
| Sr. No.                       | Client Name                             |               |                                 | AUM in<br>Cr.                            |
| 1                             | AMBIT INVESTMENTS AIAPL EMERGING GIANTS |               |                                 | 4.99                                     |

#### As on March 31, 2019

1

| Category Of clients           | No of Clients | Funds<br>Managed<br>(Rs.in Crs) | Discretionary<br>/Non -<br>Discretionary |
|-------------------------------|---------------|---------------------------------|--|
| Associates / Group Companies* | 1             | 5.18                            | Discretionary                            |
| Others (Active)               | 136           | 140.20                          | Discretionary                            |
| Total                         | 137           | 145.38                          | Discretionary                            |
|                               |               |                                 |  |
| Associates / Group Companies  | NA            | NA                              | Non-Discretionary                        |
| Others (Active)               | NA            | NA                              | Non-Discretionary                        |
| Total                         | NA            | NA                              | Non-<br>Discretionary                    |
| Associates / Group Companies* |               |                                 |  |
| Sr. No. Client Name           |               |                                 | AUM in<br>Cr.                            |

#### b) Transactions with related parties are as under:

AMBIT INVESTMENTS AIAPL EMERGING GIANTS

AIA shall use the broking services of Ambit Capital Private Limited (Group Company) registered with NSE and BSE under SEBI Registration No. INZ000259334, Motilal Oswal Financial Services Limited registered with NSE and BSE under SEBI Registration no. INZ000158836 or Kotak Securities Limited SEBI Registration No: NSE INB/INF/INE 230808130, BSE INB 010808153/INF 011133230 or any other Stock Broker duly registered with SEBI. AIA shall also use the Depository services of Ambit Capital Private Limited registered with CDSL under SEBI Registration No. IN-DP-CDSL-374-2006 or any other Depository Participant duly registered with SEBI.

Complete Disclosure in respect of the transactions with the Related Parties (as per the Audited Accounts of March 31, 2021) as per the Standards specified by the Institute of Chartered Accountants of India are as per the Annexure A attached herewith.

#### c) Conflict of Interest:

In the normal course of business, circumstances may arise that could result in the interest of AIA conflicting with that of its affiliates / group entities, AIA makes best efforts to ensure that such conflicts of interest are identified and managed and that clients' interests are protected. AIA shall ensure fair treatment to all clients while providing unbiased services and render high standards of services and shall also ensure to put the client's interest above all.



AIA and its group companies have policies and procedures in place to control the flow and use of nonpublic, price sensitive information and employees' personal account trading. Where appropriate and reasonably achievable, AIA segregates the activities of staff working in areas where conflicts of interest may arise.

#### d) Appointment of Custodian and Fund Accountant:

AIA may appoint a custodian and/or fund accounted for its PMS services. Currently ICICI Bank Limited, HDFC Bank Limited and Kotak Mahindra Bank Limited are appointed as Custodians. Further, fund accounting services are provided by ICICI Bank Ltd.

#### 8. The financial performance of Portfolio Manager. (Based on audited financial statements)

Financial highlights of Ambit Investment Advisors Private Limited for the last 3 years are given as under:

|   |         |  | (Rs. In Lakhs                    |
|---|---------|--|----------------------------------|
| Particulars   |         | Year ended<br>31st March<br>2020<br>(Restated) | Year ended<br>31st March<br>2019 |
| Total Income  | 2024.39 | 982.81   | 162.36                           |
| Total Expenditure   | 1704.82 | 1436.74  | 366.79                           |
| Profit / (Loss) before<br>depreciation & tax  | 323.49  | (451.03)                                       | (204.43)                         |
| Less: Depreciation  | 3.92    | 2.90   | 2.78                             |
| Provision for tax   | -       | 1.32   | 2.06                             |
| Add/(Less): Deferred Tax<br>Asset and excess/ short<br>provision for tax in respect of<br>earlier years | (11.28) | (1.76)   | 6.28                             |
| Profit/(Loss) for the year after tax  | 330.85  | (453.49)                                       | (215.55)                         |

9. Portfolio Management performance of the Portfolio Manager for the last 3 years (calculation based on TWRR)

#### Below is the Performance of the Portfolio Manager for the period from 01/04/2021 to 30/09/2021

#### PRODUCT-AMBIT GOOD & CLEAN PORTFOLIO (DPMS)

|                  | Corporate           | Individual          |
|------------------|---------------------|---------------------|
| Particulars      | Weighted Return (%) | Weighted Return (%) |
| Portfolio Return | 13.14%              | 12.19%              |
| NIFTY MIDCAP 100 | 28.24%              | 28.24%              |

#### **PRODUCT- EMERGING GIANTS**

|                     | Corporate           | Individual          |
|---------------------|---------------------|---------------------|
| Particulars         | Weighted Return (%) | Weighted Return (%) |
| Portfolio Return    | 24.21%              | 23.23%              |
| BSE SMALL-CAP INDEX | 35.99%              | 35.99%              |

#### **PRODUCT- COFFEE CAN**

|                  | Corporate           | Individual          |
|------------------|---------------------|---------------------|
| Particulars      | Weighted Return (%) | Weighted Return (%) |
| Portfolio Return | 20.21%              | 17.13%              |
| NIFTY 50         | 19.93%              | 19.93%              |

#### PRODUCT- GOOD & CLEAN MIDCAP AND SMALL CAP FUND

**Corporate** Individual



| Particulars      | Weighted Return (%) | Weighted Return (%) |
|------------------|---------------------|---------------------|
| Portfolio Return | 18.27%              | 1.61%               |
| S&PBSE500        | 22.12%              | 22.12%              |

#### **PRODUCT- GOOD & CLEAN MULTICAP FUND**

| Corporate           | Individual                   |
|---------------------|------------------------------|
| Weighted Return (%) | Weighted Return (%)          |
| 9.03%               | 21.60%                       |
| 11.70%              | 22.12%                       |
|                     | Weighted Return (%)<br>9.03% |

(Corporate client start from 22/06/2021)

#### **PRODUCT- AMBIT STP FUND**

|                        | Corporate           | Individual          |
|------------------------|---------------------|---------------------|
| Particulars            | Weighted Return (%) | Weighted Return (%) |
| Portfolio Return       | 0.30%               | 0.00%               |
| CRISIL Overnight Index | 0.32%               | 0.03%               |

(Corporate client start from 24/08/2021 & Induvial client start from 28 Sep 2021)

#### **PRODUCT-** Non Discretionary Portfolio

|                  | Corporate           | Individual          |
|------------------|---------------------|---------------------|
| Particulars      | Weighted Return (%) | Weighted Return (%) |
| Portfolio Return | 21.17%              | 20.74%              |

#### Below is the Performance of the Portfolio Manager for the period from 01/04/2020 to 31/03/2021

#### PRODUCT-AMBIT GOOD & CLEAN MIDCAP FUND (DPMS)

|                  | Corporate           | Individual          |
|------------------|---------------------|---------------------|
| Particulars      | Weighted Return (%) | Weighted Return (%) |
| Portfolio Return | 76.00%              | 77.67%              |
| NIFTY MIDCAP 100 | 102.44%             | 102.44%             |

#### **PRODUCT- EMERGING GIANTS (DPMS)**

|                      | Corporate           | Individual          |
|----------------------|---------------------|---------------------|
| Particulars          | Weighted Return (%) | Weighted Return (%) |
| Portfolio Return     | 105.40%             | 100.46%             |
| BSE SMALL-CAP INDEX* | 114.90%             | 114.90%             |

#### **PRODUCT- COFFEECAN (DPMS)**

|                  | Corporate           | Individual          |
|------------------|---------------------|---------------------|
| Particulars      | Weighted Return (%) | Weighted Return (%) |
| Portfolio Return | 44.43%              | 40.37%              |
| Nifty 50         | 70.87%              | 70.87%              |

#### Below is the Performance of the Portfolio Manager for the period from 01/04/2019 to 31/03/2020 PRODUCT-AMBIT GOOD & CLEAN MIDCAP FUND (DPMS)

|                  | Corporate           | Individual          |
|------------------|---------------------|---------------------|
| Particulars      | Weighted Return (%) | Weighted Return (%) |
| Portfolio Return | -23.71%             | -21.61%             |
| BSE 500          | -27.48%             | -27.48%             |

#### **PRODUCT- EMERGING GIANTS (DPMS)**

|             | Corporate           | Individual          |
|-------------|---------------------|---------------------|
| Particulars | Weighted Return (%) | Weighted Return (%) |



| Portfolio Return     | -17.09% | -17.85% |
|----------------------|---------|---------|
| BSE SMALL-CAP INDEX* | -36.06% | -36.06% |

#### **PRODUCT- COFFEECAN (DPMS)**

|                  | Corporate           | Individual          |
|------------------|---------------------|---------------------|
| Particulars      | Weighted Return (%) | Weighted Return (%) |
| Portfolio Return | -4.44               | -3.43               |
| Nifty 50         | -26.57              | -27.06              |

#### Below is the Performance of the Portfolio Manager for the period from 01/04/2018 to 31/03/2019

#### PRODUCT-AMBIT GOOD & CLEAN MIDCAP FUND (DPMS)

|                  | Corporate           | Individual          |
|------------------|---------------------|---------------------|
| Particulars      | Weighted Return (%) | Weighted Return (%) |
| Portfolio Return | 19.51%              | 19.40%              |
| BSE 500*         | 8.35%               | 8.35%               |

#### **PRODUCT- EMERGING GIANTS (DPMS)**

|                      | Corporate           | Individual          |
|----------------------|---------------------|---------------------|
| Particulars          | Weighted Return (%) | Weighted Return (%) |
| Portfolio Return     | 0.95%               | -1.53%              |
| BSE SMALL-CAP INDEX* | -11.57%             | -11.57%             |

#### **10. Audit Observations**

The Internal Auditor/Statutory Auditor has not found any material observations in the operation and compliance of AIAPL.

#### 11. Nature of expenses / Range of fees

#### Portfolio Management /Investment Management and Advisory Fees

It relates to the fees payable by the client for the Portfolio Management Services offered to the Clients by the Portfolio Manager. This fee may be a fixed charge or a percentage of quantum of funds managed or linked to portfolio on return achieved or a combination of any of these or Advisory Fee, as set out in the Portfolio Management Service Agreements / annexure / schedules attached thereto. The detailed fee schedule is available as a part of agreement and depends on the nature of product.

#### **Depository & Custodian charges**

These charges relate to opening and maintenance of Depository Accounts and/or custody fee and charges (wherever required) paid to the Custodians and/or Depository Participants, dematerialization of scrips, Securities lending & borrowing & their transfer charges in connection with the operation and management of the Client's Portfolio account.

#### Registrar and transfer agent fee

A fee payable to the Registrar and Transfer Agents for effecting transfers of Securities and includes stamp charges, notary charges, cost of affidavits, courier, post etc.

#### **Brokerage and transaction cost**

These costs relate to charges payable to the broker for account opening charges, execution of transactions on the stock exchange or otherwise on purchase & sale of shares, bonds, debentures, units, and other instruments and includes charges like service charges, stamp duty, service tax, turnover tax, transaction cost, security transaction tax, entry and/ or exit load on sale or purchase of mutual fund etc as applicable from time to time.

#### Securities lending and borrowing charges

Charges payable under execution of deal/trades under Securities lending and borrowings (SLB) means charges payable for lending of securities, cost of borrowing, transfer of securities in connection with same.



#### **Certification and professional charges**

Charges payable for out sourced professional services like accounting, auditing, taxation and legal services etc. for documentation, notarizations, certifications, attestations required by bankers or regulatory authorities including legal fees etc. may be charged and recovered from the Client. Additional applicable taxes shall be charged on the amount of fees.

#### Fees, entry/exit loads and charges in respect of investment in mutual funds:

In case of investments in Mutual Funds, Mutual Fund shall be recovering expenses or management fees, entry/exit loads and other incidental expenses along with service tax, if any, on such recoveries and such fees, entry/exit loads and charges including services tax on such recoveries shall be paid to the Asset Management Company of these Mutual Funds on the Clients' account. Such fees and charges are in addition to the Portfolio Management fees described above.

#### **Incidental expenses**

Charges in connection with day to day operations like courier expenses, stamp duty, service tax, postal, telegraphic, opening and operation of bank account or any other out of pocket expenses as may be incurred by the Portfolio Manager.

| Transaction type             | Range  |
|------------------------------|--|
|                              | Upto Rs 2000/- on client activation (Include Franking &      |
| Client Onboarding Fee        | Stamping)  |
| Fixed Management Fee         | From 0% to 3% p.a.   |
| Performance fee              | From 0% to 20% of profit above Hurdle, if any                |
|                              | From 0% to 3% as mentioned in the Agreement, Nil for exit    |
| Exit fees                    | post 3 years   |
| Transaction Charges          | As mentioned in the Agreement                                |
| Equity Brokerage             | 10 bps for Pool, at actuals for Non-Pool clients             |
| Custody Charges              | 0 to 5 bps per annum on AUM                                  |
|                              | Nil for Individuals; For Non-Individuals – at actuals as per |
| DP Charges                   | Depository Guidelines  |
| Fund Accounting Charges      | 0 to 5 bps per annum on AUM                                  |
|                              | At actuals as mentioned in Demat account opening Form        |
|                              | AMC charges – Individual 500 + GST and Non-Individual        |
| Demat Charges                | 1500 + GST   |
| Certification & Professional |  |
| Charges                      | Upto Rs 2000/- per annum                                     |
| Incidental Expenses          | At actuals   |

The Range of fees charged by the Portfolio Manager is given in the below table:

DIRECT ON-BOARDING OF CLIENTS: AIAPL provides the facility for direct on-boarding of clients .i.e. on-boarding of clients without intermediation of distributors. In case of direct on-boarding, no charges except statutory charges shall be levied on clients.

#### 12. Taxation Policy (as on March 31, 2021):

The general information stated below is based on the general understanding of direct tax laws in force in India as on the date of the Disclosure Document and is provided only for general information to the Client only *vis-à-vis* the investments made through the Portfolio Management Services ('PMS') of Ambit Investment Advisors Private Limited ("the Portfolio Manager" or "the Company"). This information gives the direct tax implications on the footing that the securities are/will be held for the purpose of investments. In case, the securities are held as stock-in-trade, the tax treatment will substantially vary and the issue whether the investments are held as capital assets or stock-in-trade needs to be examined on a case to case basis. There is no guarantee that the tax position prevailing as on the date of the Disclosure Document/the date of making investment shall endure indefinitely.



Further, the statements with regard to benefits mentioned herein are expressions of views and not representations of the Portfolio Manager to induce any client, prospective or existing, to invest in the portfolios of the Company. Implications of any judicial decisions/ double tax avoidance treaties etc. are not explained herein. The Client should not treat the contents of this section of the Disclosure Document as advice relating to legal, taxation, investment or any other matter. In view of individual nature of the tax benefits, interpretation of circulars for distinguishing between capital asset and trading asset, etc., the Client is advised to best consult its or his or her own tax consultant, with respect to specific tax implications arising out of its or his or her portfolio managed by the Portfolio Manager.

It is the responsibility of all prospective clients to inform themselves as to any income tax or other tax consequences arising in the jurisdictions in which they are resident or domiciled or have any other presence for tax purposes, which are relevant to their particular circumstances in connection with the acquisition, holding or disposal of the units.

The following summary is based on the law and practice of the Income-tax Act, 1961 ("the IT Act"), the Income tax Rules, 1962 ("the IT Rules") and various circulars and notifications issued thereunder from time to time. The IT Act is amended every year by the Finance Act of the relevant year, and this summary reflects the amendments enacted in the Finance Act, 2021. The tax rates mentioned below relate to Financial Year 2021-22 (Assessment Year 2022-23).

The applicable rate of surcharge in case of foreign companies is 2% where the income exceeds INR 10 m but is less than or equal to INR 100 m and is 5% where the income exceeds INR 100 m.

In case of resident companies (other than companies covered under section 115BAA and 115BAB of the IT Act) having total income exceeding INR 10 m but not exceeding INR 100 m, surcharge of 7% on income tax is applicable. In case of resident companies having total income exceeding INR 100 m, surcharge of 12% is applicable. In the case of resident companies having income chargeable under Section 115BAA and 115BAB of the IT Act, surcharge of 10% is applicable irrespective of taxable income.

In case of firms having total income exceeding INR 10 m, surcharge of 12% is applicable.

In case of individual or Hindu undivided family or association of persons or body of individuals, whether incorporated or not, or every artificial juridical person, i) having total income exceeding INR 5 m but not exceeding INR 10 m, surcharge of 10% on income tax is applicable ii) having total income exceeding INR 10 m but not exceeding INR 20 m, surcharge of 15% on income tax is applicable iii) having total income exceeding income exceeding INR 20 m but not exceeding INR 50 m, surcharge of 25% on income tax is applicable and iv) having total income exceeding INR 50 m, surcharge of 37% on income tax is applicable. However, in the case where the total income includes any income referred to in Section 111A or Section 112A of the IT Act, or income by way of dividends, surcharge on such income shall not exceed 15%.

In addition to the above, Health and Education Cess at the rate of 4% shall be leviable on aggregate of tax and surcharge.

#### I. Taxation in hands of Clients

#### A. Resident taxation

A resident investor should be subject to tax on his / her global income. In the case of a resident but not ordinarily resident, any income which accrues/ arises outside India shall not be subject to tax in India, unless it is derived from a business controlled in India / profession set up in India.

A Hindu undivided family, firm or other association of persons is said to be resident in India in any previous year unless where the control and management of its affairs is situated wholly outside India during the year under consideration.

A Company is said to be a resident in India in the previous year if (i) it is an Indian Company; or (ii) its place of effective management is situated in India.



Every other person is said to be resident in India during the year under consideration except where the control and management of affairs is situated wholly outside India.

#### **B.** Non-resident taxation

A non-resident investor would be subject to taxation in India only if;

- it is regarded a tax resident of India; or
- being a non-resident in India, it derives (a) Indian-sourced income; or (b) if any income is received / deemed to be received in India; or (c) if any income has accrued / deemed to have accrued in India in terms of the provisions of the IT Act.

Section 6 of the IT Act was amended by the Finance Act, 2015 to provide that a foreign company should be treated as a tax resident in India if its place of effective management ('**POEM**') is in India in that year. The Finance Act, 2016 provided that the said amended provisions are effective from 1 April 2017. POEM has been defined to mean a place where key management and commercial decisions that are necessary for the conduct of the business of an entity as a whole are, in substance made.

The CBDT had *vide* its Circular dated 24 January 2017, issued guiding principles for determination of POEM of a Company ('**POEM Guidelines**'). The POEM Guidelines lays down emphasis on POEM concept being 'substance over form' and further provides that place where the management decisions are taken would be more important than the place where the decisions are implemented for determining POEM. The CBDT had *vide* circular dated 23 February 2017, clarified that provisions of Sec 6(3)(ii) relating to POEM would not apply to companies having turnover or gross receipts less than or equal to INR 500 m during the Financial Year.

#### o Tax Treaty Benefits

As per section 90(2) of the IT Act, the provisions of the IT Act would apply to the extent they are more beneficial than the provisions of the Double Taxation Avoidance Agreement ('**Tax Treaty**') between India and the country of residence of the offshore investor to the extent of availability of Tax Treaty benefits to the offshore investors (subject to GAAR provisions discussed below and to the extent of availability of Treaty benefits to the non-resident investors). However, no assurance can be provided that the Tax Treaty benefits will be available to the offshore investor or the terms of the Tax Treaty will not be subject to amendment or reinterpretation in the future.

The taxability of such income of the non-resident investor, in the absence of Treaty benefits or from a country with which India has no Treaty, would be as per the provisions of the IT Act.

Further, to prevent the granting of Tax Treaty benefits in inappropriate circumstances and to align it with the Multilateral Convention to implement Treaty related measures to prevent Base Erosion and Profit Shifting, the Finance Act, 2020 has amended Section 90(1) to provide that the Central Government shall enter into agreement(s) for the avoidance of double taxation without creating opportunities for non-taxation or reduced taxation through tax evasion or avoidance (including through treaty shopping arrangements aimed at obtaining reliefs provided in the said agreement for the indirect benefit to residents of any other country or territory).

#### • Tax Residency Certificate

Section 90(4) of the IT Act provides that in order to claim Tax Treaty benefits, the offshore investor has to obtain Tax Residency Certificate ('**TRC**') as issued by the foreign tax authorities. Further, the offshore investor should be required to furnish such other information or document as prescribed. In this connection, the CBDT *vide* its notification dated 1 August 2013, amended Rule 21AB of the IT Rules prescribing certain information in Form No 10F to be produced along with the TRC, if the same does not form part of the TRC.

The details required to be furnished are as follows:

Status (individual, company, firm, etc.) of the assessee;



- Nationality (in case of an individual) or country or specified territory of incorporation or registration (in case of others);
- Assessee's tax identification number in the country or specified territory of residence and in case there is no such number, then, a unique number on the basis of which the person is identified by the Government of the country or the specified territory of which the assessee claims to be a resident;
- Period for which the residential status, as mentioned in the TRC, is applicable; and
- Address of the assessee in the country or specified territory outside India, during the period for which the certificate is applicable.

The additional information prescribed above may not be required to be provided if it already forms a part of the TRC.

# C. Characterisation of income

Traditionally, the issue of characterisation of exit gains (whether taxable as business income or capital gains) has been a subject matter of litigation with the Indian Revenue authorities. There have been judicial pronouncements on whether gains from transactions in securities should be taxed as 'business income' or as 'capital gains'. However, these pronouncements, while laying down certain guiding principles have largely been driven by the facts and circumstances of each case.

Also, the Central Board of Direct Taxes (**'CBDT'**) has provided guidance (*vide* its Instruction no. 1827 dated 31 August 1989 and Circular No. 4 of 2007, dated 15 June 2007) in respect of characterisation of gains as either capital gains or business income. Following are the key illustrative factors indicative of capital gains characterisation (not business income):

- (a) Intention at the time of acquisition capital appreciation
- (b) Low transaction frequency
- (c) Long period of holding
- (d) Shown as investments in books of accounts (not stock in trade)
- (e) Use of owned funds (as opposed to loan) for acquisition
- (f) Main object in constitution document is to make investments
- (g) Higher level of control over the investee company

Regarding characterisation of income from transactions in listed shares and securities, the CBDT had also issued a clarificatory Circular No. 6 of 2016, dated February 29, 2016, wherein with a view to reduce litigation and maintain consistency in approach in assessments, it has instructed that income arising from transfer of listed shares and securities, which are held for more than twelve months would be taxed under the head 'Capital Gains' unless the tax-payer itself treats these as its stock-in-trade and transfer thereof as its business income.

In the context of transfer of unlisted shares, the CBDT has issued a clarification vide Instruction No. F.No. 225/12/2016/ITA.II dated May 2, 2016 stating that income arising from transfer of unlisted shares would be considered under the head 'Capital Gains' irrespective of the period of holding with a view to avoid dispute /litigation and to maintain uniform approach (with tax treatment on transfer of listed shares). However, the above shall not apply in the following cases:

- The genuineness of transactions in unlisted shares itself is questionable; or
- The transfer of unlisted shares is related to an issue pertaining to lifting of corporate veil; or
- The transfer of unlisted shares is made along with the control and management of underlying business

and the Indian Revenue Authorities would take appropriate view in such situations.

# **D.** Different streams of income and it's tax implications

The tax implications in the hands of resident as well as non-resident investors on different income streams received on transfer of securities being units of mutual fund are discussed below:

#### i. Dividend income



Prior to the amendments by the Finance Act, 2020, dividends declared by Indian companies were exempt from tax in the hands of the investors under section 10(34) of the Act. The Indian Company would be liable to pay dividend distribution tax at the effective rate 20.56% for F.Y, 2019-20 of the dividends at the time of distributing to the investors.

As per the amendments made by the Finance Act, 2020, the Indian Company declaring dividend on or after 1 April 2020, would not be required to pay any distribution tax on dividend distributed/ paid/ declared to investors. The dividend income shall now be taxable in the hands of the investos under section 56 of the IT Act under the head 'Income from Other Sources' at the applicable rates. Further, the taxpayer can claim a deduction of interest expenditure under section 57 of the IT Act against such dividend income up to 20% of the dividend income.

The dividend declared by all mutual funds are also taxable in the hands of investors in the same manner.

As per the amended provisions, the dividend income (net of deductions, if any) shall be taxable at the following rates:

#### Resident unitholders

| Dividend income earned by         | Tax rate for domestic investors                    |
|-----------------------------------|--|
| Resident companies (Note 1 and 2) | 30%  |
| Firms / LLPs                      | 30%  |
| Others (Note 3)                   | As per applicable slab rates,<br>maximum being 30% |

The above-mentioned tax rates are exclusive of surcharge and health and education cess.

Note 1: The Finance Act, 2021, has reduced tax rate to 25% (plus applicable surcharge and health and education cess) in case of domestic companies having total turnover or gross receipts not exceeding INR 4,000 m in the Financial Year 2019-20 (Assessment Year 2020-21).

Note 2: Further, as per the Taxation Laws (Amendment) Act, 2019, the tax rates for resident companies exercising the option under section 115BAA and section 115BAB of the IT Act shall be 22% and 15% respectively (for both sections - plus surcharge at the rate of 10% and health and education cess at the rate of 4%), subject to fulfilment of conditions prescribed in the said sections.

Note 3: The Finance Act, 2020, has inserted a new section 115BAC in the IT Act. As per the said section, Individual and HUF will have an option to pay tax on its total income at the reduced tax rates. The income would however have to be computed without claiming prescribed deductions or exemptions.

#### Non-resident unitholders

Dividend income (net of deductions, if any) shall be taxable in the hands of the non-resident unitholders at the rate of 20% under the IT Act.

However, this rate shall be subject to the tax rate specified in the Tax Treaties of the respective jurisdictions of the unitholders and subject to applicable conditions.

#### ii. If gains are categorized as capital gains



If the gains arising from sale of capital assets being securities (including units, etc.) are characterised as capital gains, the tax rate depends on the period of holding of the securities. The tax rates for securities (including mutual funds) are discussed below.

# i. Period of holding

Capital assets are classified as long-term assets ('LTCA') or short-term assets ('STCA'), based on the period of holding of these assets. The period of holding of the asset is computed from the date of acquisition to the date of transfer. Depending on the period of holding for which the securities are held, the gains would be taxable as short-term capital gains ('STCG') or long term capital gains ('LTCG').

This is discussed below:

| Nature of asset                         | STCA                   | LTCA                  |
|---|------------------------|-----------------------|
| Listed securities (other than a Unit) / | Held for not more than | Held for more than 12 |
| Unit of equity oriented fund            | 12 months              | months                |
| Unlisted and listed units (other than   | Held for not more than | Held for more than 36 |
| units in an equity oriented fund)       | 36 months              | months                |
| Unlisted shares                         | Held for not more than | Held for more than 24 |
|   | 24 months              | months                |
|   |                        |                       |

# ii. <u>Taxation of capital gains</u>

Depending on the classification of capital gains, the investors would be chargeable to tax as per the IT Act as under:



| Nature of Income   | Tax rate<br>resident<br>investors<br>(Note 1) | for   | Tax rate for non-<br>residents<br>(Note 1 and 2) | Tax rate for<br>Foreign Portfolio<br>Investors<br>(Note 1) |
|--|---|-------|--|--|
| STCG on transfer of unit of an equity<br>oriented fund on which Securities<br>Transaction Tax ("STT") has been paid  |   |       | 15%  | 15%  |
| STCG on transfer of unlisted units and listed units (other than the above)   | (Note 3)                                      |       | 40%/ 30%<br>(Note 4)                             | 30%<br>(Note 5)  |
| LTCG on transfer of unit of an equity<br>oriented fund provided STT paid on transfer<br>of units of an equity oriented fund exceeding<br>INR 1 lakh  | (Note 6)                                      |       | 10%<br>(Note 6)                                  | 10%<br>(Note 6)  |
| LTCG on transfer of unlisted units   | 20% indexation)                               | (with | 10%<br>(Note 6, 7 and 8)                         | 10%<br>(Note 6)  |
| LTCG on transfer of units of listed mutual<br>fund (other than equity oriented fund)   | 20%<br>indexation)                            | (with |  |  |
| STCG on transfer of Listed equity shares on<br>a recognized stock exchange on which STT<br>has been paid   |   |       | 15%  | 15%  |
| LTCG on transfer of listed equity shares on<br>a recognized stock exchange on which STT<br>thas been paid and LTCG on long term gains<br>on transfer of listed bonds or listed<br>debentures |   |       | 10%  | 10%  |
| Other short term capital gains<br>1  | 30%   |       | 40%/30%<br>(note 4)                              | 30%  |
| LTCG on transfer of unlisted securities (including bond and debentures)  | 20%   |       | 10%  | 10%  |

t to availability of Tax Treaty benefits in the case of non-residents, if any.

**Note 1 -** *Plus applicable surcharge and cess* 

**Note 2** - In case the investments are made by Non Resident Indian ('NRI') - Such clients are entitled to be governed by the special tax provisions under Chapter XII-A of the IT Act and if the NRI investors opt to be governed by these provisions under the IT Act, any long-term capital gains should be taxable at the rate of 10% (plus applicable rate of surcharge and cess) without considering the indexation benefit.

**Note 3** - The Finance Act, 2021, has reduced the tax rate to 25% (plus applicable surcharge and health and education cess) in case of domestic companies having total turnover or gross receipts not exceeding INR 4,000 m in the Financial Year 2019-20 (Assessment Year 2020-21). Further, as per the Taxation Laws (Amendment) Act, 2019, the tax rates for resident companies exercising the option under Section 115BAA and Section 115BAB of the IT Act shall be 22% and 15% respectively (for both sections - it may be possible to consider the surcharge at the rate of 10% and health and education cess at the rate of 4%), subject to fulfilment of conditions prescribed in the said sections. Furthermore, the Finance Act, 2020, has inserted a new section 115BAC in the IT Act. As per the said section, the Individual and HUF will have an option to pay tax on its total income at the reduced tax rates. The income would however have to be computed without claiming prescribed deductions or exemptions. At present, we have considered the highest slab rate of 30% (plus applicable surcharge and health and education cess) in the case of unitholders other than company, firm and limited liability partnership.

Note 4 - 30% in the case of non-resident investors other than foreign company. 40% in



case of foreign company.

Note 5 - No foreign exchange benefit

Note 6 - Without considering indexation and foreign exchange fluctuation benefit

**Note 7** - *The Revenue Authority may seek to apply a higher rate of 20% considering the judicial precedent.* 

*Note* 8 – *Further, the revenue may seek to apply a higher rate of 20% on sale of unlisted units as against 10% as stated above.* 

# iii. If gains are categorized as business income

If the gains are categorised as business income, it shall be taxable at the rate of 30% (plus applicable surcharge and cess) in case of resident investors and also for non-residents other than a foreign company (assuming the highest slab rate for individual). The Finance Act, 2021, has reduced the tax rate to 25% (plus applicable surcharge and health and education cess) in case of domestic companies having total turnover or gross receipts not exceeding INR 4,000 m in the Financial Year 2019-20 (Assessment Year 2020-21).

It shall be taxable at the rate of 40% (plus applicable surcharge and cess) in case of a foreign company. The above rates would be subject to availability of benefits under the tax treaty, if any in case of non-resident assessee.

# iv. Interest income

Income in the nature of interest income would be subject to tax at 30% (plus applicable surcharge and cess) in case of resident investors and also for non-resident investors other than foreign company (assuming the highest slab rate for individual). The Finance Act, 2021, has reduced the tax rate to 25% (plus applicable surcharge and health and education cess) in case of domestic companies having total turnover or gross receipts not exceeding INR 4,000 m in the Financial Year 2019-20 (Assessment Year 2020-21).

It shall be taxable at the rate of 40% (plus applicable surcharge and cess) in case of a foreign company. The above rates would be subject to availability of benefits under the tax treaty, if any in case of non-resident assessee.

#### v. Deemed income on investment in securities

Section 56(2)(x) of the Act, provides that if any assessee receives any property (including securities) from any person without consideration or for inadequate consideration in excess of INR 0.05 m as compared to the fair market value, fair market value in excess of such consideration shall be taxable in the hands of the recipient as Income from Other Sources. The above rates would be subject to availability of benefits under the tax treaty, if any in case of non-resident assessee.

The CBDT has issued rules with revised mechanism for computation of FMV for the purpose of section 56(2)(x) of the IT Act.

Accordingly, such other income would be chargeable to tax (i) at the rate of 30% (plus applicable rates of surcharge and cess) in case of resident investors (assuming highest slab rate for resident individual) and also for non-resident investors other than foreign company (ii) at the rate of 40% (plus applicable rates of surcharge and cess) in case of foreign companies.

The Finance (No. 2) Act, 2019 has proposed that the above provision shall not apply to any sum of money or any property received by such class of persons and subject to fulfilment of conditions as may be prescribed.



#### vi. Gain arising on buyback of shares by company

As per 10(34A) of the IT Act, gains arising on buyback of shares (including shares listed on recognized stock exchange) are exempt in the hands of investors. However, as per section 115QA of the IT Act, a distribution tax at the rate of 23.072% is payable by an Indian company on distribution of income by way of buy-back of its shares if the buy back is in accordance with the provisions of the Companies Act, 2013. Such distribution tax should be payable on the difference between consideration paid by such Indian company for the purchase of its own shares and the amount that was received by the Indian investee company at the time of issue of such shares, determined in the manner prescribed.

# vii. Expenditure incurred in relation to income not includible in the total income

As per the provisions of section 14A read with rule 8D of the IT Rules, if any income of the investors does not form part of the total income or is exempt under the provisions of the IT Act then any expenditure incurred by the Investor, directly or indirectly, in relation to such income will not be allowed as deduction for the purpose of calculating the total taxable income of the Investor.

# viii. Bonus stripping

Where any person buys or acquires any units of a mutual fund or the Unit Trust of India within a period of three months prior to the record date (i.e., the date that may be fixed by a Mutual Fund or the Administrator of the specified undertaking or the specified company, for the purposes of entitlement of the holder of the units to receive additional unit without any consideration) and such person is allotted additional units (without any payment) on the basis of holding of the aforesaid units on the record date, and if such person sells or transfers all or any of the original units within a period of nine months after the record date while continuing to hold all or any of the additional units, then any loss arising to him on account of such purchase and sale of all or any of the units would be ignored for the purpose of computing his income chargeable to tax. Further, the loss so ignored would be deemed to be the cost of acquisition of such additional units as are held by him on the date of sale or transfer of original units.

#### ix. Minimum Alternate Tax

The Taxation Laws (Amendment) Act, 2019 has reduced the base rate of MAT from 18.5% to 15% (plus applicable surcharge and cess), which shall be applicable w.e.f. 1 April 2020 i.e. financial year 2019-2020.

As per the IT Act, if the income-tax payable on total income by any company is less than 15% (excluding applicable surcharge and health and education cess) of its book profits, the company will be required to pay MAT which will be deemed to be 15% of such book profits (excluding applicable surcharge and health and education cess).

Further, MAT provisions shall not be applicable to a foreign company if such company is a resident of a country or a specified territory with which India has a Tax Treaty and the company does not have a permanent establishment in India. Also, MAT provisions are not applicable if the foreign company is a resident of a country or a specified territory with which India does not have a Tax Treaty, and the company is not required to seek registration under any law in relation to companies.

In case where the domestic company opts to be taxed as per the rates and manner prescribed under Section 115BAA and 115BAB of the IT Act, then MAT provisions shall not be applicable to such domestic companies. Also, MAT credit (if any) shall not be allowed to be carried forward once the company exercises the option to avail reduced tax rates as mentioned above.

# x. Alternate Minimum Tax

The IT Act provides for levy of Alternate Minimum Tax ('AMT') on non-corporate tax payers if



the tax amount calculated at the rate of 18.5% (plus applicable surcharge and health and education cess) of the adjusted total income, as the case may be, is higher than the regular income-tax payable under the normal provisions of the IT Act. Such provisions are not applicable if the adjusted total income does not exceed INR 2 m.

Further, as per Finance Act 2020, the above provisions are not applicable in case of a person who exercises the option referred to in section 115BAC or section 115BAD of the IT Act.

#### **II.** Withholding at a higher rate

The income tax provisions provide that where a recipient of income (which is subject to withholding tax) does not have a Permanent Account Number, then tax is required to be deducted by the payer at higher of the following i.e. rates specified in relevant provisions of the IT Act, or rates in force or at 20%. However, this provision of the IT Act shall not apply in respect of payments in the nature of interest, royalty, fees for technical services, dividend and payments on transfer of any capital asset to a non-resident, subject to furnishing of certain details and documents. As per Rule 37BC of the ITR, the following details and documents are prescribed:

- Name, e-mail id, contact number;
- Address in the country or specified territory outside India of which the deductee is a resident;
- A certificate of his being resident in any country or specified territory outside India from the Government of that country or specified territory if the law of that country or specified territory provides for issuance of such certificate; and
- Tax identification number of the deductee in the country or specified territory of his residence and in case no such number is available, then a unique number on the basis of which the deductee is identified by the Government of that country or the specified territory of which he claims to be a resident.

As per Rule 37BC of the IT Rules, the provision of section 206AA of the IT Act shall not apply in respect of payments made to a person being a non-resident if the provision of section 139A of the IT Act do not apply to such person on account of rule 114AAB of the IT Rules.

# III. Carry-forward of losses and other provisions (applicable irrespective of the residential status)

In terms of section 70 read with section 74 of the IT Act, short term capital loss arising during a year can be set-off against short term as well as long term capital gains. Balance loss, if any, shall be carried forward and set-off against any capital gains arising during the subsequent 8 assessment years. A long term capital loss arising during a year is allowed to be set-off only against long term capital gains. Balance loss, if any, shall be carried forward and set-off against long term capital gains arising during the subsequent 8 assessment years arising during the subsequent 8 assessment years.

#### IV. General Anti Avoidance Rule

General Anti Avoidance Rule ('GAAR') provisions have been introduced in Chapter X-A of the IT Act (effective from Financial Year beginning on 1 April 2017), which provides that an arrangement whose main purpose is to obtain tax benefit and which also satisfies at least one of the four specified test as mentioned below, can be declared as an 'impermissible avoidance arrangement'.

- Arrangement creates rights or obligations, which are not ordinarily created between persons dealing at arm's length price;
- Arrangement directly or indirectly results in the misuse or abuse of the provisions of the IT Act;
- Arrangement lacks commercial substance or is deemed to lack commercial substance in whole or in part; or
- Arrangement is entered into, or carried out, by means, or in a manner, which are not ordinarily employed by bonafide purposes.

The GAAR provisions would override the provisions of a Tax Treaty in cases where GAAR is invoked. The necessary procedures for application of GAAR and conditions under which it should



not apply, have been enumerated in Rules 10U to 10UC of the IT Rules. The IT Rules provide that GAAR should not be invoked unless the tax benefit in the relevant year does not exceed INR 30 m.

On 27 January 2017, the CBDT has issued clarifications on implementation of GAAR provisions in response to various queries received from the stakeholders and industry associations. Some of the important clarifications issued are as under:

- Where tax avoidance is sufficiently addressed by the Limitation of Benefit Clause ('LOB') in a Tax Treaty, GAAR should not be invoked.
- GAAR should not be invoked merely on the ground that the entity is located in a tax efficient jurisdiction.
- GAAR is with respect to an arrangement or part of the arrangement and limit of INR 30 m cannot be read in respect of a single taxpayer only.

# V. Multilateral Convention to implement Tax Treaty related measures to prevent Base Erosion and Profit Shifting

The Organisation of Economic Co-operation and Development ('OECD') released the Multilateral Convention to implement Tax Treaty related measures to prevent Base Erosion and Profit Shifting ('**MLI**'). The MLI, amongst others, includes a "principal purpose test", wherein Tax Treaty benefits can be denied if one of the principal purpose of an arrangement or a transaction was to, directly or indirectly, obtain tax benefit. The MLI has also expanded the scope of permanent establishment to include agent (excluding an independent agent) playing principal role, leading to routine conclusion of contracts without material modification. For this purpose, an agent is not considered independent if it acts exclusively or almost exclusively on behalf of one or more closely related enterprises. India has been an active participant in the entire discussion and its involvement in the BEPS project has been intensive. In a ceremony held in Paris on 7 June 2017, various countries including India, signed the MLIs.

The Union Cabinet of India issued a press release dated 12 June 2019 approving the ratification of the MLI to implement tax treaty related measures to prevent BEPS. The application of MLI to a Tax Treaty is dependent on ratification as well as positions adopted by both the countries signing a Tax Treaty.

On June 25, 2019, India has taken the final step for implementation of MLI by depositing its instrument of ratification with the OECD. The effect of such ratification by India can be known only after MLI positions of respective Tax Treaty partners are known.

#### VI. Securities transaction tax

STT is applicable on various transactions executed on stock exchanges as follows:

- (a) 0.001% on the sale of units of equity oriented funds on a recognised stock exchange in India where the contract for sale is settled by the actual delivery or transfer of units
- (b) 0.025% on the sale of equity shares in a company or units of equity oriented funds on a recognised stock exchange in India where the contract for sale is settled otherwise than by the actual delivery or transfer of shares or unit;
- (c) 0.001% on the sale of units of equity oriented fund to the Mutual Fund;
- (d) 0.001% on the sale or surrender or redemption of a unit of an equity oriented fund to an insurance company, on maturity or partial withdrawal, with respect to unit linked insurance policy issued by such insurance company on or after the first day of February, 2021.

# VII. Tax Risks

The investors are subject to a number of risks related to tax matters. In particular, the tax laws relevant to the investors are subject to change, accordingly, the tax liabilities that could be incurred by the investors as a result of such changes should also change. Further, any alternative tax positions adopted by the income tax authorities could give rise to incremental tax liabilities in



addition to the tax amounts already discharged by the investors. Some of the tax risks that may be faced by the investors are highlighted below:

#### a. Characterisation of income

As per the existing income-tax law, the income arising on transfer of listed securities held for more than 12 months immediately preceding the date of transfer could be characterised as capital gains if such assets are held as capital assets and this should not be subject to litigation by the income-tax authorities. Further, any other gains arising from the transfer of securities held by the investors may be treated either as "capital gains" or as "business income" for tax purposes, depending upon whether such securities were held as a capital asset or trading asset (i.e. stock-in-trade) and other criteria for characterising such income.

# b. Denial of tax treaty benefit to non-resident investors

In case, the tax treaty benefits are denied to a particular non-resident investor, the particular investor shall have to pay higher taxes as per the IT Act.

# c. GAAR

The GAAR provisions provide that an arrangement whose main purpose is to obtain a tax benefit and which also satisfies at least one of the four specified tests (i.e. arrangement is not in arm's length, misuse or abuse of tax laws, lacks or is deemed to lack commercial substance or not carried out for bonafide purpose) can be declared as an "impermissible avoidance arrangement". Further, the GAAR provisions, if invoked, could override the Treaty provisions.

The provisions pertaining to GAAR have been effective from financial year beginning on 1 April 2017 i.e. from Financial Year 2017-18 onwards.

There is no precedence on how GAAR will be implemented by Indian tax authorities.

# d. Disallowance under Section 14A of the Act

The provisions of section 14A of the Act, aims to disallow any expenditure which are incurred for earning exempt income. The tax authorities may in this regard, disallow a particular expense in fully or partially claiming that the same is incurred for the purpose of earning exempt income. There are a plethora of decisions on the applicability of Section 14A of the IT Act, in a particular situation.

# VIII. Goods and Services Tax

From 1 July 2017 onwards, GST will be applicable on services provided by the Portfolio Manager to its Clients. Accordingly, GST at the rate of 18% would be levied on fees if any, payable towards investment management fee to the Company.

THERE CAN BE NO GUARANTEE THAT THE ABOVE POSITION REGARDING TAXATION WOULD BE NECESSARILY ACCEPTED BY THE INDIAN TAX AUTHORITIES UNDER THE IT ACT. NO REPRESENTATION IS MADE EITHER BY THE PORTFOLIO MANAGER OR ANY EMPLOYEE, PARTNER OR AGENT OF THE MANAGER IN REGARD TO THE ACCEPTABILITY OR OTHERWISE OF THE ABOVE POSITION REGARDING TAXATION BY THE INDIAN TAX AUTHORITIES UNDER THE IT ACT. INVESTORS ARE URGED TO CONSULT THEIR OWN TAX ADVISERS IN THIS REGARD.

# **13. Accounting Policies**

The following Accounting policy will be applied for the investments of clients:

# 1. Accounting of investments:

- (i) The Books of Account of the Client is maintained on an historical cost basis.
- (ii) Realised gains/losses will be calculated by applying the first in/first out method.



- (iii) For derivatives/futures and options, unrealised gains and losses will be calculated by marking all the open positions to market.
- (iv) Unrealised gains/losses are the differences between the current market values / NAV's and the historical cost of the securities/price at which securities are valued on the date of admitting as a Corpus.
- (v) All income will be accounted on accrual or receipt basis, whichever is earlier.
- (vi) All expenses will be accounted on due or payment basis, whichever is earlier.
- (vii) The Portfolio Manager and the Client can adopt any specific norms or methodology for valuation of investment or for accounting the same, as may be mutually agreed between them on a case-by-case basis.
- (viii) Purchase and Sale transactions are accounted for on contract date basis.
- (ix) Purchases are accounted at the cost of acquisition inclusive of brokerage, stamp duty, transaction charges and entry loads in case of units of mutual fund. Sales are accounted based on proceeds net of brokerage, stamp duty, transaction charges and exit loads in case of units of mutual fund. Securities Transaction Tax, Demat charges and Custodian fees on purchase/ sale transaction would be accounted as expense on receipt of bills. Transaction fees on unsettled trades are accounted for as and when debited by the Custodian.
- (x) Securities Transaction Tax paid on purchase/sale of securities including derivativxes, during the Financial Year is recognized as an expense in the books of accounts.
- (xi) Bonus shares are recorded on the ex-benefit date (ex-date).
- (xii) Dividend income is recorded on the ex-dividend date (ex-date).
- (xiii) Interest on Debt instruments/ Fixed Deposit with banks is accounted on accrual basis.
- (xiv) Tax deducted at source (TDS) on interest on Fixed Deposits is considered as withdrawal of Portfolio and debited accordingly.
- (xv) For derivatives including futures and options, unrealized gains and losses will be calculated by marking to market the open positions.

#### 2. Valuation of Investments:

Investments in Equities, Mutual Funds and Debt Instruments will be valued at the closing price of the exchanges (closing price of NSE for DPMS portfolio or BSE as the case may be and BSE for NDPMS portfolio or NSE as the case may be) or the Repurchase Net Asset Value declared for the relevant Product on the date of the report or any cut-off date or the market value of the debt instrument at the cut-off date. Alternatively, the last available prices on the exchange or the most recent NAV will be reckoned.

Realized gains/losses will be calculated by applying the first in/first out and/or weighted average principle. The Portfolio Manager and the client can adopt any specific norms or methodology for valuation of investments or accounting the same as may be mutually agreed between them on a case specific basis. For derivatives including futures and options, unrealized gains and losses will be calculated by marking to market the open positions. Unrealized gains/losses are the differences in between the current market values/NAVs and the historical cost of the securities. Dividends on shares and units in mutual funds, interest etc, shall be accounted on receipt basis.

#### 3. Valuation of Unlisted Shares, Valuation of Suspended/Non traded Share/debt:

Valuation of Unlisted Shares, Valuation of Suspended/Non traded Share/debt shall be done by the fund Manager on a case to case basis.

#### 14. Investors Services and Compliance Officer

The details of investor relations officer who shall attend to investor queries to receive and the Compliance Officer who shall attend/resolve the investor grievances and complaints are mentioned below:

#### **Investor Relation Officer**

| Name of the person | : Siddhartha Rastogi                                  |
|--------------------|---|
| Designation        | : Principal Officer                                   |
| Address            | : Ambit House, 449, Senapati Bapat Marg, Lower Parel, |
|                    | Mumbai – 400 013                                      |



| Telephone                 | : 022 66233258  |
|---------------------------|---|
| Email                     | : siddhartha.rastogi@ambit.co                         |
|                           |   |
| <b>Compliance Officer</b> |   |
| Name of the person        | : Chirag Vaja   |
| Designation               | : Compliance Officer                                  |
| Address                   | : Ambit House, 449, Senapati Bapat Marg, Lower Parel, |
|                           | Mumbai – 400 013                                      |
| Telephone                 | : 91-22 66281939                                      |
| Email                     | : compliance@ambit.co                                 |
|                           |   |

Grievance, if any, that may arise pursuant to the Agreement entered into shall as far as possible be redressed through the administrative mechanism by the Portfolio Manager and the same shall be subject to SEBI (Portfolio Managers) Regulations, 2020, issued by SEBI and as amended thereto from time to time. However, all the legal actions and proceedings are subject to the jurisdiction of court in Mumbai only and are governed by Indian laws.

The Portfolio Manager will endeavor to address all complaints regarding service deficiencies or causes for grievance, for whatever reason, in a reasonable manner and time (i.e. within 30 days of receipt of complaint). If the investor remains dissatisfied with the remedies offered or the stand taken by the Portfolio Manager, the investor and the Portfolio Manager shall abide by the below mechanisms:

All disputes, difference, claims and questions whatsoever arising between the Client and the Portfolio Manager and/or their respective representatives shall be settled in accordance with the provision of the Arbitration and Conciliation Act, 1996 or any statutory requirement, modification or re-enactment thereof for the time being in force. Such arbitration proceedings shall be held at Mumbai or such other place as the Portfolio Manager thinks fit.

Without prejudice to anything stated above, the Client can also register its grievance/complaint through SCORES (SEBI Complaints Redress System), post which SEBI may forward the complaint to the Portfolio Manager and the Portfolio Manager will suitably address the same.

In case of any grievances the investors may email to investorgrievance.aia@ambit.co.

# 15. General

#### **Prevention of Money Laundering**

Prevention of Money Laundering Act, 2002 ('PML Act') came into effect from July 1, 2005 vide Notification No. GSR 436(E) dated July 1, 2005 issued by Department of Revenue, Ministry of Finance, Government of India. Further, SEBI vide its circular No. ISD/CIR/RR/AML/1/06 dated January 18, 2006 and Master Circular dated December 31, 2010 has mandated that all intermediaries including Portfolio Managers should formulate and implement a proper policy framework as per the guidelines on anti money laundering measures and also to adopt a "Know Your Customer" (KYC) policy. The intermediaries may, according to their requirements specify additional disclosures to be made by Clients for the purpose of identifying, monitoring and reporting incidents of money laundering and suspicious transactions undertaken by Clients. SEBI has further issued circular no. ISD/CIR/RR/AML/2/06 dated March 20, 2006 advised all intermediaries to take necessary steps to ensure compliance with the requirement of section 12 of the PML Act requiring inter alia maintenance and preservation of records and reporting of information relating to cash and suspicious transactions to Financial Intelligence Unit-India (FIU-IND). SEBI has further strengthened the KYC and client risk assessment requirements under its circular no. CIR/MIRSD/1/2014 dated March 12, 2014. The PMLA, Prevention of Money-laundering (Maintenance of Records of the Nature and Value of Transactions, the Procedure and Manner of Maintaining and Time for Furnishing Information and Verification and Maintenance of Records of the Identity of the Clients of the Banking Companies, Financial Institutions and Intermediaries) Rules, 2005 as amended and modified from time to time, the guidelines/circulars issued by SEBI thereto, as amended from time to time, are hereinafter collectively referred to as 'PML Laws'.



The Client(s) should ensure that the amount invested through the services offered by the Portfolio Manager is through legitimate sources only and does not involve and is not designated for the purpose of any contravention or evasion of the provisions of the Income Tax Act, 1961, PML Laws, Prevention of Corruption Act, 1988 and/or any other applicable law in force and also any laws enacted by the Government of India from time to time or any rules, regulations, notifications or directions issued there under.

To ensure appropriate identification of the Client(s) under its KYC policy and with a view to monitor transactions in order to prevent money laundering, the Portfolio Manager (itself or through its nominated agency as permissible under applicable laws) reserves the right to seek information, record investor's telephonic calls and/or obtain and retain documentation for establishing the identity of the investor, proof of residence, source of funds, etc. It may re-verify identity and obtain any incomplete or additional information for this purpose, including through the use of third party databases, personal visits, or any other means as may be required for the Portfolio Manager to satisfy themselves of the investor(s) identity, address and other personal information.

The Client(s) and their attorney(ies), if any, shall produce reliable, independent source documents such as photographs, certified copies of ration card/passport/driving license/PAN card, etc. and/or such other documents or produce such information as may be required from time to time for verification of the personal details of the Client(s) including *inter alia* identity, residential address(es), occupation and financial information by the Portfolio Manager. The Portfolio Manager shall also, after application of appropriate due diligence measures, have absolute discretion to report any transactions to FIU-IND (and any other competent authorities and self-regulating bodies), that it believes are suspicious in nature within the purview of the PML Laws and/or on account of deficiencies in the documentation provided by the Client(s) and the Portfolio Manager shall have no obligation to advise investors or distributors of such reporting. The KYC documentation requirements shall also be complied with by the persons becoming the Client by virtue of operation of law e.g. transmission, etc.

The Portfolio Manager may not seek fresh KYC from the Clients who are already KRA compliant and the ones who are not KRA compliant, the information will be procured by the Portfolio Manager and uploaded.

The Portfolio Manager, and its directors, employees, agents and service providers shall not be liable in any manner for any claims arising whatsoever on account of freezing the client account/rejection of any application or mandatory repayment/returning of funds due to non-compliance with the provisions of the PML Laws and KYC policy and/or where the Portfolio Manager believes that transaction is suspicious in nature within the purview of the PML Laws and/or for reporting the same to FIU-IND.



# **Client Information**

The Portfolio Manager shall presume that the identity of the Client and the information disclosed by the Client is true and correct. It will also be presumed that the funds invested by the Client through the services of the Portfolio Manager come from legitimate sources / manner and the investor is duly entitled to invest the said Funds. The Portfolio Manager may stop all the trading activities for such Client/s and take such actions as may be required under the Regulations and the Agreement, including closure of account.

Notwithstanding anything contained in this Disclosure Document, the provisions of the Regulations, PML Laws and the guidelines thereunder shall be applicable. Clients are advised to read the Disclosure Document carefully before entering into an agreement with the Portfolio Manager.

#### For Ambit Investment Advisors Private Limited

Sushant Digitally signed by Sushant Bhansali Date: 2021.12.02 17:02:39 +05'30'

Mr. Sushant Bhansali Director

Vikas Navnit Digitally signed by Vikas Navnit Gandhi Gandhi Date: 2021.12.02 16:37:32 +05'30'

Mr. Vikas Gandhi Director

Date: December 02, 2021 Place: Mumbai

# AMBIT INVESTMENT ADVISORS PRIVATE LIMITED

# Notes forming part of the financial statements for the year ended 31st March, 2021

# 32. Disclosure required under section 22 of Micro, Small and Medium Enterprises Development Act, 2006:

- (a) Principal amount outstanding ₹4.32 lakhs (31st March, 2020: ₹1.60 lakhs). No interest was due and remaining unpaid to Micro, Small and Medium suppliers as at the end of the year;
- (b) No amount of interest was paid during the year in terms of section 16 of the Micro, Small and Medium Enterprises Development Act, 2006, and no amount was paid to any Micro, Small and Medium suppliers beyond the appointed day during the year;
- (c) No amount of interest was due and payable during the year towards delay in making payment under the Micro, Small and Medium Enterprises Development Act, 2006;
- (d) No amount of interest was accrued and remaining unpaid at the end of the year.

The above information in respect of the Micro, Small and Medium enterprises has been determined to the extent such parties have been identified on the basis of information available with the Company. This has been relied upon by the auditors.

- 33. Related parties disclosures
- (i) Name of related parties and description of relationship
- (a) An individual owning, indirectly, an interest in the voting power that gives him control - Ashok Wadhwa
- (b) Holding Company
  - Ambit Private Limited
- (c) Fellow Subsidiary (with whom there are transactions)
  - Ambit Capital Private Limited
  - Ambit Investments
  - Ambit Principal Investments (w.e.f 28th June, 2019 till 31st March, 2020)
- (d) Key Management Personnel
  - Sushant Bhansali, Whole Time Director (w.e.f. 1st April, 2019)



# AMBIT INVESTMENT ADVISORS PRIVATE LIMITED

Notes forming part of the financial statements for the year ended 31st March, 2021

# 33. Related parties disclosures

(ii) Transactions carried out with the related parties in (i) above, in ordinary course of business:

| Nature of transactions   | Referred<br>in i(a) | Referred<br>in i(b) | Referred<br>in i(c) | Referred<br>in i(d)   | T      |
|--|---------------------|---------------------|---------------------|---|--------|
| Income   |                     | AR 5(10)            | III I(C)            |   |        |
| Income from Portfolio Management Services  |                     |                     | -                   |   | -      |
|  |                     |                     |                     |   |        |
| - Ashok Wadhwa   | 0.48                |                     | 1 - 1 - 1           |   | P.     |
|  | (2.91)              | (-)                 | (-)                 | (-)   |        |
| Interest on inter corporate deposits   |                     |                     |                     |   | [      |
| - Ambit Private Limited  | 101 U. (21 1        | 15.58               | 1.1.1               | -   |        |
|  | (-)                 | (0.68)              | (-)                 | (-)   |        |
| Expenses   | - M.                | (0.000)             |                     |   |        |
| Interest on inter corporate deposits   | · · · ·             |                     |                     | ·   |        |
| - Ambit Private Limited  | -1                  |                     |                     |   | _      |
| - Amon I Hvate Limited   |                     | -                   |                     |   | 0.00   |
|  | (-)                 | (4.57)              | (-)                 | (-)   |        |
| Expenses [see note 30]   |                     |                     |                     |   |        |
| - Recovered by Ambit Private Limited   | -                   | 346.42              | -                   | -   |        |
|  | (-)                 | (224.02)            | (-)                 | (-)   | (.     |
| - Recovered by Ambit Capital Private Limited   | -                   | -                   | 4.50                | -   |        |
|  |                     |                     |                     |   |        |
| Expanditure incorrect by related and a star on habits (d) of   | (-)                 | (-)                 | (5.17)              | (-)   |        |
| Expenditure incurred by related party on behalf of the Company   |                     |                     |                     |   |        |
| - Ambit Private Limited  | -                   | 0.04                | -                   |   |        |
|  | (-)                 | (0.26)              | (-)                 | (-)   |        |
| - Ambit Capital Private Limited  | -                   |                     | 0.11                | -   |        |
|  | (-)                 | (-)                 | (-)                 | (-)   |        |
| Remuneration to Key Management Personnel   | -                   | م شده .             | 2.5                 | .= ವಿಚ್ಚ  |        |
| - Employee Benefits expenses   | 100.201             | -                   |                     | 174.51  |        |
|  |                     |                     |                     |   |        |
| Issue of equity shares   | (-)                 | (-)                 | (-)                 | (108.70)  | (1     |
| - Ambit Private Limited  |                     |                     |                     |   |        |
| - Amolt Private Limited  |                     | 197.57              | - 1                 |   | 1      |
|  | (-)                 | (700.00)            | (-)                 | (-)   | ()     |
| Contribution/(withdrawals) to capital/current accounts of  |                     | 200                 |                     | All   | acr    |
| - Ambit Principal Investments  |                     | -                   | (0.16)              |   |        |
|  | (-)                 | (-)                 | (0.01)              | Θ   |        |
| Loans taken  | 1 1                 | L ONTE              | (0.01)              | <u> </u>  | •      |
| - Ambit Private Limited  |                     |                     | a re                |   |        |
|  |                     | (410.00)            | -                   | -   |        |
| I papa papaid  | (-)                 | (413.00)            | (-)                 | (-)   | (4     |
| Loans repaid   |                     |                     |                     |   |        |
| - Ambit Private Limited  | -                   |                     | -                   | -   |        |
|  | (-)                 | (413.00)            | (-)                 | (-)   | (4     |
| Loans given  |                     | · (                 |                     | 34  |        |
| - Ambit Private Limited  | -                   | 1,510.00            | -                   | -   | 1,5    |
|  |                     | -                   |                     | and the second se |        |
| Loans recovered  | (-)                 | (201.00)            | (-)                 | (-)   | (2     |
| - Ambit Private Limited  | -                   |                     |                     |   |        |
| - Amon Private Limited   |                     | 915.00              |                     |   | 9      |
| - Angeler and a share of the state of the st | (-)                 | (111.00)            | (-)                 | (-)   | (1     |
| Outstanding at year end  |                     |                     | æ.a                 | ali dina a  |        |
| Loans given  | 1 1                 | -                   |                     |   |        |
| - Ambit Private Limited  | -                   | 685.00              | -                   | -   | 6      |
|  |                     | (90.00)             |                     |   |        |
| Receivable   | (-)                 | (50.00)             | (-)                 | (-)   | (      |
| - Ashok Wadhwa   | 1                   | -                   |                     |   |        |
| - DOTION WALLING   | 10.00               | -                   | -                   | -   |        |
|  | (0.84)              | (-)                 | (-)                 | (-)   |        |
| - Ambit Capital Private Limited  |                     | -                   | 65.38               | -   |        |
|  | (-)                 | (-)                 | (-)                 | (-)   |        |
|  |                     | 900                 | 6 P                 | 2.2   |        |
| Payable  |                     |                     |                     |   | 1      |
| Payable<br>- Ambit Private Limited   | -                   | 160.37              |                     | -   |        |
|  |                     | 160.37<br>(48.20)   |                     | -   |        |
|  | -<br>(-)            | 160.37<br>(48.20)   | (-)                 | (-)   | 1<br>( |

Chartere Figures

n brackets are the corresponding figures in respect of the previous year